*** Per Governor's emergency Proclamation 20-28.12 issued November 10, 2020, agencies are required to meet completely remotely without providing for a physical location.*

*** Per Section 3 of Anacortes Resolution 2082 Ratifying Proclamation of Emergency and Providing Temporary Procedures to Respond to the COVID-19 Epidemic, adopted by the Anacortes City Council on March 16, 2020, and Resolution 3000, adopted September 21, 2020, extending the duration of Resolution 2082 through December 31, 2020, all in-person Committee meetings of the City Council are cancelled. Council and committee meetings may be held telephonically regardless of whether the City has the capability of video recording meetings.*

- *Meetings may be viewed live on YouTube or on Channel 10.*
- *Meetings may be viewed after the fact on the City of Anacortes website or on Channel 10.*
- *The public may also watch, listen to, or participate in the meeting live by visiting https://us02web.zoom.us/j/89255646791 or by telephoning 1-253-215-8782 and entering Meeting ID 892 5564 6791.*
- *The public is encouraged to comment via email to cityclerk@cityofanacortes.org, via written comment addressed to City Clerk, P.O. Box 547, Anacortes, WA 98221, or via eComment. Public comments received prior to 3:00 p.m. the day of the meeting will become part of the record for the meeting, just as if presented in person.*
- *Complete guidelines for public participation in virtual Anacortes City Council meetings are available here. View the quick video example for connecting to the meeting here.*

Anacortes City Council

~~Municipal Building Council Chambers~~

**** This meeting will be held electronically only ****

November 16, 2020
6:00 p.m.

PRELIMINARY AGENDA

Packet Materials / Watch Meeting

1. **Call to Order**

2. **Announcements and Committee Reports**
   a. COVID-19 Update
   b. Public Works Committee

3. **Public Comment**

4. **Consent Agenda (Action)**
   a. Minutes of November 9, 2020
   b. Approval of Claims

5. **Public Hearings**
   a. * Continued Public Hearing: 2021 Budget (Discussion)

6. **Other Business**
   a. * Access - Anacortes Fiber Internet Business Plan (Discussion)
   b. * Access - Anacortes Fiber Internet Update (Discussion)

7. **Adjournment**

Per Resolution 2044, citizens wishing to comment on items not on the agenda may do so under the Public Comment portion of the agenda. Citizens wishing to comment on agenda items indicated with an asterisk (*) may do so as those items are considered by Council during the course of the meeting.

The City of Anacortes is committed to making public meetings available and accessible to all members of the community.
For assistance with special needs, please contact the City Clerk at 360-299-1960 in advance of the meeting.

Anacortes City Council

Proposed Agenda Items for the Next Eight Weeks Beginning November 23, 2020

Subjects listed below have been tentatively suggested for consideration by the Anacortes City Council on the dates indicated. Items may be added to, removed from or rearranged on this list. Routine business such as approval of minutes and vouchers are not included. The complete Preliminary Agenda for each meeting is published at 3:00 on the Wednesday prior to the meeting. Published Agendas are subject to change and may be updated following the posting period. For additional information on agenda topics, please contact the City Clerk's office at 360-299-1960 to be directed to the sponsoring staff member.

November 23, 2020

•Resolution 3007: Making a Declaration of Substantial Need for Setting the Property Tax Levy for 2021 (Action)
•Resolution 3008: Setting the City's Year 2021 Property Tax Regular Levy Increase (Action)
•Ordinance 3080: 2021-2026 Capital Facilities Plan Update (Discussion)
•First Amendment to Schedule 139 Voluntary Long-Term Renewable Energy Service Agreement (Discussion/Possible Action)
•Ordinance 3079: Adding Section 13.56.050 to the AMC regarding Dark Fiber Leases (Discussion/Possible Action)
•Contract Award: Anacortes Parks Foundation #20-215-PRK-001 (Discussion/Possible Action)
****

December 7, 2020

•Public Hearing: Ordinance 3080: 2021-2026 Capital Facilities Plan Update (Discussion/Possible Action)
•Ordinance 3078: Adopting the 2021 Budget (Discussion/Possible Action)
****

December 14, 2020

****

December 21, 2020

****

December 28, 2020

****

January 4, 2021

****

January 11, 2021

****

January 19, 2021

****

Upcoming City Council Committee Meetings

The public is welcome to attend City Council Committee Meetings.

•Public Works, Monday, Nov 16, 2020, 5:00 PM, Teleconference
•Traffic Safety, Tuesday, Nov 17, 2020, 9:00 AM, Teleconference
•Fiber, Thursday, Nov 19, 2020, 2:30 PM, Teleconference
•Parks and Recreation, Thursday, Nov 19, 2020, 6:00 PM, Teleconference
•Planning, Monday, Nov 23, 2020, 5:00 PM, Teleconference
•Museum, Thursday, Nov 26, 2020, 12:30 PM, Teleconference
•Port/City Liaison, Tuesday, Dec 1, 2020, 8:30 AM, Teleconference
•Public Safety, Tuesday, Dec 1, 2020, 10:00 AM, Teleconference
•Fiber, Thursday, Dec 3, 2020, 2:30 PM, Teleconference
•Public Works, Monday, Dec 7, 2020, 5:00 PM, Teleconference
****

Instructions for Virtual Attendance at Anacortes City Council Meetings

How the Meeting Will Work

City Council meetings will be held via Zoom Webinar. The City Council Liaison is the **host** of the meeting, the Anacortes Mayor and City Councilmembers are **panelists**, Anacortes residents and other members of the public – as well as City staff – are **attendees**.

Webinar **attendees** do not interact with one another; they join in listen-only mode, and the host will unmute one or more attendees as needed.

How to View the Meeting

To view the live meeting without participating:

- Visit Watch Meetings on the City of Anacortes website (https://www.anacorteswa.gov/700/Watch-Meetings)

To view the recorded meeting after it concludes:

- Visit Watch Meetings on the City of Anacortes website (https://www.anacorteswa.gov/700/Watch-Meetings) or
- Watch the meeting Tuesdays and Sundays on Channel 10

How to Participate in the Meeting

- Click this link or copy/paste this URL into your browser: https://us02web.zoom.us/j/89255646791 or
- Dial in to the meeting by phone: Dial in the US: +1 253-215-8782, enter the Meeting ID 892 5564 6791

If you are new to Zoom, view video instructions for connecting from your computer, phone or tablet here!

How to Provide Public Comment

Comments received before 3:00 p.m. on the day of a City Council meeting will be distributed to the mayor and all councilmembers in advance of the meeting. You may use any of the methods below.

- **Email:** Email the City Clerk at cityclerk@cityofanacortes.org. Include the subject line *Public Comment for the City Council Meeting on [date]*.
- **Mail:** Mail comments to City Clerk, PO Box 547, Anacortes, WA 98221
- **eComment:** Visit Watch Meetings on the City of Anacortes website and click the eComment link beside the agenda for the meeting you wish to comment on.
- **Live Public Comment**: If you are unable to provide a written comment in advance of the meeting, you may join the webinar as an attendee to comment during the public comment portion of the agenda or during consideration of specific agenda items marked for public comment. See **How to Participate in the Meeting** above.

Members of the public who require special assistance to participate in or access the meetings may contact the City Clerk 24 hours before the meeting to make special arrangements. Dial 360-299-1960.

Public Participation Guidelines

Below are recommendations for use by members of the public in meetings conducted via Zoom Webinar.

- **Identification:** Upon entering the webinar, please enter your name, number or other chosen identifier, so that the host can call upon you during the public comment period.

- **Raise Hand (pictured above):** You have the ability to virtually raise your hand for the duration of the meeting but you will not be acknowledged until you are called on during the public comment period.

  NOTE: If you have used your telephone to access the Zoom meeting, **you may press *9** to "raise your hand". The host will unmute you when it's your turn to speak.

- **Public Comment Period:** Use "Raise Hand" to be called upon by the host. The host will announce your name when it's your turn.
- **Mute/Unmute**: Attendees will be muted and not audible to the Council except during times they are designated to speak. When you are announced, you will be able to unmute yourself.
- **Time limit:** Those testifying or providing audience comment will be limited to three (3) minutes per speaker unless an exception is granted by the Council.
- **Use headphones/mic** for better sound quality and less background noise, if possible.

Revised August 12, 2020

INSTRUCTIONS FOR VIRTUAL ATTENDANCE AT ANACORTES PLANNING COMMISSION MEETINGS

How the Meeting Will Work

Planning Commission meetings will be held via Zoom Webinar. The Planning Commission Liaison is the **host** of the meeting, the Anacortes Planning Commissioners are **panelists**, Anacortes residents and other members of the public – as well as City staff – are **attendees**.

Webinar **attendees** do not interact with one another; they join in listen-only mode, and the host will unmute one or more attendees as needed.

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To view the recorded meeting after it concludes:

- Visit Watch Meetings on the City of Anacortes website (https://www.anacorteswa.gov/700/Watch-Meetings) or
- Watch the meeting Mondays and Wednesdays on Channel 10

How to Participate in the Meeting

- Click this link or copy/paste this URL into your browser: https://us02web.zoom.us/j/85918981678 or
- Dial in to the meeting by phone: Dial in the US: + 1 253 215 8782, enter the Meeting ID 859 1898 1678

How to Provide Public Comment

Comments received before 3:00 p.m. on the day of a Planning Commission meeting will be distributed to all Commissioners in advance of the meeting. You may use any of the methods below.

- **Email:** Email the Planning Department at pced@cityofanacortes.org before 3:00 p.m. on the day of a Planning Commission meeting. Include the subject line *Public Comment for the Planning Commission Meeting on [date]*.
- **Mail:** Mail comments to Planning Department, PO Box 547, Anacortes, WA 98221
- **eComment:** Visit Watch Meetings on the City of Anacortes website and click the eComment link beside the agenda for the meeting you wish to comment on.
- **Live Public Comment**: If you are unable to provide a written comment in advance of the meeting, you may join the webinar as an attendee to comment during the public comment portion of specific agenda items marked for public comment. See **How to Participate in the Meeting** above.

Members of the public who require special assistance to participate in or access the meetings may contact the Planning Department 24 hours before the meeting to make special arrangements. Dial 360-299-1986.

Public Participation Guidelines

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- **Identification:** Upon entering the webinar, please enter your name, number or other chosen identifier, so that the host can call upon you during the public comment period.

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- **Time limit:** Those testifying or providing audience comment will be limited to three (3) minutes per speaker unless an exception is granted by the Commission Chair.
- **Use headphones/mic** for better sound quality and less background noise, if possible.

Revised August 18, 2020

Anacortes City Council Minutes – November 9, 2020

Mayor Laurie Gere called to order the Anacortes City Council meeting of November 9, 2020 at 6:00 p.m. Councilmembers Jeremy Carter, Anthony Young, Ryan Walters, Carolyn Moulton, Christine Cleland-McGrath, Bruce McDougall and Matt Miller all participated in the meeting in absentia via video conference.

Announcements and Committee Reports

COVID-19 Update: Mayor Gere shared current case statistics for Anacortes, Skagit County, Washington State, and the nation. The mayor compared Skagit County case counts to the metrics required to move to Phase 3 of the Safe Start Washington Plan.

Port/City Liaison Committee: Ms. Cleland-McGrath reported from the committee meeting held November 3, 2020. She summarized the topics discussed including COVID-19 impacts, hosting Race Week June 21-25, 2021, the Depot restroom project, progress on Port major capital projects, a development agreement for the Port's NW basin plan, and the outfall project.

Fiber Committee: Mr. McDougall reported from the committee meeting the prior week. He briefly summarized progress in the aerial expansion areas, then shared statistics on customer counts and market share by area. Mr. Walters added that the committee had also discussed a dark fiber leasing policy.

Lodging Tax Advisory Committee: Mr. Miller reported from the committee meeting the prior week. He summarized funds distributed against the 2020 awards and shared highlights from new applications.

Housing Affordability & Community Services Committee: Ms. Cleland-McGrath reported from the committee meeting earlier in the evening. She noted that Anacortes Family Center (AFC) Executive Director Dustin Johnson had joined that meeting. Ms. Cleland-McGrath summarized topics discussed including the tri-county housing consortium and the AFC community resource manager.

Planning Committee: Ms. Cleland-McGrath reported from the committee meeting earlier in the evening. She summarized the discussion of the Comprehensive Plan amendment cycle and of meeting Comprehensive Plan level of service targets for police and fire protection.

Public Comment

Mayor Gere noted 58 members of the public attending the virtual meeting. She asked each speaker to limit their remarks to 3 minutes so everyone who wished to would have a chance to speak.

Erin Welsh read a prepared statement expressing her opinion that a social worker or counselor should never take the place of a trained and armed police officer. She urged councilmembers not to follow suit with the very progressive movement of defunding police but rather to further fund police to continue to adequately meet the needs of society. Ms. Welsh's statement was added to the packet materials for the meeting.

Robin Pestarino spoke in support of the Anacortes Police Department and in favor of funding whatever needed to be funded in the police department. She said she was not opposed to the badges or slogans on their vehicles.

Bob Anderson, 1004 7th Street, spoke regarding the weekly demonstrations at 12th & Commercial where people express their political views. Responding to one of the public comments from the November 2, 2020 City Council meeting, Mr. Anderson said there is no such thing as Hate Speech, only hateful speech but that's protected under the first amendment. He expressed concern about any plan to limit free speech in Anacortes. Mr. Anderson supported Anacortes police officers supporting Thin Blue Line and Blue Lives Matter.

Kayla House responded to Mr. Anderson that she had been subjected to multiple death threats and that she did not think the city should be idle about that. Ms. House also addressed the hiring process for police officers, suggesting that those selections should be subject to public hearing.

Drake Elliott reiterated his position stated at the November 2, 2020 City Council meeting that political affiliations of any type should not be displayed on publicly owned vehicles. Mr. Elliott was interested in a lack of official position by the City Council on this topic and asked when the citizenry could expect this to be addressed.

George Cudworth requested that the city institute a strong policy against displaying Thin Blue Line symbolism on city vehicles. Mr. Cudworth also said that the three vacant positions in the Anacortes Police Department would be better filled by social workers.

Billy Smith shared a list of occasions when the Anacortes Police Department had responded professionally and compassionately to his family. Mr. Smith spoke against defunding the department.

Chuck Spaeth spoke in total support of the Anacortes Police Department. Mr. Spaeth said he'd never found the officers to be anything but helpful and couldn't believe people weren't in total support of the department.

Matthew Stevenson spoke against defunding the Anacortes Police Department and against unverified accusations. Mr. Stevenson commented on the decorum at the corner of 12th and Commercial over weekend and encouraged the entire Council to attend the following weekend.

Trish Bradley said that the Anacortes Police Department was an extremely professional and vital part of the town and spoke against fixing something that is not broken.

Corey Joyce said he could not believe defunding the police was even being discussed.

Rochelle Kealoha said the three unfilled police positions would be better filled by social workers to serve the community in conjunction with the police. Ms. Kealoha also demanded a city policy against displaying Thin Blue Line symbolism on publicly owned property.

Juliet Paramor denied that anyone wanted to defund the police. She supported addressing police reform in Anacortes by working with and around the police budget. Ms. Paramor demanded that one of the three open police positions be filled by a social worker and referred to 911 call statistics for domestic, drug and other call types that she said would be well served by a social worker.

Karen Gallardo agreed that no one was asking to defund the Anacortes Police Department but rather to hire a full-time social worker to fill one of the open positions in the department. Ms. Gallardo said that out of 7000+ 911 calls, over one third were cases that would have benefited from a social worker including domestic disturbances, suicides, runaways, and child abuse.

Kate Clark commended the City Council and mayor for removing Blue Lives Matter imagery from APD equipment. Ms. Clark said that religious and political imagery did not belong on public assets and that such a prohibition needed to be adopted as policy. Ms. Clark also echoed that no one wanted to defund the police but rather to support the community and the officers by filling one of the three open police department positions with an embedded social worker.

Evan Saxton agreed that no one was asking to defund the Anacortes Police Department and added his voice to the community demand that the city hire at least one social worker to work alongside the APD. Mr. Saxton cited examples of communities that had added embedded social workers and urged Anacortes to join that trend.

Douglas Thurber said that first responders are on the front line of risk and danger and that it is quite proper to publicly support police with Blue Lives Matter statements on uniforms and official vehicles. Mr. Thurber also argued against diluting police effectiveness and weakening law enforcement by hiring counselors in lieu of police officers. Mr. Thurber described events at 12th and Commercial weekend demonstrations.

Will McCracken supported doing away with Blue Lives Matter memorabilia on city property, and also supported hiring a full-time social worker to fill one of the open positions in the Anacortes Police Department. He said adding trained mental health professionals to Anacortes community safety programs is of utmost importance.

Kenneth M. Pie____ urged third party follow up to see if the police are actually doing their job and doing it well. He supported removing Blue Lives Matter paraphernalia. He urged hiring more than one social worker given the number of domestic calls to 911. He also suggested that construction noise hours should not be allowed to begin until 8 or 9 a.m. rather than 6 a.m.

Ben B said social workers may have a place but that real-life problems require real life solutions. He suggested people to listen to police scanners or ride along with police officers and said that would show that a social worker is not a realistic solution as a first response.

Carol Bordin addressed the need for shelter for the homeless immediately as cold weather sets in, requested setting aside some funding for environmental education in the community, suggested hiring half social workers and half police officers, and thanked the Anacortes Fire Department for excellent response to EMS calls.

Rob Leetz, President of the Anacortes Police Services Guild, addressed the Thin Blue Line flag and explained it was a symbol of the sacrifice and courage of law enforcement officers around the world. Mr. Leetz also said the three vacant positions in the Anacortes Police Department needed to be filled ASAP with police officers. He referenced the education and training of police officers. Mr. Leetz said the department could add a social worker, but that full officer staffing was necessary.

John Richards spoke in support of the Anacortes Police Department and thanked the department for making Anacortes a safe, desirable place to live.

Sheila Tomas said that having a social worker on the Anacortes police force would be an excellent idea. Ms. Tomas, a nurse, described how social workers and the notion of trauma informed care was transforming patient care. She recommended two TED talks on this topic to councilmembers.

Leslie Richards spoke in support of law enforcement officers. She said Thin Blue Line is not a symbol of racism but a symbol of support for first responders. She encouraged people to go on a ride along with officers and not to succumb to the trend to cancel out the men and women in blue.

No other participants in the virtual meeting indicated a desire to address the Council.

Mayor Gere invited the public to submit any additional comments to the City Clerk for distribution to the Council. She noted that close to 40 written public comments had been received prior to the meeting and that those would be added to the final record packet for the meeting.

Consent Agenda

Mr. Miller moved, seconded by Mr. Young, to approve the following Consent Agenda items. The motion carried unanimously by voice vote.

a. Minutes of November 2, 2020
b. Approval of Claims in the amount of: $267,002.31

The following vouchers/checks were approved for payment: EFT numbers: 98561 through 98607, total $133,220.17 Check numbers: 98608 through 98634, total $118,502.73 Wire transfer numbers: 274433 through 275969, total $15,279.41

PUBLIC HEARINGS

Continued Public Hearing: 2021 Budget
Mayor Gere invited members of the public to address Council on the proposed budget.

Bob Anderson said that with 17 unfilled city positions, 2021 would be a good time to consider adding a mental health aspect to the police department but urged prioritizing the patrol and records positions right away. Mr. Anderson suggested additional training for existing officers rather than adding a social worker position.

Kayla House demanded that at the very least one of the three unfilled positions at the Anacortes Police Department be filled by a social worker with a degree in social issues. Ms. House repeated her analysis of call statistics in support of her position.

Drake Elliott said he was not asking to defund the police, but was asking that one of the three proposed police positions should be used to hire a social worker.

Karen Gallardo questioned line item 396 in the proposed budget, $15,567 for Patrol Office and Operating Supplies. Ms. Gallardo said she would prefer to see that budget allocated for de-escalation and non-firearm-based training rather than for guns and ammunition. She asked that the line item be removed or reduced.

No one else wished to address the Council on this topic. Mayor Gere advised that the public hearing would remain open for the regular City Council meeting on November 16, 2020.

OTHER BUSINESS

Contract Award: Learn to Sail Program #20-216-PRK-001
Parks Director Jonn Lunsford requested City Council consent to award a contract in the amount of $25,000.00 plus 75% of all revenues collected from the “Learn to Sail” program fees to The Anacortes Waterfront Alliance. Mr. Lunsford, Recreation Manager Dustin South, and City Attorney Darcy Swetnam responded to Councilmember questions about the historic participation in the program and the details of the proposed agreement.

Mayor Gere invited members of the audience to comment on this agenda item. No participants wished to address the Council.

Ms. Moulton moved, seconded by Mr. Walters, to approve the contract as presented. Vote: Ayes – Young, Walters, Cleland-McGrath, Moulton, McDougall, Miller and Carter. Motion carried.

Contract Award: Storage Spaces Direct Solutions Ready Nodes #20-214-ITS-001
Administrative Services Director Emily Schuh and IT Manager Jose Cervantes requested Council approval to issue a Purchase Order in the amount of $187,516.80 to DavenPort Group for the purchase of storage spaces

direct solutions ready nodes and engineering block hours. Ms. Schuh and Mr. Cervantes provided background information on the server infrastructure refresh project, referring to their slide presentation which had been included in the packet materials for the meeting. They responded at length to councilmember questions about the project and the funding for same.

Mr. Young moved, seconded by Mr. McDougall, to authorize the Mayor to sign a Purchase Order 20-214-ITS-001 with DavenPort Group in the amount of $187,516.80 for the purchase of storage spaces direct solutions ready nodes and engineering block hours. Vote: Ayes – Walters, Cleland-McGrath, Moulton, McDougall, Miller, Carter and Young. Motion carried.

Contract Award: Hydrothermal Processing of Wastewater Biosolids #20-217-SEW-001

Public Works Director Fred Buckenmeyer requested City Council consent to award a contract in the amount of $274,360.00 to Brown and Caldwell to prepare an engineering report and conduct a feasibility study for the HYPOWERS Hydrothermal Processing System to determine suitability as a treatment solution to convert biosolids into a renewable energy source in the production of a biocrude oil and biogas. He summarized the rationale for the contract, referring to the packet materials for the meeting.

Councilmembers expressed concern as to whether there would be a market for the resulting biocrude and biogas and indicated that they wanted an evaluation of multiple options to determine the best technology to replace the current incinerator, not a feasibility study of one predetermined technology.

Mayor Gere asked Mr. Buckenmeyer to bring the contract back for consideration at a future meeting with additional information. Mr. Buckenmeyer agreed.

Continued Closed Record Decision Hearing: LPS-2020-0001 - The Crossings Cottages Preliminary Plat & Site Plan

Planning Manager Libby Grage recapped her presentation of this application from the November 2, 2020 meeting.

City Attorney Darcy Swetnam reminded that the current matter was a closed record decision hearing before City Council and that the record had been closed at the conclusion of the previous process before the Planning Commission. She clarified that any additional written materials submitted at this point must not be taken into account by councilmembers in arriving at their decision, and that parties of record could refer to their previously submitted materials but that no new information could be introduced.

Mayor Gere invited any parties of record to address the Council.

Tom Glade, speaking on behalf of Evergreen Islands, said that earlier in the day he had submitted a written summary of comments previously submitted for the record. He argued that the project was entirely surrounded by the R2 zone and that the project would negatively impact surrounding property values. He also expressed concern that the units would become short term vacation rentals.

Cherie Goyer reiterated her concerns expressed at the November 2, 2020 closed record public hearing about increased traffic and pedestrian safety surrounding the project.

Susan Lavell Warm said that the guest parking provided by the project, while meeting code requirements, would not be adequate and predicted guest parking would routinely spill over into surrounding neighborhoods which were not built to absorb that.

Carol Bordin urged that the project be put somewhere else, not in a critical wetland. She urged Council to take its time considering the application and gathering the additional studies required to make a good decision.

Shawn Patrick reiterated his opposition to the density of the project which he said was out of character with the surrounding neighborhood. Mr. Patrick predicted traffic problems and inadequate parking if the project were to be built.

Mayor Gere invited Council to continue its deliberation.

In response to councilmember questions, Planning Director Don Measamer and Mr. Walters clarified Council's potential actions in response to the subject application, which Mr. Measamer confirmed met all the code requirements for cottage housing in the R2 zone.

Gere invited the applicant to address the council.

Applicant Nels Strandberg responded to Councilmember questions about the potential selling prices of the cottages and the variables that made that hard to predict.

Mr. Walters moved, seconded by Mr. Miller, to approve the application as presented, with the Planning Commission's recommended conditions. Vote: Ayes – Cleland-McGrath, Moulton, McDougall, Miller, Carter, Young and Walters. Motion carried.

There being no further business, at approximately 9:23 p.m. the Anacortes City Council meeting of November 9, 2020 was adjourned.

The following claims against the City of Anacortes have been preaudited and certified by the Clerk-Treasurer as ready for City Council approval at the November 16, 2020 City Council meeting:

Download this file in OpenDocument spreadsheet format.

Invoice Doc #	Transaction Date	Invoice #	Vendor Full Name	Description	Total Amount	Approval Queue
276054	8/27/2020	317626	DOORMAN COMMERCIAL, LLC	WTP DOOR	$ 1,320.61	dwtp
276130	8/27/2020	317625	DOORMAN COMMERCIAL, LLC	FACILITY USE ITEMS CITY HALL	$ 675.40	pwfac
276190	9/1/2020	052-0010-00	CITY OF ANACORTES	OPS 8/1 - 8/31/20	$ 1,292.33	dshop
276015	9/8/2020	1113076894	FERRELLGAS, LP	WA PARK CARETAKER HOUSE	$ 129.74	parks1
276167	9/18/2020	232958	CONTROL FACTORS-SEATTLE INC	BUTTERFLY VALVE 3"	$ 676.36	dwwtp
276191	10/1/2020	052-0010-00	CITY OF ANACORTES	OPS 9/1-9/30/20	$ 1,301.70	dshop
275944	10/13/2020	6857137	DEMCO, INC.	PROCESSING SUPPLIES- LAMINATE	$ 53.27	publib
276290	10/19/2020	GI-0302001	GRANICH ENGINEERED PRODUCTS	MAINTENANCE SUPPLIES PUMP STATION	$ 1,096.91	dwwtp
276014	10/26/2020	5005896388	FERRELLGAS, LP	OCTOBER PROPANE INVOICE - AUTOGAS ACCOUNT	$ 309.27	finance
276013	10/28/2020	9865875099	VERIZON WIRELESS	City Cell Phones 9/28-10/28/20	$ 9,917.52	finance
275952	10/28/2020	360-299-2484-0726025	ZIPLY FIBER	LIBRARY 10/28-11/27/20	$ 57.25	publib
276115	10/29/2020	35755	JET CITY EQUIPMENT	SAND- WATER DEPT	$ 2,201.57	wdist
276186	10/29/2020	15052756	MCKESSON MEDICAL-SURGICAL	SAFETY GLASSES	$ 79.21	medic
276084	10/30/2020	FB-1439	CITY OF MOUNT VERNON	DARK FIBER	$ 350.00	fiber
276185	10/30/2020	15107687	MCKESSON MEDICAL-SURGICAL	FACE MASKS	$ 82.04	medic
276272	10/30/2020	0x00652	PLATT ELECTRIC SUPPLY INC	MAINTENANCE SUPPLIES	$ 77.65	dwwtp
275953	10/30/2020	200000666863	PUGET SOUND ENERGY INC	LIBRARY 10TH STREET LED 10/2-10/30/20	$ 8.14	publib
275954	10/30/2020	200000667218	PUGET SOUND ENERGY INC	LIBRARY 10TH & M ST 10/2-10/30/20	$ 20.42	publib
276117	10/31/2020	299	BUBBA SUDZ CAR WASH, INC.	OCTOBER CAR WASHES- 4	$ 36.00	dshop
276285	10/31/2020	Pay App 5	IMCO GENERAL CONSTRUCTION	SKAGIT RIVER RAW WATER PIPELINE AND CLEARWELL PROJECT - OCT 2020	$ 3,177,822.33	pw1
276052	10/31/2020	142678	LAKESIDE INDUSTRIES, INC.	EZ STREET ASPHALT	$ 712.26	wdist
276053	10/31/2020	142679	LAKESIDE INDUSTRIES, INC.	ROCK SALES	$ 600.70	wdist
276006	10/31/2020	9096	PETDATA, INC	PETDATA LICENSING FEES OCTOBER	$ 57.40	finance
275987	10/31/2020	CL14995	REISNER DISTRIBUTOR INC	VEHICLE FUEL - OCT 2020	$ 14,384.62	finance
276116	10/31/2020	0173	SKAGIT COUNTY SOLID WASTE FUND	OCTOBER TONNAGE HAULED	$ 82,289.09	dshop
276048	10/31/2020	INV00632438	SMARSH, INC	ARCHIVING PLATFORM 10/1-10/31/20	$ 251.31	finance
276192	11/1/2020	052-0010-00	CITY OF ANACORTES	OPS 10/1-10/31/20	$ 1,361.52	dshop
275950	11/1/2020	1000079565	OCLC, INC	CATALOGING, ILL, FIRSTSEARCH/WORLDCAT DISCOVERY (11-1-20 TO 11-30-20)	$ 371.59	publib
275951	11/1/2020	3005577547	THYSSENKRUPP ELEVATOR CORP	LIBRARY ELEVATOR PHONE MONITORING 11/1-1/31/2021	$ 54.56	publib
276010	11/1/2020	3554	WASHINGTON ASSOCIATION OF	WABO 2021 ANNUAL MEMBERSHIP	$ 95.00	plan

Invoice Doc #	Transaction Date	Invoice #	Vendor Full Name	Description	Total Amount	Approval Queue
276004	11/1/2020	360-293-1900-0122885	ZIPLY FIBER	CITY MAIN PHONE 11/1-11/30/20	$ 1,256.63	finance
276187	11/1/2020	360-293-0045-0223175	ZIPLY FIBER	STA 1 BACK-UP LINES: 11/1-11/30/20	$ 155.27	medic
276119	11/2/2020	273068	ANACORTES ANIMAL HOSPITAL	BOARD & DISTRAINER; OCTOBER 2020	$ 155.00	apd
276109	11/2/2020	8498 30 017 0319913	COMCAST	LIBRARY INTERNET ACCESS 11/9-12/8/20	$ 182.10	finance
276011	11/2/2020	2066	ECCOS DESIGN, LLC	CEMETERY LANDSCAPE DESIGN UPDATE	$ 190.00	parks1
276121	11/2/2020	016848360	GALLS, LLC.	UNIFORM BOOTS; CORP BUFFUM	$ 156.63	apd
276274	11/2/2020	9703712845	GRAINGER	MAINTENANCE SUPPLIES	$ 632.88	dwwtp
276005	11/2/2020	300000006951	PUGET SOUND ENERGY INC	STREET LIGHTS 9/30-10/28/20	$ 300.99	dshop
276007	11/2/2020	300000340004	PUGET SOUND ENERGY INC	STREET LIGHTS 9/30-10/28/20	$ 73.10	dshop
276008	11/2/2020	300000325008	PUGET SOUND ENERGY INC	STREET LIGHTS 9/5-10/7/20	$ 85.10	dshop
276057	11/2/2020	200012505505	PUGET SOUND ENERGY INC	WTP 10/1-10/31/20	$ 67,346.90	dwtp
276267	11/2/2020	300000290043	PUGET SOUND ENERGY INC	STREET LIGHTS, 9/1 - 9/30/2020	$ 17,220.85	dshop
275915	11/2/2020	022565	REECE, STORMIE	DEPOT CLEANING OCTOBER 2020	$ 396.00	parks1
276128	11/3/2020	291640	BAY CITY SUPPLY	COVID - 19 PPE N-95 MASK FIRE DEPT	$ 6,636.76	pwfac
276277	11/3/2020	9705571652	GRAINGER	SMALL TOOLS	$ 106.60	dwwtp
276051	11/3/2020	I5633356	HD FOWLER COMPANY INC	MARKING PAINT	$ 30.84	wdist
276059	11/3/2020	181439	OASYS INC	PLOTTER CHARGE BASE AND CONTRACT 11/9-12/8/20	$ 62.02	pw1
276165	11/3/2020	0260804-IN	REISNER DISTRIBUTOR INC	HEAVY DUTY ATF	$ 1,275.00	dshop
276122	11/3/2020	331 054528	UNIFIRST CORPORATION	UNIFORM LAUNDRY	$ 31.87	fiber
276164	11/3/2020	331 0545387	UNIFIRST CORPORATION	WATER CREW LAUNDRY	$ 45.49	wdist
276112	11/4/2020	198805	NAPA	ADAPTERS- #860	$ 13.82	dshop
276113	11/4/2020	198751	NAPA	AIR FILTER- #404	$ 26.57	dshop
276168	11/4/2020	198836	NAPA	SENSOR- #7923	$ 76.16	dshop
276118	11/4/2020	21002335	WASHINGTON STATE PATROL	BACKGROUND CHECKS; OCTOBER 2020	$ 901.00	apd
276173	11/5/2020	MV243364	MOTOR TRUCKS, INC	GASKETS- #514	$ 55.10	dshop
276166	11/5/2020	198965	NAPA	WIPER BLADES #050	$ 26.50	dshop
276169	11/5/2020	198927	NAPA	OIL PRESSURE GAUGE SWITCH- #7923	$ 48.71	dshop
276172	11/5/2020	198943	NAPA	AIR FILTER #713	$ 15.18	dshop
276123	11/5/2020	220013286525	PUGET SOUND ENERGY INC	HEART OF ANACORTES 10/7-11/4/20	$ 221.43	plan
276124	11/5/2020	220015523313	PUGET SOUND ENERGY INC	CAR CHARGING STATION 10/7-11/4/20	$ 56.81	dshop
276125	11/5/2020	220013286491	PUGET SOUND ENERGY INC	APD 10/7-11/4/20	$ 1,664.38	apd
276171	11/5/2020	220021901958	PUGET SOUND ENERGY INC	SKYLINE TSUNAMI SIREN 10/7-11/4/20	$ 11.01	dwwtp
276193	11/5/2020	870	SKAGIT COUNTY PUBLIC HEALTH	3RD QTR CITY SHARE OF LIQUOR TAX	$ 6,632.65	finance
276056	11/5/2020	331 0545569	UNIFIRST CORPORATION	WTP LAUNDRY SERVICE	$ 87.97	dwtp
276195	11/5/2020	411003	USA BLUE BOOK	LAB SUPPLIES	$ 399.07	dwtp
276055	11/5/2020	112874	WALTON BEVERAGE COMPANY, INC	WTP BREAKROOM SUPPLIES	$ 142.00	dwtp
276110	11/5/2020	112871	WALTON BEVERAGE COMPANY, INC	CITY HALL BREAK ROOM SUPPLIES	$ 192.50	finance

Invoice Doc #	Transaction Date	Invoice #	Vendor Full Name	Description	Total Amount	Approval Queue
276126	11/6/2020	5186	ANACORTES TOWING, LLC	TOWING; APD CASE 20-A07272	$ 163.20	apd
276127	11/6/2020	5185	ANACORTES TOWING, LLC	TOWING; APD CASE 20-A07245	$ 163.20	apd
276177	11/6/2020	5894579	CARDINAL HEALTH 110, INC.	PHARMACEUTICALS	$ 26.19	medic
276273	11/6/2020	233044	CONTROL FACTORS-SEATTLE INC	MAINTENANCE SUPPLIES	$ 596.97	dwwtp
276269	11/6/2020	556732	HUGHES FIRE EQUIPMENT, INC.	SWITCH FOR #222	$ 88.24	dshop
276114	11/6/2020	69056	INDUSTRIAL RESEARCH PRODUCTS	CAR WASH SOAP- #90008	$ 2,260.96	dshop
276189	11/6/2020	MTS241196	MOTOR TRUCKS, INC	BATTERY- #610A	$ 1,058.42	dshop
276170	11/6/2020	199096	NAPA	FUEL FILTER- #410	$ 32.27	dshop
276176	11/6/2020	220013297498	PUGET SOUND ENERGY INC	CASINO DR UNDER TWIN BRIDGES- 10/08-11/05/20	$ 61.31	dshop
276180	11/6/2020	220013297076	PUGET SOUND ENERGY INC	1100 STATE ROUTE 20 10/8-11/5/20	$ 23.62	plan
276259	11/6/2020	220022355618	PUGET SOUND ENERGY INC	TSUNAMI SIREN 500 T 10/8-11/5/20	$ 11.04	dwwtp
276174	11/6/2020	0127813-IN	SWS EQUIPMENT	HYDRAULIC TANK FILTER ELEMENT- SHOP INVENTORY	$ 481.45	dshop
276261	11/9/2020	93007685	CHEMTRADE CHEMICALS US LLC	ALUMINUM SULFATE	$ 5,262.99	dwtp
276194	11/9/2020	MV243458	MOTOR TRUCKS, INC	SEAT BELT RETRACTOR- #203	$ 159.00	dshop
276268	11/9/2020	MV243464	MOTOR TRUCKS, INC	CABRACK- #189	$ 639.74	dshop
276276	11/10/2020	20-140-SEW-0011	CH MURPHY/CLARK-ULLMAN, INC	RETAINAGE RELEASE	$ 5,869.00	pw1
276258	11/10/2020	INV2220740	COPIERS NORTHWEST, INC	CANON/IRC5560I FINANCE/OPS/WWTP 10/8-11/7/20	$ 413.56	finance
276284	11/10/2020	20-195-TRN-0011	KAMPS PAINTING CO., INC	RETAINAGE RELEASE	$ 2,772.15	pw1
276292	11/10/2020	L139191	STATE AUDITOR'S OFFICE	ACCOUNTABILITY AUDIT 19-19	$ 30,340.50	finance
276282	11/10/2020	20-176-SEW-0011	WELCH BROTHERS CONSTRUCTION	RETAINAGE RELEASE	$ 2,526.43	pw1
276280	11/22/2020	20-156-FAC-0011	NORTHWEST COLORS INC.	RETAINAGE RELEASE	$ 700.00	pw1

Total **$3,458,246.90**

City Council Agenda Item Summary

Meeting Date: 11/16/2020 **Agenda Item Number:** 5a

Agenda Item Title: Public Hearing: Ordinance 3078 adopting the 2021 Budget

Staff Contact(s): Steve Hoglund

Action Type: Public Hearing; Ordinance 3078

Item Summary: The entire draft budget is available for review on the City website, consisting of 21 Funds, and totaling $73.3M for the budget year 2021.

Budget Impact

Amount Budgeted: $73,313,936.00

Proposed Expenditure: $73,313,936.00

Budget Amendment Required?

Previous Action:

October 5 Mayors budget message.
October 19 Governmental funds budget review.
October 26 Public Works budget review.

Recommended Motion: I move at approve Ordinance 3078 adopting the fiscal year 2021 budget.

Alternative Actions: Do not approve ordinance, continue budget discussion

Attachments In order presented:

- Ordinance 3078

ORDINANCE NO. 3078

AN ORDINANCE ADOPTING THE BUDGET FOR ALL MUNICIPAL PURPOSES AND USES FOR THE YEAR 2021

Section 1. The 2021 Budget for the City of Anacortes, Washington as established by the City Council and made available for distribution to the general public through the office of the City Clerk-Treasurer, is hereby adopted by reference.

Section 2. The total estimated revenues and appropriations for each budgeted fund and the aggregate total for all such funds combined is itemized below. Estimated revenues and expenditures include overhead accruals to the General fund from the utility funds as authorized by state law. As the City of Anacortes utilizes the Mayor in a fulltime capacity overseeing all funds including the utility funds, such accruals provide for inclusion of the Mayor's office to recover associated costs. All revenues and expenditures for all budgeted funds are summarized and set forth as follows:

Fund		2021 Revenues/ Expenditures
001	GENERAL FUND	19,454,674
101	PARKS & RECREATION FUND	2,099,969
102	GRANDVIEW CEMETERY FUND	249,444
103	PUBLIC LIBRARY FUND	1,624,519
104	STREET MAINTENANCE FUND	1,964,330
105	ARTERIAL STREET CONSTRUCTION	1,732,836
106	ANACORTES TBD#1	1,130,103
107	WASHINGTON PARK FUND	277,587
108	PARKS CAPITAL IMPROVEMENT	700,000
109	AFFORDABLE HOUSING	565,052
110	AMBULANCE SERVICE FUND	3,921,079
112	DEVELOPMENT IMPACT FEE	550,000
113	ACFL MANAGEMENT FUND	54,899
135	TOURISM FUND	379,779
335	REET	932,500
401	WATER FUND	20,972,805
440	SEWER FUND	7,578,414
445	STORM DRAINAGE FUND	1,661,311
450	SANITATION FUND	4,779,582
501	EQUIPMENT RENTAL FUND	2,640,122
611	FIREMEN'S PENSION FUND	44,931
	Total	**73,313,936**

Section 3. The City Clerk-Treasurer of the City of Anacortes is hereby authorized to transmit a complete copy of the final budget, as herein above adopted by reference, to the Division of Municipal Corporations in the Office of the State Auditor, to the Association of Washington Cities, and to the Municipal Research & Services Center of Washington.

Section 4. Effective date. This Ordinance shall take effect from and after five (5) days after its passage and publication, as required by law.

PASSED AND APPROVED this 23rd day of November, 2020

CITY OF ANACORTES, WASHINGTON

By:______________________
Laurie Gere, Mayor

ATTEST

____
Steven D. Hoglund, City Clerk

APPROVED AS TO FORM

____
Darcy J. Swetnam, WSBA # 40530
City Attorney

The City of Anacortes 2021 Annual Budget

- The City's Budget Includes Governmental Funds, these are activities of which rely Primarily on Tax Revenues.
  - The General Fund is made up of 15 Departments.
  - All other Funds are considered at the total level, not the Department level.
  - Firemen's Pension is included with Governmental as it receives tax funding.

Governmental Funds

FUND #	DEPT #	FUND NAME	DEPT NAME	BUDGET
001	110	GENERAL FUND	LEGISLATIVE	310,476
001	120	GENERAL FUND	EXECUTIVE	197,762
001	130	GENERAL FUND	COURT	790,867
001	210	GENERAL FUND	FINANCE	745,887
001	220	GENERAL FUND	IT	1,210,969
001	230	GENERAL FUND	HR	370,172
001	240	GENERAL FUND	PLANNING	1,593,367
001	250	GENERAL FUND	LEGAL	476,011
001	260	GENERAL FUND	FIBER	3,911,652
001	310	GENERAL FUND	POLICE	6,225,449
001	320	GENERAL FUND	FIRE	2,428,537
001	450	GENERAL FUND	MUSEUM	424,105
001	712	GENERAL FUND	ENGINEERING	61,772
001	713	GENERAL FUND	FACILITIES	658,194
001	714	GENERAL FUND	CONSERVATION	69,019
				19,474,239

FUND #	DEPT #	FUND NAME	DEPT NAME	BUDGET
101	410	PARKS & REC	PARKS & REC	2,099,969
102	430	CEMETERY	CEMETERY	249,444
103	440	LIBRARY	LIBRARY	1,624,519
104	720	STREET MAINT	STREET MAINT	1,964,330
105	720	ROAD CONST	ROAD CONST	1,732,836
106	720	TBD	ROADS	1,130,103
107	410	PARKS & REC	WASH PARK	277,587
108	410	PARKS & REC	PARKS CONST	700,000
109	0	AFFORDABLE HOUSING		565,052
110	320	EMS	MEDIC/FIRE	3,921,079
112	240	IMPACT FEES	PLANNING	550,000
113	410	ACFL	PARKS & REC	54,899
135	240	TOURISM FUND	PLANNING	379,779
335	240	GROWTH MGMT (REET)	PLANNING	1,157,500
611		FIREMEN'S PENSION		44,931

The City of Anacortes 2021 Annual Budget

- The Budget also includes Enterprise activities, which for the City of Anacortes, are the public utilities, which rely primarily on Charges for Service, and receive no Tax Revenue support.
  - ERR is considered part of the Enterprise funds, as it is also self supporting through user fees (although all its customers are internal)and receives no tax revenue support.

401	WATER	20,972,805
440	SEWER	7,578,415
445	STORM DRAINAGE	1,661,310
450	SANITATION	4,779,582
501	EQUIPMENT RENTAL & REVOLVING	2,640,122

The City of Anacortes 2021 Annual Budget

Governmental Accounting 101:

- Governments are required (by GAAP, and State law) to use Fund Accounting.
  - This applies to budgeting and reporting as well.

➢ What is a fund?

It is a self balancing set of accounts, to account and report its own revenues, expenditures, assets, and liabilities.

➢ Think of it in terms of envelopes. Each envelope is a fund.

On payday you put your money in different envelopes for different uses.

The Yellow envelope is for Gas money.

The City of Anacortes 2021 Annual Budget

- Gas Fund, say you budget $100 per paycheck for Gas.
- You get paid, put $100 in the envelope. Now it has a $100 fund balance.
  - Then you buy $50 in gas.
  - You also charge $25 in gas, and that bill is still outstanding.
    - Now you have $50 in cash, a $25 accounts payable, and $25 fund balance.
- Next paycheck, you still have the $25 fund balance from last payday, and still have $25 outstanding bill, and your additional $100.
- $150 Cash
  - $25 Accounts Payable.
  - $125 Fund balance.

RCW 43.09.210 which prohibits one fund from benefiting at the expense of another. Once money goes into that fund, it has To be used for that purpose.

The City of Anacortes 2021 Annual Budget

- **The City's Budget for Governmental Activities relies Primarily on Tax Revenues.**

  - The General Fund, providing the City's public safety and administrative services, relies primarily on tax revenues to fund its operations. There are some other revenue streams, such as business licenses, and building permits, but they are not sufficient to pay for the entire fund.
    - The General Fund is made up of 15 Departments.

  - All other Funds are considered at the total level, not the Department level.

  - Parks and Rec, Cemetery, Library, Road Maintenance, Road Construction, and Ambulance Service are all Governmental Activities that have their own Fund for budgeting and accounting purposes.

  - These Funds all rely on the same revenue streams for operations.
    - When balancing the budget, <u>all Governmental activities need to be considered simultaneously to allocate the limited resources</u>.

The City of Anacortes 2021 Annual Budget

- It may help to think of the City Budget as 2 separate budgets:
  - A Governmental Activities Budget relying on taxes.
  - An Enterprise budget relying on user fees.
  - However, the Budget is adopted at the total level, which includes every fund.

FUND #	DEPT #	FUND NAME	DEPT NAME	BUDGET
001		GENERAL FUND		19,474,239
101	410	PARKS & REC	PARKS & REC	2,099,969
102	430	CEMETERY	CEMETERY	249,444
103	440	LIBRARY	LIBRARY	1,624,519
104	720	STREET MAINT	STREET MAINT	1,964,330
105	720	ROAD CONST	ROAD CONST	1,732,836
106	720	TBD	ROADS	1,130,103
107	410	PARKS & REC	WASH PARK	277,587
108	410	PARKS & REC	PARKS CONST	700,000
109	0	AFFORDABLE HOUSING		565,052
110	320	EMS	MEDIC/FIRE	3,921,079
112	240	IMPACT FEES	PLANNING	550,000
113	410	ACFL	PARKS & REC	54,899
135	240	TOURISM FUND	PLANNING	379,779
335	240	GROWTH MGMT (REET)	PLANNING	1,157,500
401		WATER		20,972,805
440		SEWER		7,578,415
445		STORM DRAINAGE		1,661,310
450		SANITATION		4,779,582
501		EQUIPMENT RENTAL		2,640,122
611		FIREMEN'S PENSION		44,931

Governmental funds total:	35,926,267
Enterprise funds total:	37,379,902
	73,306,169

- This is from the Draft Budget, as presented and reviewed in October.

- When reviewing all projected 2021 revenues in total, it appears expectations are for $3.7M more revenue than in 2020.

REVENUES		2019 Actuals	2020 Adj	2021	Change
Fund balance	308	-	436,648	(146,891)	
Property Tax	311	5,184,520	5,145,972	5,340,000	194,028
Sales Tax	313	6,227,886	6,116,497	5,797,828	(318,669)
Utility Tax	316	4,401,410	4,367,088	4,393,754	26,666
Leasehold	317	253,402	249,162	249,162	-
Franchise Fees	321	365,908	391,259	350,156	(41,103)
Building Permits	322	648,329	557,944	627,991	70,047
CDBG grant	331	152,638	188,000	165,000	(23,000)
Medicaid (EMS)	332	917,994	308,160	509,040	200,880
State Grants (Road Const)	333	47,513	-	932,500	932,500
Fed GRants	334	54,328	4,795	-	(4,795)
State Shared Rev	336	683,082	704,106	684,383	(19,723)
County Shared	337	1,770,668	1,515,593	1,531,594	16,001
Pcard rebate	341	50,494	45,540	35,340	(10,200)
EMS transports	342	1,772,809	1,689,109	1,454,064	(235,045)
Fees (Fiber, Cemetery)	343	51,478	382,728	757,937	375,209
Quary rock sales	344	450,535	50,000	50,000	-
Planning fees	345	61,147	59,402	74,580	15,177
Parks fees	347	131,597	158,964	138,254	(20,710)
Infractions	353	163,414	176,563	101,906	(74,657)
Parking	354	1,957	2,172	570	(1,602)
Non Court Fines	359	1,080	1,904	399	(1,505)
Interest	361	306,501	100,923	63,877	(37,045)
Lease	362	109,053	110,943	110,017	(926)
Contributions (Sr Ctr)	367	48,574	132,731	115,133	(17,598)
Settlements	369	13,804	-	3,129	3,129
Capital Contributions	379	5,440	5,517	5,440	(77)
Overhead, DIS	389	2,397,770	2,581,466	2,488,704	(92,762)
Fiber Loan	391		-	2,606,217	2,606,217
Surplus Sales	395	990	-	4,710	4,710
Interfund transfers	397	1,811,698	2,320,740	2,512,603	191,863
Insurance Recovery	398	26,474	-	2,143	2,143
	Grand Total	**28,112,492**	**27,803,928**	**30,959,542**	**3,739,153**

This analysis consists of the following funds:
001 General Fund
101 Parks and Rec
102 Cemetery
103 Library
104 Road Maintenance
105 Road Construction
110 EMS

All Governmental Revenues exceed PY by nearly 4M.

REVENUES		2019 Actuals	2020 Adj	2021	Change
Fund balance	308	-	436,648	(146,891)	
Property Tax	311	5,184,520	5,145,972	5,340,000	194,028
Sales Tax	313	6,227,886	6,116,497	5,797,828	(318,669)
Utility Tax	316	4,401,410	4,367,088	4,393,754	26,666
Leasehold	317	253,402	249,162	249,162	-
Franchise Fees	321	365,908	391,259	350,156	(41,103)
Building Permits	322	648,329	557,944	627,991	70,047
CDBG grant	331	152,638	188,000	165,000	(23,000)
Medicaid (EMS)	332	917,994	308,160	509,040	200,880
State Grants (Road Const)	333	47,513	-		-
Fed GRants	334	54,328	4,795	-	(4,795)
State Shared Rev	336	683,082	704,106	684,383	(19,723)
County Shared	337	1,770,668	1,515,593	1,531,594	16,001
Pcard rebate	341	50,494	45,540	35,340	(10,200)
EMS transports	342	1,772,809	1,689,109	1,454,064	(235,045)
Fees (Fiber, Cemetery)	343	51,478	382,728	757,937	375,209
Quary rock sales	344	450,535	50,000	50,000	-
Planning fees	345	61,147	59,402	74,580	15,177
Parks fees	347	131,597	158,964	138,254	(20,710)
Infractions	353	163,414	176,563	101,906	(74,657)
Parking	354	1,957	2,172	570	(1,602)
Non Court Fines	359	1,080	1,904	399	(1,505)
Interest	361	306,501	100,923	63,877	(37,045)
Lease	362	109,053	110,943	110,017	(926)
Contributions (Sr Ctr)	367	48,574	132,731	115,133	(17,598)
Settlements	369	13,804	-	3,129	3,129
Capital Contributions	379	5,440	5,517	5,440	(77)
Overhead, DIS	389	2,397,770	2,581,466	2,488,704	(92,762)
Fiber Loan	391		-		-
Surplus Sales	395	990	-	4,710	4,710
Interfund transfers	397	1,811,698	2,320,740	2,512,603	191,863
Insurance Recovery	398	26,474	-	2,143	2,143
	Grand Total	**28,112,492**	**27,803,928**	**27,420,825**	**200,436**

This analysis consists of the following funds:
001 General Fund
101 Parks and Rec
102 Cemetery
103 Library
104 Road Maintenance
105 Road Construction
110 EMS

Remove grants and Fiber loan, leaving primarily operating revenues, the increase over PY drops to $200K

EXPENDITURES	Object	2019 Actuals	2020 YTD Actuals	2020 Budget	2021 Budget	2021-2020 Change
Salaries & Wages	10	11,134,447	9,039,938	11,675,328	12,349,439	674,111
Student Rec Salaries and Wages	11	21,366	4,205	28,080	7,119	-20,961
Overtime	12	561,503	357,221	334,352	379,171	44,819
Volunteer Wages	14	28,470	10,500	0	84,200	84,200
Personnel Benefits	20	4,680,914	3,560,536	5,022,343	5,334,103	311,760
Uniforms	21	25,891	20,601	19,000	25,000	6,000
Street Supplies	30	8,304	6,899	11,696	11,696	0
Operating Supplies	31	803,643	366,063	558,789	709,697	150,908
Power, Water, Gas Purchased for I	34	85,653	39,108	44,347	82,750	38,403
Small Tools	35	242,187	445,333	516,149	133,547	-382,602
Interfund Services	40	1,927,938	1,771,688	2,244,743	1,146,159	-1,098,584
Professional Services	41	4,267,633	2,635,068	5,736,802	3,734,453	-2,002,349
Communication	42	231,654	206,431	262,928	280,296	17,368
Travel & Training	43	134,931	57,104	139,583	201,850	62,267
Taxes & Operating Assessments	44	6,511	5,416	10,424	21,795	11,371
Operating Rentals & Leases	45	278,931	275,435	289,479	329,633	40,154
Insurance	46	278,299	324,137	210,158	132,319	-77,839
Utility Services	47	462,533	346,098	312,983	432,801	119,818
Repairs & Maintenance	48	487,224	599,811	400,925	514,671	113,746
Miscellaneous	49	859,724	551,463	848,183	835,221	-12,962
Capital	63	370,715	2,981,711	1,626,288	4,222,217	2,595,929
Equipment	64	296,251	160,027	-150,050	152,930	302,980
		27,194,722	23,764,793	30,142,530	31,121,067	978,537

Wage and Benefits alone account for over $985K in budget increase.

Only new equip in 2021 is PD desktops; & 2 garbage trucks

Overlay reduction

The Draft Budget as presented has expenditures increase of $978K.

					2021-2020
	2019 Actuals	**2020 YTD Actuals**	**2020 Budget**	**2021 Budget**	**Change**
Salaries & Wages	11,134,447	9,039,938	11,675,328	12,349,439	674,111
Student Rec Salaries and Wages	21,366	4,205	28,080	7,119	-20,961
Overtime	561,503	357,221	334,352	379,171	44,819
Volunteer Wages	28,470	10,500	0	84,200	84,200
Personnel Benefits	4,680,914	3,560,536	5,022,343	5,334,103	311,760
Uniforms	25,891	20,601	19,000	25,000	6,000
Street Supplies	8,304	6,899	11,696	11,696	0
Operating Supplies	803,643	366,063	558,789	709,697	150,908
Power, Water, Gas Purchased for Resale	85,653	39,108	44,347	82,750	38,403
Small Tools (Computer replacememts)	242,187	445,333	516,149	516,149	0
Interfund Services	1,927,938	1,771,688	2,244,743	2,244,743	0
Professional Services	4,267,633	2,635,068	5,736,802	5,736,802	0
Communication	231,654	206,431	262,928	280,296	17,368
Travel & Training	134,931	57,104	139,583	201,850	62,267
Taxes & Operating Assessments	6,511	5,416	10,424	21,795	11,371
Operating Rentals & Leases	278,931	275,435	289,479	329,633	40,154
Insurance	278,299	324,137	210,158	132,319	-77,839
Utility Services	462,533	346,098	312,983	432,801	119,818
Repairs & Maintenance	487,224	599,811	400,925	514,671	113,746
Miscellaneous	859,724	551,463	848,183	835,221	-12,962
Capital	370,715	2,981,711			0
Equipment	296,251	160,027	-150,050	152,930	302,980
	27,194,722	23,764,793	28,516,242	30,382,385	1,866,143

If computer replacement, ERR replacement, and Overlays are left at PY levels, the increase is 1.8M

The City of Anacortes 2021 Annual Budget
Elements of the Budget

- Remember we talked about Governmental Accounting in slide 4: RCW 43.09.210 which requires fund accounting, and prohibits one fund from benefiting at the expense of another.
  - E.g. the Utilities OT budget could not be cut by 95,000, and that savings transferred to the General Fund to pay for an additional FTE.

Overtime budget is calculated in the Payroll module based on historical levels:

	2019 OT Actuals	2020 OT Budget	2020 OT YTD	2021 OT Budget
PD	176,810	112,647	90,311	124,899
Fire	127,129	47,332	89,557	74,823
EMS	228,691	161,040	159,704	166,584
Fiber			6,664	
Planning	7,383		2,304	
Parks	6,086	8,025	1,425	7,752
Street	16,120	5,308	6,670	5,113
Utilities	128,902	73,035	97,929	86,628
	691,121	407,387	454,564	465,799

Significant reductions in the 2021 budget:

2021 Budget cuts:	ERR/DIS Replacement	Overlays	DIS Current
General Fund	641,047		
Parks	108,099		
Cemetery	2,919		
Library	9,362		
Streets	125,823		
EMS	103,458		
	990,708	800,000	287,076

The City of Anacortes 2021 Annual Budget

Open Positions

Fund	Position	Position Total Cost	Notes
001	HR Director		Will fill in 1Q 2021
001	Associate Planner		Filled in 11/2020
001	EMS		Will fill in 1Q 2021
001	IT Systems Administrator	114,837.80	New for 2021
001	Museum (70% FTE)	52,038.43	Attrition/Hiring Freeze
001	APD Police Officer	109,113.42	Attrition/Trying to Fill
001	APD Police Officer	109,113.42	Attrition/Trying to Fill
001	APD Police Officer	109,113.42	Attrition/Trying to Fill
001	APD Records Support	87,459.38	Attrition/Will try to Fill
101	Sr Ctr Administrator	101,851.42	Attrition/Hiring Freeze
101	Parks Maintenance	98,628.85	Attrition/Hiring Freeze
101	Parks Maintenance	99,061.81	Attrition/Hiring Freeze
103	Library Asst (50% FTE)	21,038.04	Attrition/Hiring Freeze
103	Library Page	10,519.12	Attrition/Hiring Freeze
103	Librarian	99,355.16	Attrition/Hiring Freeze
103	Library Asst (50% FTE)	21,038.04	Attrition/Hiring Freeze
103	Library Page	10,519.12	Attrition/Hiring Freeze
445/440	Street/Sewer Maintenance	96,462.73	Attrition/Hiring Freeze
104/445	Street/Sewer Maintenance	96,462.73	Attrition/Hiring Freeze
Multi	Sr Engineering Tech	90,453.49	Attrition/Hiring Freeze
501	Fleet Supervisor	114,558.31	Attrition/Hiring Freeze

- Not including the 3 positions listed at the top of the list that the City has been actively trying to fill, there are 18 openings (up 1 Officer position since the last Council Meeting).
- Filling the PD positions is currently being pursued.
- All of these positions are funded by general (tax) revenues.
  - One of the Street Maint and the Engineering Tech rely on roughly $110K in tax funds combined.

The City of Anacortes 2021 Annual Budget

Budget with Unfilled Postions Included in Expenditures			
			(Short)/ Reliance
	Revenue	Expenditures	on cash reserves
General Fund	16,814,243	19,474,240	(2,659,997)
Parks	1,961,235	2,099,969	(138,734)
Cemetery	247,780	249,444	(1,664)
Library	1,478,371	1,624,519	(146,148)
Road Maint	2,164,330	2,164,330	-
Road Const	1,732,836	1,732,836	-
TBD Pass Thru	1,130,103	1,130,103	-
Wa Park	277,587	277,587	-
Parks Const	700,000	700,000	-
Affordable Housing	565,052	565,052	-
EMS	3,914,145	3,921,079	(6,934)
Impact Fees	550,000	550,000	-
ACFL	54,899	54,899	-
Lodging Tax	379,779	379,779	-
REET	1,157,500	1,157,500	-
Water	20,972,805	20,972,805	-
Sewer	7,231,789	7,231,789	-
Storm	1,429,769	1,429,769	-
Solid Waste	4,312,264	4,312,264	-
ERR	2,616,764	2,616,764	-
Fire Pension	44,931	44,931	-
	69,736,182	72,689,659	(2,953,477)

- These budget expenditures includes all unfilled budgeted positions.
- The far right column is the amount each fund needs to rely on cash reserves (or Fiber Loan in General Fund's case) to balance these expenditure requests.
- Note the General Fund has a Commercial Line of Credit of $3M lined up to support Fiber buildout.

The City of Anacortes 2021 Annual Budget

Budget with Unfilled Postions Included in Expenditures			
			Rev Projection
	Revenue	**Expenditures**	Over/(Short)
General Fund	16,814,243	19,422,202	(2,607,959)
Parks	1,961,235	2,001,340	(40,105)
Cemetery	247,780	249,444	(1,664)
Library	1,478,371	1,493,607	(15,236)
Road Maint	2,164,330	2,164,330	-
Road Const	1,732,836	1,732,836	-
TBD Pass Thru	1,130,103	1,130,103	-
Wa Park	277,587	277,587	-
Parks Const	700,000	700,000	-
Affordable Housin	565,052	565,052	-
EMS	3,914,145	3,921,079	(6,934)
Impact Fees	550,000	550,000	-
ACFL	54,899	54,899	-
Lodging Tax	379,779	379,779	-
REET	1,157,500	1,157,500	-
Water	20,972,805	20,972,805	-
Sewer	7,231,789	7,231,789	-
Storm	1,429,769	1,429,769	-
Solid Waste	4,312,264	4,312,264	-
ERR	2,616,764	2,616,764	-
Fire Pension	44,931	44,931	-
	69,736,182	72,408,079	(2,671,897)

- This expenditure illustration eliminates several positions:
  - .70 Museum FTE
  - 1 Parks Maintenance
  - 1 Librarian
  - .5 Library Assistant
  - .25 Library Page

The City of Anacortes 2021 Annual Budget

- Changes in Staffing:

	ALL FTE's Short	LESS 3 FTE Short	Less Short
General Fund	(2,659,997)	(2,607,959)	52,038
Parks	(138,734)	(40,105)	98,629
Library	(146,148)	(15,236)	130,912

- Retaining unfilled positions creates confusion for staffing expectations.

City Council Regular Meeting

Meeting Time: 11-16-20 18:00

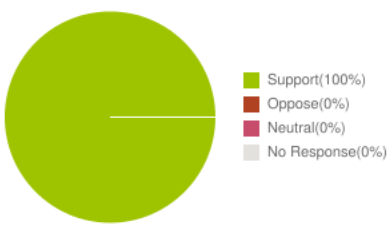
eComments Report

Meetings	Meeting Time	Agenda Items	Comments	Support	Oppose	Neutral
City Council Regular Meeting	11-16-20 18:00	14	3	3	0	0

Sentiments for All Meetings

The following graphs display sentiments for comments that have location data. Only locations of users who have commented will be shown.

Overall Sentiment



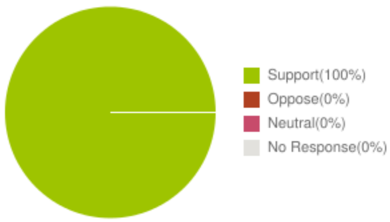
City Council Regular Meeting
11-16-20 18:00

Agenda Name	Comments	Support	Oppose	Neutral
a. * Continued Public Hearing: 2021 Budget (Discussion)	3	3	0	0

Sentiments for All Agenda Items

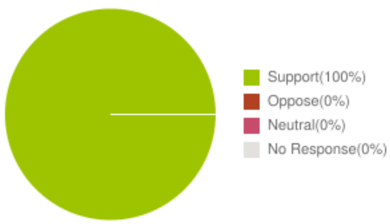
The following graphs display sentiments for comments that have location data. Only locations of users who have commented will be shown.

Overall Sentiment



Agenda Item: eComments for a. * Continued Public Hearing: 2021 Budget (Discussion)

Overall Sentiment



Don Jo
Location:
Submitted At: 2:55pm 11-16-20

As a 28 year resident of Anacortes, I support the budget without amendment. Any amendment must be based on a thorough examination of the need and a thought out implementation of public policy. Effectively you are creating another city department of mental health. A one-person shop is clearly inadequate on it s face. It would require 4.2 full-time equivalents and and supervisory function/department head; adding 5 more persons to the city rolls and building infrastructure to support.   Might the Anacortes Hospital be a better organization to respond 24/7/365 ?

Janet Backe
Location:
Submitted At: 1:15pm 11-16-20

Once again, I strongly urge the Anacortes City Council to include funding in the 2021 budget for the three police department vacancies. Community safety should always be a high priority in any city budget.

Shar Dyer
Location:
Submitted At: 12:31pm 11-14-20

I support funding for three police officers to fill vacancies. I do NOT support hiring social workers or any other such person; we need trained police officers to continue doing the excellent work of the Anacortes PD.

Hunt, Marcia

From: Eli Barrett <eli@pelicanbaybooks.com>
Sent: Monday, November 16, 2020 3:02 PM
To: CityClerk
Subject: Public Comment on Proposal to Fund Imbedded Community Support Officer

Dear Mayor Gere and Members of the City Council:

I would like to offer my support for the proposal to fund a community mental health officer or embedded social worker within the Anacortes Police Department. Doing so will bring Anacortes up to the standards of other communities in the region who integrate mental health and social health care into their police response and enable our first responders to better protect and serve our community.

Doing it well can be neither easy nor quick and requires a great deal of collaboration and input from not only the police and activist community but other first responders and community stakeholders.

I hope that we all recognize that the police are currently asked to deal with systemic, endemic, and persistent problems that they are insufficiently trained to solve and that we have failed to supply them with the resources to effectively address. This is profoundly unfair to both police officers and the citizens they swear to protect.

By the time the police contact a person multiple times in a month or someone gets hurt, we know there is a problem beyond the sole capability and responsibility of law enforcement and the courts. That we allow these problems to persist is our community's collective shame. The police must be a part of that conversation but the responsibility belongs to all of us and the solutions must include all of us as well.

I hope the city council will create a position with full input from not just the police department but from nurses, the courts and bar associations, ex-offenders, paramedics, the Family Center, mental health professionals, addiction specialists, social workers, schools, Child Protective Services, pastors, activists, and a broad array of the many others who care daily for our most vulnerable and troubled neighbors

I hope that position will be built with clear, measurable goals and that whoever is chosen to fill that position will have the credibility and ability to build rapport with not only the police department but *all* the stakeholders. That person may be a social worker. Or they might be instead a nurse or a counselor or an existing cop with the right passion and training. That person could be someone with training and background we can't imagine yet.

I hope that the position will be envisioned with input and advice from other police departments and communities in our region that already have people with similar responsibilities. I'm sure we can learn a lot from their experiences.

And I hope that we give whoever is hired the trust to bridge silos, the freedom to try things that don't work the first time, and the resources to be successful.

I have met a lot of different cops in a lot of different places and can say without irony that thanks to current and previous leadership, all members of the Anacortes Police Department I've interacted with are well above average. I take them at their word that they are here to serve and protect. And we have a responsibility to them and our community to give them the tools to do their job well.

This is a weird year. Few of us have more than an inkling of all the hard choices we expect you to make on our behalf. While I hope you will fund the position and do it well, it is understandable if you cannot this year. At minimum, we expect that the city will pursue concrete steps to start a conversation about how we can better protect our neighbors and help our police officers best leverage their already excellent work.

Sincerely,

Eli Barrett
1515 14th Street
Anacortes, Washington 98221

Hunt, Marcia

From: John Bond <johnbond428@gmail.com>
Sent: Monday, November 16, 2020 10:42 AM
To: CityClerk
Subject: Budget discussion about funding of requested police positions

I wish to make two comments regarding the current discussion about potentially substituting a social worker/mental health worker for one of the requested police department positions.
1. While I understand that the challenges of budgeting with finite resources for potentially infinite requests may make a proposal to substitute one requested position for another seem attractive, I would urge caution in this case. While there are bands of potential overlap of skills and services in these areas of expertise, they are not interchangeable. The number and types of services provided to our community are much broader for our police. These two decisions should be separate. While that doesn't make your budgeting process simpler, in would be more appropriate. If our community feels the need for a city funded social work/ mental health/ drug addiction service, that should be discussed and funded on its own merits and priorities like any other budgetary request.
2. While we all learn by experience, we can learn from others rather than need to make every mistake for ourselves.. Whether we call it "defunding", "reallocating", or "reimagining" the police department, we already have some experiences elsewhere to learn from. For example, in Minneapolis, which was an early adopter of these concepts, they have already seen significant enough increase in crimes such as car jacking, assaults and homicides to now be discussing in their city council the restoration of some funding for necessary police manpower than had been defunded a few months ago. While these are, thankfully, not frequent crimes in our community, it does demonstrate the need in every community for a full range of adequate police services.
Thanks for your consideration.

Sent from my iPad

Hunt, Marcia

From: Marilyn J. Brown <marilynjbrown@hotmail.com>
Sent: Saturday, November 14, 2020 12:41 PM
To: CityClerk
Subject: Police officer vs social worker

When you look at the 8 hours a day a social worker might work, how many fall in that time frame? If they would not go into any dangerous situation, how many situations that needed immediate response would that eliminate? It would be advantageous to have an additional position for a social worker but, if it is an either/or situation, we would be better served with a trained police officer that can respond to ANY situation.

Hunt, Marcia

From: sommer carter <sommerleecarter@yahoo.com>
Sent: Sunday, November 15, 2020 9:16 PM
To: CityClerk
Subject: APD support

Dear Council,

I am writing in support of the research and hiring of an embedded social worker to be added to our police force. I see that multiple municipalities in our area have employed social workers in conjunction with their police departments. This not only seems rational and appropriate, but truly helpful to the community the police force seeks to serve. Of course, I am interested in what our unique department would say and recommend regarding adding this resource. As a citizen of our town, I ask that you consider improved support for our police and community as so many issues we face require thoughtful handling and training.

With gratitude for your time and leadership,

Sommer Carter
1519 7th Street
206-491-5003

Hunt, Marcia

From: Nicole Casper <nicolejcasper@gmail.com>
Sent: Saturday, November 14, 2020 6:25 PM
To: CityClerk
Subject: Public comment on hiring a social worker for Anacortes PD

Hi,
I'd like to submit a public comment on the issue of hiring a social worker for our police force. Given the statistics I've seen on the number of calls in 2020 in Anacortes that could have benefited from a social worker's presence, it is clearly beneficial for the citizens of Anacortes as well as the police officers to have someone specifically trained in mental health issues available for response. Other neighboring police departments have already done so and deemed it a success, such as in Mount Vernon.

Thank you,
Nicole Casper
4705 Cypress Dr, Anacortes, WA 98221

Hunt, Marcia

From: Hoglund, Steve
Sent: Monday, November 16, 2020 8:59 AM
To: Hunt, Marcia
Subject: FW: 2021 Budget: Comments for November 16 Hearing

Steve
(360) 293-1906 (office)
(360) 661-3182 (cell)

From: Dennis Clark <dennisbclark@hotmail.com>
Sent: Sunday, November 15, 2020 8:53 AM
To: City Council <citycouncil@cityofanacortes.org>
Cc: Gere, Laurie <laurieg@cityofanacortes.org>; Hoglund, Steve <steveh@cityofanacortes.org>
Subject: 2021 Budget: Comments for November 16 Hearing

Regarding the 2021 budget, I encourage the City Council at the November 16 meeting to:

1. Discuss proposed reserve amounts given the uncertainty of revenue. Of the three primary revenue streams – sales, property, and utility taxes – the sales tax revenue varied greatly over the course of 2020. Given the two month delay in receiving sales tax revenue, we could start 2021 with a dip in sales tax revenue as renewed statewide COVID-19 restrictions take effect from mid-November on. Are proposed reserve amounts sufficient? Should certain expenditures be designated as postponed to later in the fiscal year to be sure the revenue is there? Much of this month-to-month management is the responsibility of the Executive but I think the Council should offer its opinion/direction, at least on the principles.

2. Scrutinize individual line items. The budget is one of the few areas where the Council should ask the probing questions that, at other times, would be inappropriate micromanagement of the Executive. Several councilmembers are very experienced at this task. But *every* councilmember has areas of expertise given their committee assignments and thus has the ability to ask good questions.

3. Make decisions about funding new initiatives after careful consideration. This budget season has seen spirited discussion about a citizen-proposed idea to transform one vacant police officer position to a social worker position. This may be an excellent idea; alternatively, it could be ineffectual or even counterproductive. Without careful analysis of how it would work in Anacortes, it seems hard to say. The proposal to hire a social worker may not be the only or even the best way to achieve the goal of providing additional compassionate assistance to the troubled. It seems there are a number of questions that would need to be answered to make that determination such as: What education, skills, and experience would the social worker need to have? What would the social worker actually *do* that Anacortes police officers do not do now? How would *one* social worker be deployed when the police must staff three shifts, seven days a week, 52 weeks a year? What are the safety concerns for a non-commissioned staff working alongside commissioned officers in high-risk settings? These and other questions undoubtedly have answers that could be researched and then evaluated in the Anacortes

context. However, time is required to do this. Why not take this next year to do this careful review so that the Council has a well-developed proposal to consider for the proposed 2022 budget?

Please also:

1. Continue budgeting $1.964 million for road maintenance (fund 104) to provide good transportation services to all Anacortesans.
2. Ensure that fiber internet pays back its loans in a timely manner.

Thank you for your consideration and your service.

Dennis Clark
3805 M Avenue

Hunt, Marcia

From: Justin Connelly <asymptote.jc@gmail.com>
Sent: Sunday, November 15, 2020 11:17 PM
To: CityClerk
Subject: Hire a Social Worker for APD

Hello,

I've heard the Anacortes City Council is in the process of hiring for several positions in the Anacortes Police Department.

I would encourage you to please consider hiring a social worker to work in concert with the APD. So many situations that police departments deal with are actually mental health and not criminal situations, and could benefit from a social worker's perspective and training.

We constantly see stories about confrontations between police and people in the midst of mental health crises going awry. I hope with all my heart that Anacortes will join the growing number of communities who are helping to ameliorate these volatile situations by incorporating social work expertise into their police departments.

Thank you,
Justin Connelly
Anacortes, WA

Hunt, Marcia

From: Charles Davis <Foresttrailrunner@outlook.com>
Sent: Monday, November 16, 2020 10:43 AM
To: CityClerk
Subject: Public Comment for Today's City Council Meeting
Attachments: Fund APD Positions.docx

Please find attached letter.

Thank you,

Charles J. Davis

To: cityclerk@cityofanacortes.org

Public Comment RE: Anacortes Police Department (APD) Vacant Positions

Dear Anacortes City Council,

My name is Charles J. Davis. I reside at 3916 West 6th Street, Anacortes, WA 98221. I urge you to consider my three points below for continuing to fund and fill APD's currently vacant positions.

(1) There is a movement to change a police officer position to a behavioral health position. Although technically not "defunding" the police, it would, in effect, take an officer off the streets. In a small police force such as ours that would have a negative impact on the citizens of Anacortes.
(2) The APD is an exceedingly professional, certified, and well-managed force, superior to the average city police force in the country. Nevertheless, it is a lean, concise, and conservatively manned department. I can assert that confidently, having served in military police 30 years and nearly 20 years as an auxiliary police volunteer in Anacortes. I've assisted in many police training exercises and have watched this department reach a high level of knowledge and capability. Conversely, I've also been on evening auxiliary patrol when there were few officers on duty due to tight manning. That's when one less officer makes a significant difference.
(3) Having worked in the Behavioral Health profession for 15 years I am among the first to champion the need for a behavioral health professional on the police force. But not at the cost of a certified officer. A behavioral health professional is an excellent adjunct to a police force but cannot respond to a behavioral health crisis without an officer…as the aforementioned "movement" acknowledges. With one less officer on the force, that presents a problem. When funding comes available, I urge you to fund a behavioral health professional position. Until then, for the safety of Anacortes citizens, please fund all vacant APD positions.

Charles J. Davis

Charles J. Davis
360.855.5660

Hunt, Marcia

From: Teresa Delarosa <teresadelarosa331@gmail.com>
Sent: Monday, November 16, 2020 3:00 PM
To: CityClerk
Subject: public comment in regards to social worker for APD

Having a social worker join the APD in my opinion would be of great value. As a community, I'd like to think we are doing all we can for the struggles of mental health in our area. If this would ensure safety for both the APD and the individual struggling why oppose this idea? This has nothing to do with defunding but everything to do with enhancing the police department.

Sincerely,
Teresa DeLarosa

Hunt, Marcia

From: Katie Eastman <kateeas@gmail.com>
Sent: Thursday, November 12, 2020 2:25 PM
To: CityClerk
Subject: Fwd: Public Comment for the City Council Meeting on November 16
Attachments: JotNot_11-12-2020.pdf

Hello,
I would like this letter to be included in any discussions related to the hiring of a social worker within the police department.

Please acknowledge receipt of this email.

Dr. Katie Eastman

Katie Eastman, Psy. D. MSW
1909 Skyline Way, Ste. 103
Anacortes, WA 98221
Contact Us: 360.873.8662 info@drkatieeastman.net
Join Our Network: drkatieeastman.net
Follow my blog: drkatieeastman.wordpress.com

"None of us is promised tomorrow,
Make TODAY, better than yesterday."

Dr. Katie Eastman, Psy.D,LICSW
ReCreate Coaching and Counseling
1909 Skyline Way
Anacortes, WA 98221

I am a Medical Social Worker who has provided support to people struggling with mental health crises for over 30 years. In my role as a social worker, I have worked directly with local and state police departments in several different states, including riding with them safely to assess crisis situations. Although the Anacortes Police are wonderful caring and cooperative individuals, it is evident to me they are stretching beyond their role when it comes to Mental Health.

Since moving here in 2012 I have experienced several incidents as a practicing psychotherapist in this community where I have reached out to the police to work with me when a Mental Health client was in crisis. Had there been a social worker on staff in each of these situations, there would have been a much safer outcome. For example, when a minor made suicidal threats and comments and I called for a well check. Instead of the police finding that person, they took the word of a third- party adult. A social worker would have known to ask questions that would have revealed the third-party was minimizing the level of potential harm because of their own discomfort. Instead of accepting this report, I called around town and found and spoke to the person myself and ensured they were taken to the ER.

Another example of how a social worker intervention would have made a situation safer occurred when a client reported a domestic violence incident. The victim was scared and felt the police were unsure about what questions to ask and how to evaluate the level of harm in the situation. They, the victim remained silent out of fear. Social workers have rigorous assessment training in understanding domestic violence and it is unrealistic to expect a police person would understand the complexities of a domestic violence situation in the same way. A social worker is trained to see the evidence of the dynamic that creates the silence and fear and elicit the truth from a frightened victim. Again, dissatisfied that the person was safe, I intervened in the situation and the client went to a shelter.

In sum, as a social worker I have ridden with police to assess crises in different parts of the U.S, and we have worked TOGETHER safely to assess harm. Anacortes is the first community I have ever lived in where the police assess these situations themselves. Again, I am not saying these are not dedicated committed skilled officers - they are AND they need to be able to do what they are trained for and allow a skilled social worker to assist them in anything related to mental health. To ask an officer to intervene in mental health situation effectively is as realistic as asking a mental health provider to intervene in law enforcement. We each have specialized training. Hiring a social worker to intervene in mental health situations is a matter of ensuring the well-being and safety of many Anacortes citizens. With the increase in mental health related needs in our community because of COVID, it is the only responsible decision the City Council can make.

Sincerely,

Dr. Katie Eastman

Dr. Katie Eastman, PsY.D, LICSW

Hunt, Marcia

From: Terri Garrett <terrigarrett@gmail.com>
Sent: Sunday, November 15, 2020 3:29 PM
To: CityClerk
Subject: Town Hall Meeting

Hello,

I just wanted to offer a few words in support for funding a social worker position by the City. In countless studies, communities who support such services have a much healthier population. It only makes sense that suicide threats, domesstic incidences, would be best handlted by people who have an in depth training in psychology and conflict desescalation. European countries have been funding their communities in a similar way for decades and its been a great success. I've always been proud of Anacortes for embracing the future and progressive ideas. I hope we can continue earning our progressive reputation by embracing funding for this social worker position.
Thank you for your time.

Terri Garrett

Hunt, Marcia

From: sonia hambleton <soniahamb@gmail.com>
Sent: Sunday, November 15, 2020 5:51 PM
To: CityClerk
Subject: Public comment

I fully support our police here in Anacortes but can see the need for a change in police work and the possible positive impact of adding a social worker/crisis responder.

Funding a police department social worker is not de-funding the police, but as a chance to allow the police to direct their time and resources where they are more needed and meet the needs of our small town community. A police adjuvant social worker is needed in our town.

I see Sam wandering in town and wonder if she'll find somewhere safe and warm for the night, or when I used to see Ray the bubble-guy but one winter he disappeared for a while (turns out he was sick and sleeping in his car and the community chipped in to get him into a warm motel) - a police social worker could be the right responder in situations like these to connect the individual to services.

A police department social worker responding to needs like Sam's and Ray's would free up police investigative time for work like our town's current missing person case.

Please consider the statistics on types of calls our local police respond to and consider if a social worker/ crisis responder would help our community.

Respectfully submitted,
Sonia Hambleton, Anacortes resident

Hunt, Marcia

From: Pressentin Ranch HOA <prha98237@gmail.com>
Sent: Monday, November 16, 2020 8:16 AM
To: CityClerk
Subject: Public Comment for the City Council Meeting on 11-16-2020
Attachments: Ltr to City of Anacortes.pdf

Attached please find our letter to be included for Public Comment for the City Council Meeting on 11-16-2020.

Respectfully,
John and Debbie Hill

November 15, 2020

To: Mayor Laurie Gere

Council Members: Ryan Walters, Christine Cleland-McGrath, Jeremy Carter, Matt Miller, Bruce McDougall, Carolyn Moulton, Anthony Young

"If a house is divided against itself that house cannot stand"

We are writing this letter to voice our concern regarding a negative narrative that is being painted by a select few against the Anacortes Police Department. We do not believe that the majority of the people living in the City of Anacortes support this.

The first thing we would like to address is the removing of the "Thin Blue Line" American Flag. This flag represents law enforcement and is flown to show support for the men and women who put their lives on the front line every day to protect us. It's a representation of strength and courage of a group of men and women who would lay their lives down to protect you and the select few. We would hope that city officials would support such men and women and not participate in this game of division that has gripped our nation. To govern and make decisions in support of the police department; to lead and not follow a negative narrative painted by a select few. The Anacortes Police Department put their lives every day on the front line to serve and protect the citizens of Anacortes.

It is our understanding the Anacortes Police Department is the only accredited law enforcement agency in Skagit County. We are sure to maintain the high standards for accreditation, it requires the police department to demonstrate its commitment to excellence in law enforcement and to work together as a team with a common goal, to serve and protect the citizens of Anacortes. We would hope that Mayor Gere and council members would view the Thin Blue Line flag as a show of pride and respect for the men and women of the Anacortes Police Department and for your selves, a team member with a common goal.

The second concern we have is in regards to the vacant police department positions.
FILL THEM! WHY? PUBLIC SAFETY! Why would you want to put the citizens of Anacortes at risk?

Mayor Gere stated in her Mayor's Budget Message, dated October 5, 2020: "The city supports our public safety departments and remains committed to providing staff with the tools and resources needed to keep our community safe." She also stated, "In the 2021 budget, we have budgeted to fully staff our Police Department…"

We hope as elected officials you honor your words. You took an oath of office; you gave your word to faithfully and impartially discharge the duties of the office to the best of your abilities. You have an obligation to fulfill what you swore to the citizens of Anacortes who elected you.

Respectfully,
John and Debbie Hill
Skagit County Residence

Hunt, Marcia

From: James Kaufman <jekaufman@earthlink.net>
Sent: Monday, November 16, 2020 12:30 PM
To: CityClerk
Subject: The value of a police - social worker - resident feedback for tonight's Council meeting

I respectfully encourage the city to hire a qualified social worker to fill one of the open police department openings. I have been a resident of Anacortes for eight years, am a retired former business person and also once served as a social worker with ex-felon and troubled youth populations. I'm a former Board Member of the Anacortes 100 Foodbank and am now on the Helping Hands Food bank of Sedro-Wooley who is successfully serving Our residents in need each Wednesday here in town.

Some people view this decision to bring social working skills onto the police force as being anti-police. I see that view as untrue and unintentionally counter-productive. Hiring a social worker will make our police force more efficient overall and should lead to better call outcomes that will benefit all citizens. Not only will some relevant calls be diverted to the social worker, but bringing social intervention training inhouse should lead to actively improving deescalation skills for everyone on the force. Quite frankly, this decision is the wisest, most economical use of our cities valuable resources. It will save lives, time and money.

Thank you for your time,

Jim Kaufman
2610 Washington Blvd.
Anacortes

360.399.7072

Hunt, Marcia

From: Per Kefgen <kefgen@gmail.com>
Sent: Monday, November 16, 2020 11:29 AM
To: CityClerk
Subject: Public Comment for the City Council Meeting on Mon. Nov. 16, 2020

Dear Anacortes City Coucil,

I support the APD filling one of its open positions with a social worker who has the training to respond to the 30-35% of calls dealing with domestic and drug abuse, mental health, harassment and suicide.

The current National conversation surrounding Police institutional reform is VERY much applicable to Anacortes. It's important the Anacortes Police Department stay relevant to this discussion by creating a diversity of positions on staff able to respond to the diversity of situations it confronts annually.

Part of the problem, which is clear across most police departments, is the incredibly low threshold to become a police officer in general. The five months of criminal justice training and three months of field training in Anacortes, for example, is an interesting threshold to be given a weapon and asked for public trust to respond to a complex set of criminal and social situations.

Perhaps if the hurdle to become a police officer were more in tune with rigorous standards for most professional disciplines, our country could have evolved past this point already.

But here we are.

Per Kefgen
1803 M Ave
Anacortes, Wa

Hunt, Marcia

From: Cathy Kowalski <ckowal7261@aol.com>
Sent: Saturday, November 14, 2020 8:56 AM
To: CityClerk
Subject: November 16 Council Meeting Discussion of 2021 Budget

Dear Mayor and Council members,

I am a resident and property owner in Anacortes. I would like to give my input into the 2021 budget as it relates to our police department.

It is my opinion that any open positions within the department should be fully funded with police officers and support staff. Occasional overtime is expected but should not be happening long term as this is a waste of tax payers money and expensive. Too much overtime can easily burn out employees whose job is already stressful.

I've read requests by some residents to replace one of the open positions with a social worker to deal with societal issues that occur in the field. Has the police chief and his staff weighed in on this request? What is their feedback? I would hope you would take in consideration their thoughts and feelings on this subject since any change in headcount would have a direct impact on them and frankly the public's expectation that law enforcement will be there quickly when we need them.

I realize that difficult decisions have and will be made due to limited revenue in 2021 but I do not support any reduction in the police budget or reallocating headcount or supplies for police and staff that they need in order to do their jobs to protect our community. Perhaps reviewing the budget when revenue streams improve for adding a social worker on a trail basis would suffice.

Thank you,
Cathy Kowalski

Sent from my iPhone

Hunt, Marcia

From: Mary Lynn Lyke <lyke.ink@gmail.com>
Sent: Monday, November 16, 2020 10:09 AM
To: CityClerk
Subject: APD

Greetings City Council members:
I am in support of adding a mental health professional/social worker to our local police force -- either in a new position or in a currently vacant one. So many of our calls could be effectively handled with a professional skilled in crisis resolution -- someone who could mediate conflict and help de-escalate potentially violent situations. I think this would benefit both the community and the police force.
Thank you for listening,
Mary Lynn Lyke
14351 Jura Dr.
Anacortes WA 98221
360-770-7184

Hunt, Marcia

From: Emily McNeil <emilykmcneil@gmail.com>
Sent: Sunday, November 15, 2020 8:17 PM
To: CityClerk
Subject: APD / Social Worker Hire

Hello,

I understand that the Anacortes City Council is in the process of allocating funds for several positions in the Anacortes Police Department.

Please consider hiring a social worker to work in concert with the APD. So many situations that police departments deal with are actually mental health and not criminal situations, and could benefit from social work training and expertise.

We are regularly confronted with stories about confrontations between police and people in the midst of mental health crises. I hope with all my heart that Anacortes will join the growing number of communities who are addressing mental health situations by incorporating social work expertise into their police departments.

Thank you,
Emily McNeil
Anacortes, WA

Hunt, Marcia

From: krothnelson@yahoo.com
Sent: Sunday, November 15, 2020 9:44 AM
To: CityClerk
Subject: 2021 Anacortes Police Budget

Hi there,

My husband and I **strongly support the Anacortes Police Department hiring a Social Worker**. Almost all of the surrounding cities in our area have embedded Social Workers, which they have greatly benefitted from. I read an analysis saying 30-35% of the phone calls made to the Anacortes Police Department in 2020 were domestic and that they would have been better responded to if the police had worked in tandem with an embedded Social Worker. Additionally, hiring an embedded Social Worker would free up Police Officers to handle more serious crimes that they are more suited for. To me, it's a no-brainer - it would lead to a safer community overall and wouldn't alter the city's budget. After all, this is not about "defunding the police". It's about police reform and catching up with the times. Please do the right thing.

Thank you for your consideration,

Kim & Matt Nelson
1806 Island View Place
Anacortes, WA 98221

Hunt, Marcia

From: Corin Noronha <cnoronha2018@gmail.com>
Sent: Monday, November 16, 2020 2:47 PM
To: CityClerk
Subject: Public Comment

To Whom it May Concern,

I would like to make a public comment in favor of filling one of our vacant police positions at the Anacortes Police Department with that of a social worker.

It is imperative for the Anacortes Police Department to have a trained social worker for certain instances. A police officer is not always the best person for the job (especially from a mental health perspective) and therefore would benefit passing tasks on to other members of the organization who are more trained in specific areas.

When it comes to education, police in Anacortes are only required to have completed two years of college and police academy training.
An embedded social worker has (at minimum) a master's degree, and are devoted to issues that police officers aren't equipped enough to address.

When looking at local departments in the area, many have either an Embedded Social Worker, Behavioral Health Officer, or Crisis Intervention Deputy on staff. So why don't we?
This is not about defunding the police, it's about adding a tool to the police department so that they can service more facets of the community.

Sincerely,
Corin Noronha

Hunt, Marcia

From: Annette <awoolsey99@aol.com>
Sent: Sunday, November 15, 2020 7:17 PM
To: CityClerk
Subject: Anacortes Police Department allocations

To: Anacortes City Council

Good afternoon.

I am writing in support of the inclusion of a Social Worker in the Anacortes Police Department.

I have read about numerous PDs that have such positions, and that they can be quite beneficial in cases where the issues are health-related (mental health, homelessness, drug abuse, physical & sexual abuse, etc.). Interventions by a specially trained Social Worker would be the appropriate response in these cases, and would be key in helping to keep these cases from escalating to violent situations.

I support our local PD, and honor their service to our community. I believe that including a mental health professional would make it even better, as has been demonstrated by many surrounding departments.

Thank you for your service on the City Council.

Yours,
Annette Woolsey

Annette B. Woolsey
1113 7th St.
Anacortes, WA 98221
971-337-0803

"Be kind whenever possible. It is always possible." — Dalai Lama

Hunt, Marcia

From: CAM <camhome@comcast.net>
Sent: Monday, November 16, 2020 3:31 PM
To: CityClerk
Cc: camhome@comcast.net
Subject: Proposal for social worker embedded in police department

I support the proposal by local residents to use funding from one of the Police Department's vacant positions to instead hire a mental health professional to work in concert with the police.

There are good examples in the region of how this kind of approach can work to improve both community safety and community well-being by addressing the mental health element of many calls to the police.

The officers of the Anacortes Police Department often go the extra step to aid residents. Please support this proposal to augment the Department's ability to respond to calls for help, and the underlying problems, in the most humane and effective way by employing specialized mental health expertise.

Cindy Marvin
2215 35th Court
Anacortes WA 98221

Hunt, Marcia

From: Cynthia Marvin <cynthia.marvin.wa@gmail.com>
Sent: Monday, November 16, 2020 3:44 PM
To: CityClerk
Subject: Fwd: Proposal for social worker embedded in police department

My initial email may have had a formatting problem so I'm resending this communication to the City Council to ensure it is readable. Thanks for your help.

Begin forwarded message:

From: CAM <camhome@comcast.net>
Date: November 16, 2020 at 3:30:33 PM PST
To: cityclerk@cityofanacortes.org
Cc: camhome@comcast.net
Subject: Proposal for social worker embedded in police department

I support the proposal by local residents to use funding from one of the Police Department's vacant positions to instead hire a mental health professional to work in concert with the police.

There are good examples in the region of how this kind of approach can work to improve both community safety and community well-being by addressing the mental health element of many calls to the police.

The officers of the Anacortes Police Department often go the extra step to aid residents. Please support this proposal to augment the Department's ability to respond to calls for help, and the underlying problems, in the most humane and effective way by employing specialized mental health expertise.

Cindy Marvin
2215 35th Court
Anacortes WA 98221

Hunt, Marcia

From: Katie Reding <katiereding@live.com>
Sent: Monday, November 16, 2020 5:43 PM
To: CityClerk
Subject: Social Workers needed for mental health crises

I stand in support of the APD bringing onto staff some certified or licensed mental health professional, like a social worker. It makes no sense to put our police in a situation where they have not had extensive training or experience in dealing with mental health crises, either for the benefit of those officers, or for the mentally ill person that they must deal with. It makes complete sense that with different expertise each person would bring different tools to a crisis situation.

In my experience, I have had to call the police to assist with my son when his schizophrenia actively interfered with his ability to cope. Both times he was transported to the hospital to be eventually (over 24 hours later) evaluated by Designated Crisis Responder (social worker). Both times he was deemed a danger to himself. Once the police had to tackle him to the ground in my front yard when he tried to run. A mental health specialist would have been able to de-escalate the situation, keeping my son safer, getting him the needed services more expeditiously. Instead, he was transported to Island Hospital, which is not equipped to deal with mental health emergencies, and he was eventually sent to in-patient treatment elsewhere to get the mental health services he needed.

Mental health issues are very, very different from criminal situations. We need crisis responders who are specifically trained to de-escalate crisis situations and help individuals and families find appropriate mental health services.
It is only right to give the public a diversity of services and to support our police by giving them the appropriate help that they need to handle mental health issues with proven best practice approaches.

Thank you,

Katie Reding

Hunt, Marcia

From: Katie Reyerson <katiereyerson@gmail.com>
Sent: Monday, November 16, 2020 3:25 PM
To: CityClerk
Subject: Public Comment for the City Council Meeting on 11/16/2020

To the Anacortes city council,

I am writing to you as a lifetime resident of Anacortes. It has come to my attention that the question has been raised as to whether or not the police department should be required to fill one of its vacant positions with a social worker. I am urging you to vote in favor of this motion — not to defund, but to reallocate and reinvest those funds where they're needed most by our community.

The difference between a cop and a social worker is enormous, and one cannot serve as a substitute for the other. Social workers are required to earn a four year degree, with many acquiring a Master's degree or a PhD before entering the field, where they're paid to apply their extensive training to serve the mental health, behavioral, housing, and financial needs of their communities. These tasks should not be treated as afterthoughts to the goal of community safety and wellbeing, but as central and fundamental to that goal. It is time to acknowledge that an armed officer with six months of training in the field of criminal justice is not prepared to do the job of a social worker with six years of training. In placing the complex social needs of our community in the hands of law enforcement, we put undue pressure on our officers, and we put the most vulnerable members of our community in harm's way.

The duties of an embedded social worker are numerous. They identify individuals in the community in need of outreach, build connections between law enforcement and social service providers, provide trained mental health outreach services, provide financial and housing support, follow up and build relationships with community members in need, and much more, all of which reduces strain on police resources better suited for other tasks. A law enforcement officer cannot be expected to perform all of these tasks adequately. Moreover, we owe it to our neighbors in need to respond with compassion, not react with force.

Whatcom county, Skagit county, Island county, Snohomish county, Bellingham, Marysville, and Arlington have all integrated a social worker into their response systems, to great success. In comparison to our neighbors, Anacortes has fallen behind — all while 30-35% of all 911 calls in 2020 would have benefited from a social worker. Every one of those calls was a missed opportunity to improve the social and mental wellbeing of our community in ways that an officer of the law is not equipped to do.

The addition of a social worker into our police force would institutionalize access to dignity, respect, and compassion for the most vulnerable members of our community. An investment in a social worker is a long-overdue investment in the wellbeing of our neighbors and friends. I truly love this town, and I believe that we can do better.

Katie Reyerson

City Council Agenda Item Summary

Meeting Date: 11/16/2020 **Agenda Item Number:** 6a

Agenda Item Title: Fiber Division Business Plan Report to Council

Staff Contact(s): Emily Schuh, Jim Lemberg

Approved by:

Action Type: Staff Report

Item Summary: The Fiber Division reports to Council regarding its forecast revenues, operating expenses, and network construction costs.

Budget Impact

Amount Budgeted:

Proposed Expenditure:

Budget Amendment Required?

Previous Action: Council approved Resolution 2013 at its May 29, 2018 meeting. The Resolution directed staff in part to develop a business plan to provide broadband service over a fiber optic network.

Recommended Motion: I move to accept the Fiber Division's report.

Alternative Actions: 1. Refer the Fiber Division's report back to staff for rework and presentation at a date to be determined. 2. No action.

Attachments In order presented:

- Report to Council - Fiber Business Plan
- Report to Council - Cashflow Forecast
- Cashflow Detail

EXECUTIVE SUMMARY

The Fiber Division's forecast of revenues, operating expenses, and network construction costs indicates (i) all funds "borrowed" from the City's General Fund reserves being repaid by 2037, all external debt incurred for network construction being repaid by 2035, and surplus funds being generated for the City's General Fund beginning in 2037. The forecast indicates the following take-rates, with a gain of slightly more than 0.5% of the available market each year beyond 2025.

YEAR	POTENTIAL CUSTOMERS	NET CUSTOMERS AT END OF YEAR	TAKE-RATE AT END OF YEAR
2021	7,618	1,333	17%
2022	7,618	1,906	25%
2023	7,618	2,373	31%
2024	7,618	2,840	37%
2025	7,618	3,184	42%

INTRODUCTION

This report is comprised of three sections and two appended tables:

- A summary of progress to date on network construction and the Fiber Division's plans to complete network construction;
- A summary of the Fiber Division's operating expenses;
- A slightly detailed description of the Fiber Division's forecasted cashflows;
- A table providing a detailed weekly revenue forecast for 2021 – 2025 along with a detailed forecast of network construction costs for 2021 (and the underlying network construction assumptions); and
- A table summarizing annual revenue, operating expenses, network construction costs, and proceeds from external grants, loans, and/or lines of credit.

NETWORK CONSTRUCTION & PROGRESS

Each phase of expanding the fiber network construction is comprised of three broad steps:

First, Fiber Division staff broadly identify the neighborhoods in the Expansion Area being planned and meet with the design consultant's staff to discuss how to approach the design for the neighborhoods within that Expansion Area.

Second, Fiber Division staff work with a construction contractor to deploy the backbone cables and distribution infrastructure per the design consultant's construction drawings for the subject Expansion Area.

Third, the Fiber Division staff schedule service drops to each customer in the Expansion Area.

Directive 3 of Council Resolution 2013 directs City staff to develop a business plan that will "[p]*rioritize build out of the network within the City and its urban growth area, with intent to ultimately* *expand to serve the remainder of Fidalgo Island*." To date, City staff have focused on the planning required to build out the network within the Anacortes city limits, with an informal acknowledgment that the network could be further extended at some future point. Staff anticipate network construction to occur in the following order:

Pilot Areas .... Central Business District, Old Town, M Avenue

First Expansion .... Aerial Areas 1-6

Second Expansion .... Areas A-H

Third Expansion .... A Avenue to approximately Anacopper Mine Road

Fourth Expansion .... Westward from Anacopper Mine Road

Fifth Expansion .... Anacortes urban growth area, approximately eastward within the city limits corridor along Highway 20, approximately from the intersection of R Avenue and Highway 20

Sixth Expansion .... Remainder of Fidalgo Island

Network backbone and distribution infrastructure has been deployed in the three pilot areas noted above, and almost 350 customers have been placed into service in those areas.

A construction contractor is currently deploying network backbone and distribution infrastructure in the First Expansion area noted above, and City staff have begun placing customers into service in those areas. 500 customers are expected to be in service by the end of calendar year 2020.

Network backbone and distribution infrastructure will be deployed in the Second Expansion area beginning in late First Quarter / Early Second Quarter of 2021. City staff will begin placing customers into service in that Second Expansion area as soon as the construction contractor has made substantial progress in deploying the network backbone and distribution infrastructure. 1300 customers are expected to be in service by the end of calendar year 2021.

Construction work on the Third Expansion area is expected to begin in late 2021 or early 2022. Staff have not yet quantified the number of potential customers in that area.

Construction work on the Fourth Expansion area is expected to begin in late 2022 or early 2023. Staff have not yet quantified the number of potential customers in that area.

Construction work on the Fifth Expansion area will begin when the network backbone and distribution infrastructure has been fully deployed in the First, Second, Third and Fourth Expansion areas.

OPERATING EXPENSES

The Fiber Division's ongoing operating expenses can be broadly categorized into three broad areas: personnel, contracted services, and supplies & tools.

Fiber Division personnel expenses include the wages and benefits for the Division's manager, a business assistant, a network technician, and an outside plant coordinator. A portion of the Administrative Services Director's salary and benefits are also charged against the Fiber Division.

The Fiber Division contracts with external parties for network operations center services, upstream Internet connectivity, and maintenance & support for the active network elements.

The supplies and tools expenses include office supplies, consumables used in maintaining the outside plant portion of the network, and various hand & power tools.

CASHFLOW FORECAST, 2019 – 2050

The attached Cashflow Summary states the most recent forecasted revenues, operating expenses, network construction costs, and cash requirements for the Fiber Division for 2021 through 2050. In summary, this forecast indicates all external debt paid off by 2035, after which surplus funds are generated for the City's General Fund. By 2037, the amount of funds generated for the City's General Fund reserves exceeds the amount of funds drawn from the General Fund reserves between 2018 and 2021. From that point forward, the Fiber Division's operations make positive contributions each year to the City's General Fund.

Revenues

Revenues are based on conservative assumptions regarding the pace at which new customers are placed into service and with regard to the proportion of 100 megabit per second (Mbps) customers ($39 per month of revenue) versus the proportion of 1 gigabit per second (Gbps) customers ($69 per month of revenue). No new business customers, no new dark fiber customers, and no new Ethernet customers are included in the revenue forecast. Revenues are forecast to cover all but $128,000 of operating expenses during 2021 and all operating expenses from 2022 forward.

Operating Expenses

Operating expenses are assumed to grow by two percent per year and include the interest expense on loans and/or lines of credit. No operating expenses are assumed to be paid for from proceeds from loans and/or lines of credit.

Network Construction Costs

The forecast assumes that network construction costs during 2022, 2023, and 2024 are 40% greater than similar costs during 2021. This assumption attempts to reflect work in more difficult terrain. All network construction from 2021 forward is assumed to be paid for with proceeds from grants, loans, and/or lines of credit.

Draws From City's General Fund Reserves

The forecast assumes that $128,000 is drawn from the City's General Fund reserves during 2021 to cover the difference between forecasted revenues and operating expenses, with no additional funds being subsequently drawn from that source.

Proceeds From Grants

The forecast assumes that a $2,000,000 grant is received during 2021 from the U.S. Department of Commerce's Economic Development Administration and that those funds are used for network construction. $2,000,000 in grant proceeds are assumed to be received during 2023 and used for further network construction.

Proceeds From Loans and/or Lines of Credit

Proceeds from loans and/or lines of credit are used only for network construction costs; no loans or lines of credit are used to pay for operating expenses.

CASHFLOW SUMMARY
Issue A - not yet released
Stated in Thousands

	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028
OPERATING CASHFLOW											
Revenue	0	0	211	707	1,218	1,525	1,809	2,042	2,075	2,108	2,141
Operating expenses	(26)	(547)	(900)	(803)	(819)	(835)	(852)	(869)	(887)	(904)	(922)
Debt service, interest	0	0	0	(32)	(158)	(220)	(332)	(314)	(289)	(263)	(236)
Net operating cashflow	(26)	(547)	(689)	(128)	240	470	624	859	899	940	983
NETWORK CONSTRUCTION	0	(124)	(1,524)	(3,110)	(4,354)	(4,354)	(4,354)	0	0	0	0
CASH INFUSIONS											
City General Fund reserves	26	671	2,213	128	0	0	0	0	0	0	0
Grants	0	0	0	2,000	0	2,000	0	0	0	0	0
Principal, loans / lines of credit	0	0	0	1,110	5,464	7,578	11,462	10,837	9,979	9,080	8,139
END OF YEAR DEBT PRINCIPAL	0	0	0	1,110	5,224	7,108	10,837	9,979	9,080	8,139	7,157
CONTRIBUTION TO GENERAL FUND	0	0	0	0	0	0	0	0	0	0	0
CUMULATIVE DRAW FROM GENERAL FUND	26	697	2,910	3,038	3,038	3,038	3,038	3,038	3,038	3,038	3,038

NOTES

1. Assumed annual opex inflation 2.00%
2. Assumed interest on debt / line of credit 2.90%
3. Assumed underground cost factor between 2022 - 2024 40.00%
4. Assume that debt is refinanced each year
5. Assume that surplus operating cashflow is used to pay down debt principal
6. Assume 50 new customers per year at $55/month revenue between 2026 - 2036

CASHFLOW SUMMARY
Issue A - not yet released
Stated in Thousands

	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039
OPERATING CASHFLOW											
Revenue	2,174	2,207	2,240	2,273	2,306	2,339	2,372	2,405	2,405	2,405	2,405
Operating expenses	(941)	(960)	(979)	(998)	(1,018)	(1,039)	(1,060)	(1,081)	(1,102)	(1,124)	(1,147)
Debt service, interest	(208)	(178)	(147)	(114)	(81)	(46)	(9)	0	0	0	0
Net operating cashflow	1,026	1,070	1,114	1,160	1,207	1,254	1,303	1,324	1,303	1,281	1,258
NETWORK CONSTRUCTION	0	0	0	0	0	0	0	0	0	0	0
CASH INFUSIONS											
City General Fund reserves	0	0	0	0	0	0	0	0	0	0	0
Grants	0	0	0	0	0	0	0	0	0	0	0
Principal, loans / lines of credit	7,157	6,131	5,062	3,947	2,787	1,580	326	0	0	0	0
END OF YEAR DEBT PRINCIPAL	6,131	5,062	3,947	2,787	1,580	326	0	0	0	0	0
CONTRIBUTION TO GENERAL FUND	0	0	0	0	0	0	977	1,324	1,303	1,281	1,258
CUMULATIVE DRAW FROM GENERAL FUND	3,038	3,038	3,038	3,038	3,038	3,038	2,061	737	(566)	(1,846)	(3,105)

NOTES

1. Assumed annual opex inflation	2.00%
2. Assumed interest on debt / line of credit	2.90%
3. Assumed underground cost factor between 2022 - 2024	40.00%
4. Assume that debt is refinanced each year	
5. Assume that surplus operating cashflow is used to pay down debt principal	
6. Assume 50 new customers per year at $55/month revenue between 2026 - 2036	

CASHFLOW SUMMARY
Issue A - not yet released
Stated in Thousands

	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050
OPERATING CASHFLOW											
Revenue	2,405	2,405	2,405	2,405	2,405	2,405	2,405	2,405	2,405	2,405	2,405
Operating expenses	(1,170)	(1,193)	(1,217)	(1,241)	(1,266)	(1,292)	(1,317)	(1,344)	(1,371)	(1,398)	(1,426)
Debt service, interest	0	0	0	0	0	0	0	0	0	0	0
Net operating cashflow	1,235	1,212	1,188	1,164	1,139	1,113	1,088	1,061	1,034	1,007	979
NETWORK CONSTRUCTION	0	0	0	0	0	0	0	0	0	0	0
CASH INFUSIONS											
City General Fund reserves	0	0	0	0	0	0	0	0	0	0	0
Grants	0	0	0	0	0	0	0	0	0	0	0
Principal, loans / lines of credit	0	0	0	0	0	0	0	0	0	0	0
END OF YEAR DEBT PRINCIPAL	0	0	0	0	0	0	0	0	0	0	0
CONTRIBUTION TO GENERAL FUND	1,235	1,212	1,188	1,164	1,139	1,113	1,088	1,061	1,034	1,007	979
CUMULATIVE DRAW FROM GENERAL FUND	(4,340)	(5,551)	(6,739)	(7,903)	(9,042)	(10,155)	(11,243)	(12,304)	(13,338)	(14,345)	(15,324)

NOTES

1. Assumed annual opex inflation	2.00%
2. Assumed interest on debt / line of credit	2.90%
3. Assumed underground cost factor between 2022 - 2024	40.00%
4. Assume that debt is refinanced each year	
5. Assume that surplus operating cashflow is used to pay down debt principal	
6. Assume 50 new customers per year at $55/month revenue between 2026 - 2036	

CASHFLOW DETAIL
Fiscal Year 2021

	4 Jan	11 Jan	18 Jan	25 Jan	1 Feb	8 Feb	15 Feb	22 Feb	29 Feb	7 Mar	14 Mar	21 Mar	28 Mar	4 Apr	11 Apr
CASHFLOW FROM OPERATIONS															
Revenue															
Residential															
100 Mbps, no WiFi	2,832	2,895	2,958	3,021	3,084	3,147	3,201	3,264	3,336	3,408	3,480	3,552	3,624	3,696	3,768
100 Mbps, w/WiFi	978	1,001	1,023	1,046	1,069	1,091	1,114	1,136	1,170	1,204	1,238	1,272	1,306	1,340	1,374
1 Gbps, no WiFi	2,651	2,715	2,779	2,842	2,906	2,970	3,017	3,081	3,145	3,209	3,272	3,336	3,400	3,463	3,527
1 Gbps, w/WiFi	1,498	1,534	1,571	1,607	1,644	1,680	1,699	1,735	1,771	1,808	1,844	1,881	1,917	1,954	1,990
Commercial															
100 Mbps, no WiFi	312	312	312	312	312	312	312	312	312	312	312	312	312	312	312
100 Mbps, w/WiFi	25	25	25	25	25	25	25	25	25	25	25	25	25	25	25
1 Gbps, no WiFi	112	112	112	112	112	112	112	112	112	112	112	112	112	112	112
1 Gbps, w/WiFi	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ethernet circuits	867	0	0	0	867	0	0	0	867	0	0	0	0	867	0
Dark fiber circuits	1,156	0	0	0	1,156	0	0	0	1,156	0	0	0	0	1,156	0
Installation Charges															
Revenue for period	10,431	8,593	8,779	8,965	11,174	9,336	9,479	9,665	11,894	10,077	10,283	10,489	10,695	12,924	11,107
Revenue, year-to-date	10,431	19,024	27,802	36,767	47,941	57,277	66,755	76,420	88,314	98,390	108,673	119,162	129,857	142,781	153,888
Operating expenses															
001.260.532.10.10 Salaries & wages	16,768	0	16,768	0	16,768	0	16,768	0	16,768	0	16,768	0	0	16,768	0
001.260.532.10.20 Benefits	6,858	0	6,858	0	6,858	0	6,858	0	6,858	0	6,858	0	0	6,858	0
001.260.532.10.31 Office & operating supplies	212	212	212	212	212	212	212	212	212	212	212	212	212	212	212
001.260.532.10.35 Small tools & minor equipment	101	101	101	101	101	101	101	101	101	101	101	101	101	101	101
001.260.532.10.40 Interfund services	3,421	0	0	0	3,421	0	0	0	3,421	0	0	0	3,421	0	0
001.260.532.10.41 Professional services	2,239	2,239	2,239	2,239	2,239	21,327	2,239	2,239	2,239	2,239	2,239	2,239	2,239	2,239	2,239
001.260.532.10.42 Communication	0	377	0	0	0	0	377	0	0	0	377	0	0	0	377
001.260.532.10.43 Travel & training	0	0	0	0	0	0	0	0	0	1,375	0	0	0	0	0
001.260.532.10.44 Taxes & assessments	1,226	0	0	0	1,226	0	0	0	1,226	0	0	0	1,226	0	0
001.260.532.10.45 Leases	2,925	0	0	0	700	0	0	0	700	0	0	0	2,925	0	0
001.260.532.10.47 Utility services	50	0	0	0	50	0	0	0	50	0	0	0	50	0	0
Total operating expenses	33,799	2,929	26,178	2,552	31,574	21,640	26,554	2,552	31,574	3,927	26,554	2,552	10,173	26,178	2,929
Cashflow for period from ongoing operations	(23,369)	5,665	(17,399)	6,413	(20,400)	(12,304)	(17,076)	7,113	(19,680)	6,150	(16,272)	7,937	522	(13,253)	8,179
Cashflow year-to-date from ongoing ops	(23,369)	(17,704)	(35,103)	(28,690)	(49,091)	(61,394)	(78,470)	(71,357)	(91,037)	(84,888)	(101,159)	(93,222)	(92,701)	(105,954)	(97,776)
CASHFLOW FROM NETWORK BUILD-OUT															
Field Technicians wages	9,263	0	9,263	0	9,263	0	9,263	0	9,263	0	9,263	0	0	9,263	0
Field Technicians benefits	6,852	0	6,852	0	6,852	0	6,852	0	6,852	0	6,852	0	0	6,852	0
Materials purchases	212,511	0	0	0	0	0	0	0	0	0	0	0	0	212,511	0
Contractor, construction	0	0	0	0	412,794	0	0	0	0	0	0	0	0	0	0
Contractor, design & engineering	105,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Equipment, construction	0	0	0	0	0	0	0	0	0	6,500	0	0	0	0	0
Electronics, ONTs	0	0	0	0	116,754	0	0	0	0	0	0	0	0	0	0
Electroncis, core network equipment	0	0	0	0	36,176	0	0	0	0	0	0	0	0	0	0
Total capital investment	333,626	0	16,115	0	581,839	0	16,115	0	16,115	6,500	16,115	0	0	228,626	0
Capital requirement, first of each month	349,741				614,068					22,615				244,741	
Capital requirement, first of each quarter	986,423													934,504	

	18 Apr	25 Apr	2 May	9 May	16 May	23 May	30 May	6 Jun	13 Jun	20 Jun	27 Jun	4 Jul	11 Jul	18 Jul	25 Jul
CASHFLOW FROM OPERATIONS															
Revenue															
Residential															
100 Mbps, no WiFi	3,840	3,912	3,984	4,056	4,128	4,182	4,254	4,326	4,398	4,470	4,542	4,596	4,668	4,740	4,812
100 Mbps, w/WiFi	1,408	1,442	1,476	1,510	1,544	1,566	1,600	1,634	1,668	1,702	1,736	1,758	1,792	1,826	1,860
1 Gbps, no WiFi	3,591	3,654	3,718	3,782	3,845	3,909	3,973	4,037	4,100	4,164	4,228	4,291	4,355	4,419	4,482
1 Gbps, w/WiFi	2,027	2,063	2,100	2,136	2,173	2,209	2,245	2,282	2,318	2,355	2,391	2,428	2,464	2,501	2,537
Commercial															
100 Mbps, no WiFi	312	312	312	312	312	312	312	312	312	312	312	312	312	312	312
100 Mbps, w/WiFi	25	25	25	25	25	25	25	25	25	25	25	25	25	25	25
1 Gbps, no WiFi	112	112	112	112	112	112	112	112	112	112	112	112	112	112	112
1 Gbps, w/WiFi	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ethernet circuits	0	0	867	0	0	0	0	867	0	0	0	867	0	0	0
Dark fiber circuits	0	0	1,156	0	0	0	0	1,156	0	0	0	1,156	0	0	0
Installation Charges															
Revenue for period	11,313	11,519	13,749	11,931	12,137	12,314	12,520	14,750	12,932	13,139	13,345	15,545	13,727	13,934	14,140
Revenue, year-to-date	165,201	176,720	190,469	202,400	214,538	226,852	239,372	254,122	267,054	280,193	293,537	309,082	322,809	336,743	350,882
Operating expenses															
001.260.532.10.10 Salaries & wages	16,768	0	16,768	0	16,768	0	16,768	0	0	16,768	0	16,768	0	16,768	0
001.260.532.10.20 Benefits	6,858	0	6,858	0	6,858	0	6,858	0	0	6,858	0	6,858	0	6,858	0
001.260.532.10.31 Office & operating supplies	212	212	212	212	212	212	212	212	212	212	212	212	212	212	212
001.260.532.10.35 Small tools & minor equipment	101	101	101	101	101	101	101	101	101	101	101	101	101	101	101
001.260.532.10.40 Interfund services	0	3,421	0	0	0	0	3,421	0	0	0	3,421	0	0	0	0
001.260.532.10.41 Professional services	2,239	2,239	2,239	2,239	2,239	2,239	2,239	2,239	2,239	2,239	2,239	2,239	2,239	2,239	2,239
001.260.532.10.42 Communication	0	0	0	377	0	0	0	0	377	0	0	0	377	0	0
001.260.532.10.43 Travel & training	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
001.260.532.10.44 Taxes & assessments	0	1,226	0	0	0	0	1,226	0	0	0	1,226	0	0	0	0
001.260.532.10.45 Leases	0	700	0	0	0	0	700	0	0	0	2,925	0	0	0	0
001.260.532.10.47 Utility services	0	50	0	0	0	0	50	0	0	0	50	0	0	0	0
Total operating expenses	26,178	7,948	26,178	2,929	26,178	2,552	31,574	2,552	2,929	26,178	10,173	26,178	2,929	26,178	2,552
Cashflow for period from ongoing operations	(14,865)	3,571	(12,429)	9,003	(14,040)	9,762	(19,054)	12,198	10,004	(13,039)	3,171	(10,633)	10,799	(12,244)	11,588
Cashflow year-to-date from ongoing ops	(112,640)	(109,069)	(121,498)	(112,495)	(126,536)	(116,773)	(135,827)	(123,629)	(113,625)	(126,665)	(123,493)	(134,126)	(123,327)	(135,571)	(123,984)
CASHFLOW FROM NETWORK BUILD-OUT															
Field Technicians wages	9,263	0	9,263	0	9,263	0	9,263	0	0	9,263	0	9,263	0	9,263	0
Field Technicians benefits	6,852	0	6,852	0	6,852	0	6,852	0	0	6,852	0	6,852	0	6,852	0
Materials purchases	0	0	0	0	0	0	0	0	0	0	212,511	0	0	0	0
Contractor, construction	0	0	412,794	0	0	0	0	0	0	0	0	0	0	0	0
Contractor, design & engineering	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Equipment, construction	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Electronics, ONTs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Electroncis, core network equipment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total capital investment	16,115	0	428,909	0	16,115	0	16,115	0	0	16,115	212,511	16,115	0	16,115	0
Capital requirement, first of each month			461,138					228,626				32,229			
Capital requirement, first of each quarter												509,482			

CASHFLOW DETAIL
Fiscal Year 2021

	1 Aug	8 Aug	15 Aug	22 Aug	29 Aug	5 Sep	12 Sep	19 Sep	26 Sep	3 Oct	10 Oct	17 Oct	24 Oct	31 Oct	7 Nov
CASHFLOW FROM OPERATIONS															
Revenue															
Residential															
100 Mbps, no WiFi	4,884	4,956	5,028	5,100	5,172	5,226	5,298	5,370	5,442	5,514	5,586	5,658	5,730	5,802	5,856
100 Mbps, w/WiFi	1,894	1,928	1,962	1,996	2,030	2,052	2,086	2,120	2,154	2,188	2,222	2,256	2,290	2,324	2,346
1 Gbps, no WiFi	4,546	4,610	4,673	4,737	4,801	4,865	4,928	4,992	5,056	5,119	5,183	5,247	5,310	5,374	5,438
1 Gbps, w/WiFi	2,574	2,610	2,647	2,683	2,719	2,756	2,792	2,829	2,865	2,902	2,938	2,975	3,011	3,048	3,084
Commercial															
100 Mbps, no WiFi	312	312	312	312	312	312	312	312	312	312	312	312	312	312	312
100 Mbps, w/WiFi	25	25	25	25	25	25	25	25	25	25	25	25	25	25	25
1 Gbps, no WiFi	112	112	112	112	112	112	112	112	112	112	112	112	112	112	112
1 Gbps, w/WiFi	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ethernet circuits	867	0	0	0	0	867	0	0	0	867	0	0	0	867	0
Dark fiber circuits	1,156	0	0	0	0	1,156	0	0	0	1,156	0	0	0	1,156	0
Installation Charges															
Revenue for period	16,369	14,552	14,758	14,964	15,170	17,370	15,553	15,759	15,965	18,194	16,377	16,583	16,789	19,019	17,172
Revenue, year-to-date	367,251	381,803	396,561	411,525	426,695	444,065	459,617	475,376	491,341	509,536	525,913	542,496	559,285	578,304	595,476
Operating expenses															
001.260.532.10.10 Salaries & wages	16,768	0	16,768	0	0	16,768	0	16,768	0	16,768	0	16,768	0	16,768	0
001.260.532.10.20 Benefits	6,858	0	6,858	0	0	6,858	0	6,858	0	6,858	0	6,858	0	6,858	0
001.260.532.10.31 Office & operating supplies	212	212	212	212	212	212	212	212	212	212	212	212	212	212	212
001.260.532.10.35 Small tools & minor equipment	101	101	101	101	101	101	101	101	101	101	101	101	101	101	101
001.260.532.10.40 Interfund services	3,421	0	0	0	3,421	0	0	0	3,421	0	0	0	0	3,421	0
001.260.532.10.41 Professional services	2,239	2,239	2,239	2,239	2,239	2,239	2,239	2,239	2,239	2,239	2,239	2,239	2,239	2,239	2,239
001.260.532.10.42 Communication	0	0	377	0	0	0	377	0	0	0	377	0	0	0	0
001.260.532.10.43 Travel & training	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
001.260.532.10.44 Taxes & assessments	1,226	0	0	0	1,226	0	0	0	1,226	0	0	0	0	1,226	0
001.260.532.10.45 Leases	700	0	0	0	700	0	0	0	2,925	0	0	0	0	700	0
001.260.532.10.47 Utility services	50	0	0	0	50	0	0	0	50	0	0	0	0	50	0
Total operating expenses	31,574	2,552	26,554	2,552	7,948	26,178	2,929	26,178	10,173	26,178	2,929	26,178	2,552	31,574	2,552
Cashflow for period from ongoing operations	(15,205)	12,000	(11,796)	12,412	7,222	(8,808)	12,624	(10,419)	5,792	(7,983)	13,449	(9,594)	14,237	(12,555)	14,620
Cashflow year-to-date from ongoing ops	(139,189)	(127,189)	(138,985)	(126,573)	(119,352)	(128,159)	(115,535)	(125,954)	(120,162)	(128,146)	(114,697)	(124,291)	(110,054)	(122,609)	(107,989)
CASHFLOW FROM NETWORK BUILD-OUT															
Field Technicians wages	9,263	0	9,263	0	0	9,263	0	9,263	0	9,263	0	9,263	0	9,263	0
Field Technicians benefits	6,852	0	6,852	0	0	6,852	0	6,852	0	6,852	0	6,852	0	6,852	0
Materials purchases	0	0	0	0	0	0	0	0	0	212,511	0	0	0	0	0
Contractor, construction	412,794	0	0	0	0		0	0	0	0	0	0	0	0	412,794
Contractor, design & engineering	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Equipment, construction	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Electronics, ONTs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Electroncis, core network equipment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total capital investment	428,909	0	16,115	0	0	16,115	0	16,115	0	228,626	0	16,115	0	16,115	412,794
Capital requirement, first of each month	445,023					32,229				260,855					428,909
Capital requirement, first of each quarter										721,993					

	14 Nov	21 Nov	28 Nov	5 Dec	12 Dec	19 Dec	26 Dec
CASHFLOW FROM OPERATIONS							
Revenue							
Residential							
100 Mbps, no WiFi	5,928	5,982	6,054	6,117	6,180	6,243	6,288
100 Mbps, w/WiFi	2,380	2,392	2,426	2,448	2,471	2,493	2,505
1 Gbps, no WiFi	5,501	5,549	5,613	5,677	5,740	5,804	5,836
1 Gbps, w/WiFi	3,121	3,139	3,175	3,212	3,248	3,285	3,303
Commercial							
100 Mbps, no WiFi	312	312	312	312	312	312	312
100 Mbps, w/WiFi	25	25	25	25	25	25	25
1 Gbps, no WiFi	112	112	112	112	112	112	112
1 Gbps, w/WiFi	0	0	0	0	0	0	0
Ethernet circuits	0	0	0	867	0	0	0
Dark fiber circuits	0	0	0	1,156	0	0	0
Installation Charges							
Revenue for period	17,378	17,510	17,716	19,925	18,087	18,273	18,379
Revenue, year-to-date	612,854	630,363	648,079	668,004	686,091	704,364	722,743
Operating expenses							
001.260.532.10.10 Salaries & wages	16,768	0	0	16,768	0	16,768	0
001.260.532.10.20 Benefits	6,858	0	0	6,858	0	6,858	0
001.260.532.10.31 Office & operating supplies	212	212	212	212	212	212	212
001.260.532.10.35 Small tools & minor equipment	101	101	101	101	101	101	101
001.260.532.10.40 Interfund services	0	0	3,421	0	0	0	0
001.260.532.10.41 Professional services	2,239	2,239	2,239	2,239	2,239	2,239	2,239
001.260.532.10.42 Communication	377	0	0	0	377	0	0
001.260.532.10.43 Travel & training	0	0	0	0	0	0	0
001.260.532.10.44 Taxes & assessments	0	0	1,226	0	0	0	0
001.260.532.10.45 Leases	0	0	700	0	0	0	0
001.260.532.10.47 Utility services	0	0	50	0	0	0	0
Total operating expenses	26,554	2,552	7,948	26,178	2,929	26,178	2,552
Cashflow for period from ongoing operations	(9,176)	14,958	9,767	(6,253)	15,159	(7,905)	15,827
Cashflow year-to-date from ongoing ops	(117,165)	(102,208)	(92,440)	(98,693)	(83,535)	(91,439)	(75,612)
CASHFLOW FROM NETWORK BUILD-OUT							
Field Technicians wages	9,263	0	0	9,263	0	9,263	0
Field Technicians benefits	6,852	0	0	6,852	0	6,852	0
Materials purchases	0	0	0	0	0	0	0
Contractor, construction	0	0	0	0	0	0	0
Contractor, design & engineering	0	0	0	0	0	0	0
Equipment, construction	0	0	0	0	0	0	0
Electronics, ONTs	0	0	0	0	0	0	0
Electroncis, core network equipment	0	0	0	0	0	0	0
Total capital investment	16,115	0	0	16,115	0	16,115	0
Capital requirement, first of each month				32,229			
Capital requirement, first of each quarter							

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Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi
4 Jan 2021	15	7	2	4	2	$311.50	$24.75	$111.75	$0.00	$2,832.00	$978.12	$2,651.19	$1,497.96
11 Jan 2021	15	7	2	4	2	$311.50	$24.75	$111.75	$0.00	$2,895.00	$1,000.73	$2,714.88	$1,534.42
18 Jan 2021	15	7	2	4	2	$311.50	$24.75	$111.75	$0.00	$2,958.00	$1,023.35	$2,778.58	$1,570.88
25 Jan 2021	15	7	2	4	2	$311.50	$24.75	$111.75	$0.00	$3,021.00	$1,045.96	$2,842.27	$1,607.35
1 Feb 2021	15	7	2	4	2	$311.50	$24.75	$111.75	$0.00	$3,084.00	$1,068.58	$2,905.96	$1,643.81
8 Feb 2021	15	7	2	4	2	$311.50	$24.75	$111.75	$0.00	$3,147.00	$1,091.19	$2,969.65	$1,680.27
15 Feb 2021	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$3,201.00	$1,113.81	$3,017.42	$1,698.50
22 Feb 2021	15	7	2	4	2	$311.50	$24.75	$111.75	$0.00	$3,264.00	$1,136.42	$3,081.12	$1,734.96
1 Mar 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$3,336.00	$1,170.35	$3,144.81	$1,771.42
8 Mar 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$3,408.00	$1,204.27	$3,208.50	$1,807.88
15 Mar 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$3,480.00	$1,238.19	$3,272.19	$1,844.35
22 Mar 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$3,552.00	$1,272.12	$3,335.88	$1,880.81
29 Mar 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$3,624.00	$1,306.04	$3,399.58	$1,917.27
5 Apr 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$3,696.00	$1,339.96	$3,463.27	$1,953.73
12 Apr 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$3,768.00	$1,373.88	$3,526.96	$1,990.19
19 Apr 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$3,840.00	$1,407.81	$3,590.65	$2,026.65
26 Apr 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$3,912.00	$1,441.73	$3,654.35	$2,063.12
3 May 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$3,984.00	$1,475.65	$3,718.04	$2,099.58
10 May 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$4,056.00	$1,509.58	$3,781.73	$2,136.04
17 May 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$4,128.00	$1,543.50	$3,845.42	$2,172.50
24 May 2021	14	6	2	4	2	$311.50	$24.75	$111.75	$0.00	$4,182.00	$1,566.12	$3,909.12	$2,208.96

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Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi
31 May 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$4,254.00	$1,600.04	$3,972.81	$2,245.42
7 Jun 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$4,326.00	$1,633.96	$4,036.50	$2,281.88
14 Jun 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$4,398.00	$1,667.88	$4,100.19	$2,318.35
21 Jun 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$4,470.00	$1,701.81	$4,163.88	$2,354.81
28 Jun 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$4,542.00	$1,735.73	$4,227.58	$2,391.27
5 Jul 2021	14	6	2	4	2	$311.50	$24.75	$111.75	$0.00	$4,596.00	$1,758.35	$4,291.27	$2,427.73
12 Jul 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$4,668.00	$1,792.27	$4,354.96	$2,464.19
19 Jul 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$4,740.00	$1,826.19	$4,418.65	$2,500.65
26 Jul 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$4,812.00	$1,860.12	$4,482.35	$2,537.12
2 Aug 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$4,884.00	$1,894.04	$4,546.04	$2,573.58
9 Aug 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$4,956.00	$1,927.96	$4,609.73	$2,610.04
16 Aug 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$5,028.00	$1,961.88	$4,673.42	$2,646.50
23 Aug 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$5,100.00	$1,995.81	$4,737.12	$2,682.96
30 Aug 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$5,172.00	$2,029.73	$4,800.81	$2,719.42
6 Sep 2021	14	6	2	4	2	$311.50	$24.75	$111.75	$0.00	$5,226.00	$2,052.35	$4,864.50	$2,755.88
13 Sep 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$5,298.00	$2,086.27	$4,928.19	$2,792.35
20 Sep 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$5,370.00	$2,120.19	$4,991.88	$2,828.81
27 Sep 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$5,442.00	$2,154.12	$5,055.58	$2,865.27
4 Oct 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$5,514.00	$2,188.04	$5,119.27	$2,901.73
11 Oct 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$5,586.00	$2,221.96	$5,182.96	$2,938.19
18 Oct 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00	$5,658.00	$2,255.88	$5,246.65	$2,974.65

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	INSTALLATIONS					BUSINESS-CLASS REVENUES					RESIDENTIAL REVENUES				
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi		GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi	
25 Oct 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00		$5,730.00	$2,289.81	$5,310.35	$3,011.12	
1 Nov 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00		$5,802.00	$2,323.73	$5,374.04	$3,047.58	
8 Nov 2021	14	6	2	4	2	$311.50	$24.75	$111.75	$0.00		$5,856.00	$2,346.35	$5,437.73	$3,084.04	
15 Nov 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00		$5,928.00	$2,380.27	$5,501.42	$3,120.50	
22 Nov 2021	11	6	1	3	1	$311.50	$24.75	$111.75	$0.00		$5,982.00	$2,391.58	$5,549.19	$3,138.73	
29 Nov 2021	17	8	3	4	2	$311.50	$24.75	$111.75	$0.00		$6,054.00	$2,425.50	$5,612.88	$3,175.19	
6 Dec 2021	15	7	2	4	2	$311.50	$24.75	$111.75	$0.00		$6,117.00	$2,448.12	$5,676.58	$3,211.65	
13 Dec 2021	15	7	2	4	2	$311.50	$24.75	$111.75	$0.00		$6,180.00	$2,470.73	$5,740.27	$3,248.12	
20 Dec 2021	15	7	2	4	2	$311.50	$24.75	$111.75	$0.00		$6,243.00	$2,493.35	$5,803.96	$3,284.58	
27 Dec 2021	9	5	1	2	1	$311.50	$24.75	$111.75	$0.00		$6,288.00	$2,504.65	$5,835.81	$3,302.81	
						$16,198.00	$1,287.00	$5,811.00	$0.00		$237,588.00	$90,846.00	$221,458.15	$125,275.77	

$23,296.00 $675,167.92

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Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	NoaNet 1 Gbps Ethernet	Island Hospital Dark Fiber	Other	Install Fees	Other	Total Revs	Total Customers	NOC Charges
4 Jan 2021	15	7	2	4	2	$867.00	$1,156.25	$0.00	$1,500.00	$0.00	$11,930.52	515	$1,545.00
11 Jan 2021	15	7	2	4	2	$0.00	$0.00	$0.00	$1,500.00	$0.00	$10,093.04	530	$0.00
18 Jan 2021	15	7	2	4	2	$0.00	$0.00	$0.00	$1,500.00	$0.00	$10,278.81	545	$0.00
25 Jan 2021	15	7	2	4	2	$0.00	$0.00	$0.00	$1,500.00	$0.00	$10,464.58	560	$0.00
1 Feb 2021	15	7	2	4	2	$867.00	$1,156.25	$0.00	$1,500.00	$0.00	$12,673.60	575	$1,725.00
8 Feb 2021	15	7	2	4	2	$0.00	$0.00	$0.00	$1,500.00	$0.00	$10,836.12	590	$0.00
15 Feb 2021	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00	$10,678.73	602	$0.00
22 Feb 2021	15	7	2	4	2	$0.00	$0.00	$0.00	$1,500.00	$0.00	$11,164.50	617	$0.00
1 Mar 2021	17	8	3	4	2	$867.00	$1,156.25	$0.00	$1,700.00	$0.00	$13,593.83	634	$1,902.00
8 Mar 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00	$11,776.65	651	$0.00
15 Mar 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00	$11,982.73	668	$0.00
22 Mar 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00	$12,188.81	685	$0.00
29 Mar 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00	$12,394.88	702	$0.00
5 Apr 2021	17	8	3	4	2	$867.00	$1,156.25	$0.00	$1,700.00	$0.00	$14,624.21	719	$2,157.00
12 Apr 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00	$12,807.04	736	$0.00
19 Apr 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00	$13,013.12	753	$0.00
26 Apr 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00	$13,219.19	770	$0.00
3 May 2021	17	8	3	4	2	$867.00	$1,156.25	$0.00	$1,700.00	$0.00	$15,448.52	787	$2,361.00
10 May 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00	$13,631.35	804	$0.00
17 May 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00	$13,837.42	821	$0.00
24 May 2021	14	6	2	4	2	$0.00	$0.00	$0.00	$1,400.00	$0.00	$13,714.19	835	$0.00

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Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	NoaNet 1 Gbps Ethernet	Island Hospital Dark Fiber	Other	Install Fees	Other		Total Revs		Total Customers	NOC Charges
31 May 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00		$14,220.27		852	$0.00
7 Jun 2021	17	8	3	4	2	$867.00	$1,156.25	$0.00	$1,700.00	$0.00		$16,449.60		869	$2,607.00
14 Jun 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00		$14,632.42		886	$0.00
21 Jun 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00		$14,838.50		903	$0.00
28 Jun 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00		$15,044.58		920	$0.00
5 Jul 2021	14	6	2	4	2	$867.00	$1,156.25	$0.00	$1,400.00	$0.00		$16,944.60		934	$2,802.00
12 Jul 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00		$15,427.42		951	$0.00
19 Jul 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00		$15,633.50		968	$0.00
26 Jul 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00		$15,839.58		985	$0.00
2 Aug 2021	17	8	3	4	2	$867.00	$1,156.25	$0.00	$1,700.00	$0.00		$18,068.90		1,002	$3,006.00
9 Aug 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00		$16,251.73		1,019	$0.00
16 Aug 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00		$16,457.81		1,036	$0.00
23 Aug 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00		$16,663.88		1,053	$0.00
30 Aug 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00		$16,869.96		1,070	$0.00
6 Sep 2021	14	6	2	4	2	$867.00	$1,156.25	$0.00	$1,400.00	$0.00		$18,769.98		1,084	$3,252.00
13 Sep 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00		$17,252.81		1,101	$0.00
20 Sep 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00		$17,458.88		1,118	$0.00
27 Sep 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00		$17,664.96		1,135	$0.00
4 Oct 2021	17	8	3	4	2	$867.00	$1,156.25	$0.00	$1,700.00	$0.00		$19,894.29		1,152	$3,456.00
11 Oct 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00		$18,077.12		1,169	$0.00
18 Oct 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00		$18,283.19		1,186	$0.00

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25 Oct 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00		$18,489.27		1,203	$0.00
1 Nov 2021	17	8	3	4	2	$867.00	$1,156.25	$0.00	$1,700.00	$0.00		$20,718.60		1,220	$3,660.00
8 Nov 2021	14	6	2	4	2	$0.00	$0.00	$0.00	$1,400.00	$0.00		$18,572.12		1,234	$0.00
15 Nov 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00		$19,078.19		1,251	$0.00
22 Nov 2021	11	6	1	3	1	$0.00	$0.00	$0.00	$1,100.00	$0.00		$18,609.50		1,262	$0.00
29 Nov 2021	17	8	3	4	2	$0.00	$0.00	$0.00	$1,700.00	$0.00		$19,415.58		1,279	$0.00
6 Dec 2021	15	7	2	4	2	$867.00	$1,156.25	$0.00	$1,500.00	$0.00		$21,424.60		1,294	$3,882.00
13 Dec 2021	15	7	2	4	2	$0.00	$0.00	$0.00	$1,500.00	$0.00		$19,587.12		1,309	$0.00
20 Dec 2021	15	7	2	4	2	$0.00	$0.00	$0.00	$1,500.00	$0.00		$19,772.88		1,324	$0.00
27 Dec 2021	9	5	1	2	1	$0.00	$0.00	$0.00	$900.00	$0.00		$19,279.27		1,333	$0.00
						$10,404.00	$13,875.00	$0.00	$83,300.00	$0.00		$806,042.92			$32,355.00

2021 CASHFLOW WORKSHEET
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			Anticipated Expenditures
OPERATING EXPENDITURES			
001.260.532.10.10	Salaries & Wages		402,426.67
001.260.532.10.20	Benefits		164,591.32
001.260.532.10.31	Office & Operating Supplies		11,000.00
	Genuine office supplies	5,000	
	Installation hardware	5,000	
	Splicing consumables	1,000	
	other	0	
	other	0	
	other	0	
001.260.532.10.35	Small Tools & Minor Equipment		5,250.00
	Hand tools	5,000	
	MST testing cables	250	
	other	0	
	other	0	
	other	0	
	other	0	
	other	0	
	other	0	
	other	0	
001.260.532.10.40	Interfund Services		41,048.48
	IT charges	20,478	
	Replacement savings, pickup truck	15,570	
	Maintenance, boom lift	5,000	
	other	0	
	other	0	
001.260.532.10.41	Professional Services		135,535.05
	NoaNet NOC services	52,995	
	Internet bandwidth, Wave	36,000	
	Internet bandwidth, Comcast - Library backup	1,080	
	Support & maintenace, Nokia	25,250	
	DC battery plant maintenance	1,122	
	Emergency outside plant repairs	0	
	Marketing, M Avenue mailing	0	
	Marketing, undefined at present	0	
	Marketing, undefined at present	0	
	Marketing, undefined at present	0	
	Marketing, undefined at present	0	
	ARIN annual fee (due late Feb)	500	
	OSPInsight licenses (due mid-Feb)	18,588	

2021 CASHFLOW WORKSHEET
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Anticipated Expenditures

OPERATING EXPENDITURES - *continued*

001.260.532.10.42	Communication		4,519.68
	8 cell phones, each @ $47.08 per month	4,520	
	other	0	
	other	0	
001.260.532.10.43	Travel & Training		1,375.00
	Light Brigade, OTDR training	1,375	
	other	0	
	other	0	
001.260.532.10.44	Taxes and Assessments		14,708.77
	CoA Master Permit application	0	
	CoA Construction Permit applications	200	
	Washington State B&O tax	14,509	
001.260.532.10.45	Leases		17,300.00
	Pole attachment fees	8,900	
	Dark fiber lease, Mt Vernon (for Island Hospital)	2,100	
	Dark fiber lease, Mt Vernon (for NoaNet K-20)	2,100	
	Dark fiber lease, Burlington (for NoaNet K-20)	4,200	
001.260.532.10.47	Utility services		600.00
	Electricity at CoA Library ($50 per month)	600	
Total Operating Expenses			798,354.98

NETWORK CONSTRUCTION

001.260.594.32.63	Other Improvements		2,992,972
	Salaries and wages		222,313
	Benefits		164,438
	Drop cables		
	200-ft length, qty = 354	25,035	
	300-ft length, qty = 354	33,508	
	400-ft length, qty = 89	10,167	
	600-ft length, qty = 45	7,099	
	800-ft length, qty = 45	10,037	
	MSTs		
	MSTs, 1x4 splitter, 250-ft tail, qty = 6	881	
	MSTs, 1x4 splitter, 500-ft tail, qty = 6	1,175	
	MSTs, 1x4 splitter, 750-ft tail, qty = 8	1,871	
	MSTs, 1x4 splitter, 1000-ft tail, qty = 16	4,352	
	MSTs, 1x4 splitter, 1200-ft tail, qty = 16	4,613	
	MSTs, 1x4 splitter, 1500-ft tail, qty = 3	979	
	MSTs, 1x8 splitter, 250-ft tail, qty = 31	7,083	
	MSTs, 1x8 splitter, 500-ft tail, qty = 31	8,601	
	MSTs, 1x8 splitter, 750-ft tail, qty = 46	14,514	
	MSTs, 1x8 splitter, 1000-ft tail, qty = 91	32,178	
	MSTs, 1x8 splitter, 1200-ft tail, qty = 91	35,643	
	MSTs, 1x8 splitter, 1500-ft tail, qty = 16	7,137	

		Anticipated Expenditures
NETWORK CONSTRUCTION - *continued*		
001.260.594.32.63	Other Improvements - *continued*	
	Distribution cabinets	
	Cabinets	42,432
	Vaults for distribution cabinets	7,018
	Dual 1x4 splitters for distribution cabinets	3,917
	Quad 1x4 splitters for distribution cabinets	11,261
	Hex 1x4 splitters for distribution cabinets	34,272
	NoaNet design work	
	Area #1	15,000
	Area #2	15,000
	Area #3	15,000
	Area #4	15,000
	Area #5	15,000
	Area #6	15,000
	Area #7	15,000
	Contractor installation work, Library to MST	
	Area #1	104,989
	Area #2	104,989
	Area #3	104,989
	Area #4	104,989
	Area #5	104,989
	Area #6	104,989
	Area #7	104,989
	Contractor work, MST underground placement	
	Area #1	123,750
	Area #2	123,750
	Area #3	123,750
	Area #4	123,750
	Area #5	123,750
	Area #6	123,750
	Area #7	123,750
	PSE Make-ready work	50,000
	Backbone cables	
	48 fibers, single jacket, single armor	10,563
	96 fibers, single jacket, single armor	18,506
	144 fibers, single jacket, single armor	26,449
	Handholes (small vaults)	
	Area #1 qty = 60	52,224
	Area #2 qty = 60	52,224
	Area #3 qty = 60	52,224
	Area #4 qty = 60	52,224
	Area #5 qty = 60	52,224
	Area #6 qty = 60	52,224
	Area #7 qty = 60	52,224

			Anticipated Expenditures	
NETWORK CONSTRUCTION - *continued*				
001.260.594.32.63	Other Improvements - *continued*			
	Splice cases			
	Area #1, qty = 10		4,352	
	Area #2, qty = 10		4,352	
	Area #3, qty = 10		4,352	
	Area #4, qty = 10		4,352	
	Area #5, qty = 10		4,352	
	Area #6, qty = 10		4,352	
	Area #7, qty = 10		4,352	
	Outside wallboxes		28,898	
	Inside wallboxes		9,943	
	Field-installable connectors		6,351	
	Invisilight			
	10-meter spool		2,572	
	20-meter spool		15,559	
	30-meter spool		3,447	
	40-meter spool		1,212	
	Adhesive, for 10-meter Invislight		558	
	Adhesive, for 20-meter Invislight		7,651	
	Adhesive, for 30-meter Invislight		2,460	
	Adhesive, for 40-meter Invislight		1,102	
	Jumper cables (premises)		12,566	
	Drop wire fiber clamp		2,402	
001.260.532.10.47	Machinery & Equipment			159,430
	Trencher vibratory plow attachment		6,500	
	Dump trailer			
	Additional OLT line cards		14,688	
	GPON SFPs		21,488	
	ONTs			
	G-010G-A		58,864	
	G-240W-E		46,762	
	HA-030W-B		11,128	
Total Capital Expenses				3,152,401.98
				3,950,756.96
TOTAL EXPENDITURES				

Customer to install during 2021	883
Proportion of Field Technicians' time devoted to installations	88%
Residences to pass during 2021	2,522
Customers supported per GPON SFP	16
Cost per GPON SFP	$125
Cost per OLT line card	$1,500
Additional OLT line cards to be purchased during 2021	9
Proportion installations requiring of 200-ft drop cables	40%
Proportion installations requiring of 300-ft drop cables	40%
Proportion installations requiring of 400-ft drop cables	10%
Proportion installations requiring of 600-ft drop cables	5%
Proportion installations requiring of 800-ft drop cables	5%
Cost per 200-ft drop cable	$65
Cost per 300-ft drop cable	$87
Cost per 400-ft drop cable	$105
Cost per 600-ft drop cable	$145
Cost per 800-ft drop cable	$205
Number of MSTs, 1x4 splitter	50
Number of MSTs, 1x8 splitter	300
Proportion of MSTs, 1x4 splitter, 250-ft tail	10%
Proportion of MSTs, 1x4 splitter, 500-ft tail	10%
Proportion of MSTs, 1x4 splitter, 750-ft tail	15%
Proportion of MSTs, 1x4 splitter, 1000-ft tail	30%
Proportion of MSTs, 1x4 splitter, 1200-ft tail	30%
Proportion of MSTs, 1x4 splitter, 1500-ft tail	5%
Proportion of MSTs, 1x8 splitter, 250-ft tail	10%
Proportion of MSTs, 1x8 splitter, 500-ft tail	10%
Proportion of MSTs, 1x8 splitter, 750-ft tail	15%
Proportion of MSTs, 1x8 splitter, 1000-ft tail	30%
Proportion of MSTs, 1x8 splitter, 1200-ft tail	30%
Proportion of MSTs, 1x8 splitter, 1500-ft tail	5%
Cost per MST, 1x4 splitter, 250-ft tail	$135
Cost per MST, 1x4 splitter, 500-ft tail	$180
Cost per MST, 1x4 splitter, 750-ft tail	$215
Cost per MST, 1x4 splitter, 1000-ft tail	$250
Cost per MST, 1x4 splitter, 1200-ft tail	$265

Cost per MST, 1x4 splitter, 1500-ft tail	$300
Cost per MST, 1x8 splitter, 250-ft tail	$210
Cost per MST, 1x8 splitter, 500-ft tail	$255
Cost per MST, 1x8 splitter, 750-ft tail	$290
Cost per MST, 1x8 splitter, 1000-ft tail	$325
Cost per MST, 1x8 splitter, 1200-ft tail	$360
Cost per MST, 1x8 splitter, 1500-ft tail	$410
Number of distribution cabinets	6
Cost per distribution cabinet	$6,500
Number of dual 1x4 splitters for cabinets	12
Cost per dual 1x4 splitter for cabinets	$300
Number of quad 1x4 splitters for cabinets	12
Cost per quad 1x4 splitter for cabinets	$863
Number of hex 1x4 splitters for cabinets	30
Cost per hex 1x4 splitters for cabinets	$1,050
Cost per vault for distribution cabinets	$1,075
NoaNet design work per area	$15,000
Robinson Brothers Construction cost per residence passed	$229.21
Number of 2021 expansion areas	6
Qty (feet) of cable, 48-fiber, single jacket, single armor	20,000
Cost (per foot) of cable, 48-fiber, single jacket, single armor	$0.48545
Qty (feet) of cable, 96-fiber, single jacket, single armor	20,000
Cost (per foot) of cable, 96-fiber, single jacket, single armor	$0.85048
Qty (feet) of cable, 144-fiber, single jacket, single armor	20,000
Cost (per foot) of cable, 144-fiber, single jacket, single armor	$1.21551
Qty of handholes (small vaults) per expansion area	60
Cost per handhole (small vault)	$800
Qty of splice cases per expansion area	10
Cost per splice case	$400
Ratio of G-010G-A ONTs to all ONTs	65%
Qty of G-010G-A ONTs	661
Extra G-010G-A ONTs	15%
Cost per G-010G-A ONT	$81.85
Ratio of G-240W-E ONTs to all ONTs	35%
Qty of G-240W-E ONTs (Gateway)	356
Extra G-240W-E ONTs	15%

Cost per G-240W-E ONT	$120.73
Ratio of HA-030W-B Extenders to G-240W-E ONTs	50%
Qty of HA-030W-B Extenders (Beacon)	179
Cost per HA-030W-B ONT	$57.14
Proportion of installations requiring Invisilight	50%
Proportion of Invisilight installations requiring 10-meter spool	10%
Proportion of Invisilight installations requiring 20-meter spool	70%
Proportion of Invisilight installations requiring 30-meter spool	15%
Proportion of Invisilight installations requiring 40-meter spool	5%
Cost per Invisilight 10-meter spool	$52.54
Cost per Invisilight 20-meter spool	$46.13
Cost per Invisilight 30-meter spool	$47.28
Cost per Invisilight 40-meter spool	$48.44
Cost per Invisilight adhesive tube	$13.87
Feet of Invisilight per adhesive tube	80
Cost per jumper cable for customer premise	$13.08
Cost per drop wire fiber clamp	$1.25
Drop wire fiber clamp per installation	2
Cost per outside wallbox	$30.08
Qty of field-installable connectors per installation	1
Cost per field-installable connector	$6.61
Cost per inside wallbox	$10.35
Blended cost per foot to underground (50/50 boring / trenching)	$16.50
Feet of underground per expansion area	150

REVENUE WORKSHEET
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Anticipated installations per week 12

	INSTALLATIONS					BUSINESS-CLASS REVENUES				RESIDENTIAL REVENUES			
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi
3 Jan 2022	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$6,342.00	$2,515.96	$5,867.65	$3,321.04
10 Jan 2022	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$6,396.00	$2,527.27	$5,899.50	$3,339.27
17 Jan 2022	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$6,450.00	$2,538.58	$5,931.35	$3,357.50
24 Jan 2022	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$6,504.00	$2,549.88	$5,963.19	$3,375.73
31 Jan 2022	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$6,558.00	$2,561.19	$5,995.04	$3,393.96
7 Feb 2022	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$6,612.00	$2,572.50	$6,026.88	$3,412.19
14 Feb 2022	7	3	1	2	1	$311.50	$24.75	$111.75	$0.00	$6,639.00	$2,583.81	$6,058.73	$3,430.42
21 Feb 2022	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$6,693.00	$2,595.12	$6,090.58	$3,448.65
28 Feb 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$6,747.00	$2,617.73	$6,138.35	$3,466.88
7 Mar 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$6,801.00	$2,640.35	$6,186.12	$3,485.12
14 Mar 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$6,855.00	$2,662.96	$6,233.88	$3,503.35
21 Mar 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$6,909.00	$2,685.58	$6,281.65	$3,521.58
28 Mar 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$6,963.00	$2,708.19	$6,329.42	$3,539.81
4 Apr 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$7,017.00	$2,730.81	$6,377.19	$3,558.04
11 Apr 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$7,071.00	$2,753.42	$6,424.96	$3,576.27
18 Apr 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$7,125.00	$2,776.04	$6,472.73	$3,594.50
25 Apr 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$7,179.00	$2,798.65	$6,520.50	$3,612.73
2 May 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$7,233.00	$2,821.27	$6,568.27	$3,630.96
9 May 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$7,287.00	$2,843.88	$6,616.04	$3,649.19
16 May 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$7,341.00	$2,866.50	$6,663.81	$3,667.42
23 May 2022	9	5	1	2	1	$311.50	$24.75	$111.75	$0.00	$7,386.00	$2,877.81	$6,695.65	$3,685.65

REVENUE WORKSHEET

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Anticipated installations per week 12

	INSTALLATIONS					BUSINESS-CLASS REVENUES				RESIDENTIAL REVENUES			
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi
30 May 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$7,440.00	$2,900.42	$6,743.42	$3,703.88
6 Jun 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$7,494.00	$2,923.04	$6,791.19	$3,722.12
13 Jun 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$7,548.00	$2,945.65	$6,838.96	$3,740.35
20 Jun 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$7,602.00	$2,968.27	$6,886.73	$3,758.58
27 Jun 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$7,656.00	$2,990.88	$6,934.50	$3,776.81
4 Jul 2022	9	5	1	2	1	$311.50	$24.75	$111.75	$0.00	$7,701.00	$3,002.19	$6,966.35	$3,795.04
11 Jul 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$7,755.00	$3,024.81	$7,014.12	$3,813.27
18 Jul 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$7,809.00	$3,047.42	$7,061.88	$3,831.50
25 Jul 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$7,863.00	$3,070.04	$7,109.65	$3,849.73
1 Aug 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$7,917.00	$3,092.65	$7,157.42	$3,867.96
8 Aug 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$7,971.00	$3,115.27	$7,205.19	$3,886.19
15 Aug 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$8,025.00	$3,137.88	$7,252.96	$3,904.42
22 Aug 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$8,079.00	$3,160.50	$7,300.73	$3,922.65
29 Aug 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$8,133.00	$3,183.12	$7,348.50	$3,940.88
5 Sep 2022	9	5	1	2	1	$311.50	$24.75	$111.75	$0.00	$8,178.00	$3,194.42	$7,380.35	$3,959.12
12 Sep 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$8,232.00	$3,217.04	$7,428.12	$3,977.35
19 Sep 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$8,286.00	$3,239.65	$7,475.88	$3,995.58
26 Sep 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$8,340.00	$3,262.27	$7,523.65	$4,013.81
3 Oct 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$8,394.00	$3,284.88	$7,571.42	$4,032.04
10 Oct 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$8,448.00	$3,307.50	$7,619.19	$4,050.27
17 Oct 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$8,502.00	$3,330.12	$7,666.96	$4,068.50

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Anticipated installations per week 12

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Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi
24 Oct 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$8,556.00	$3,352.73	$7,714.73	$4,086.73
31 Oct 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$8,610.00	$3,375.35	$7,762.50	$4,104.96
7 Nov 2022	9	5	1	2	1	$311.50	$24.75	$111.75	$0.00	$8,655.00	$3,386.65	$7,794.35	$4,123.19
14 Nov 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$8,709.00	$3,409.27	$7,842.12	$4,141.42
21 Nov 2022	6	4	1	1	0	$311.50	$24.75	$111.75	$0.00	$8,745.00	$3,420.58	$7,858.04	$4,141.42
28 Nov 2022	12	6	2	3	1	$311.50	$24.75	$111.75	$0.00	$8,799.00	$3,443.19	$7,905.81	$4,159.65
5 Dec 2022	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$8,853.00	$3,454.50	$7,937.65	$4,177.88
12 Dec 2022	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$8,907.00	$3,465.81	$7,969.50	$4,196.12
19 Dec 2022	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$8,961.00	$3,477.12	$8,001.35	$4,214.35
26 Dec 2022	4	3	0	1	0	$311.50	$24.75	$111.75	$0.00	$8,988.00	$3,477.12	$8,017.27	$4,214.35
	573					$16,198.00	$1,287.00	$5,811.00	$0.00	$399,264.00	$155,887.85	$361,422.00	$196,740.38
									$23,296.00				$1,113,314.23

REVENUE WORKSHEET
Access - Anacortes Fiber Internet
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Anticipated installations per week 12

	INSTALLATIONS					DIA, DARK FIBER & ETHERNET							
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	NoaNet 1 Gbps Ethernet	Island Hospital Dark Fiber	Other	Install Fees	Other	Total Revs	Total Customers	NOC Charges
3 Jan 2022	10	6	1	2	1	$867.00	$1,156.25	$0.00	$1,000.00	$0.00	$21,517.90	1,343	$4,029.00
10 Jan 2022	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$19,610.04	1,353	$0.00
17 Jan 2022	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$19,725.42	1,363	$0.00
24 Jan 2022	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$19,840.81	1,373	$0.00
31 Jan 2022	10	6	1	2	1	$867.00	$1,156.25	$0.00	$1,000.00	$0.00	$21,979.44	1,383	$4,149.00
7 Feb 2022	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$20,071.58	1,393	$0.00
14 Feb 2022	7	3	1	2	1	$0.00	$0.00	$0.00	$700.00	$0.00	$19,859.96	1,400	$0.00
21 Feb 2022	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$20,275.35	1,410	$0.00
28 Feb 2022	12	6	2	3	1	$867.00	$1,156.25	$0.00	$1,200.00	$0.00	$22,641.21	1,422	$4,266.00
7 Mar 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00	$20,760.58	1,434	$0.00
14 Mar 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00	$20,903.19	1,446	$0.00
21 Mar 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00	$21,045.81	1,458	$0.00
28 Mar 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00	$21,188.42	1,470	$0.00
4 Apr 2022	12	6	2	3	1	$867.00	$1,156.25	$0.00	$1,200.00	$0.00	$23,354.29	1,482	$4,446.00
11 Apr 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00	$21,473.65	1,494	$0.00
18 Apr 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00	$21,616.27	1,506	$0.00
25 Apr 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00	$21,758.88	1,518	$0.00
2 May 2022	12	6	2	3	1	$867.00	$1,156.25	$0.00	$1,200.00	$0.00	$23,924.75	1,530	$4,590.00
9 May 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00	$22,044.12	1,542	$0.00
16 May 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00	$22,186.73	1,554	$0.00
23 May 2022	9	5	1	2	1	$0.00	$0.00	$0.00	$900.00	$0.00	$21,993.12	1,563	$0.00

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Anticipated installations per week 12

	INSTALLATIONS					DIA, DARK FIBER & ETHERNET									
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	NoaNet 1 Gbps Ethernet	Island Hospital Dark Fiber	Other	Install Fees	Other		Total Revs		Total Customers	NOC Charges
30 May 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00		$22,435.73		1,575	$0.00
6 Jun 2022	12	6	2	3	1	$867.00	$1,156.25	$0.00	$1,200.00	$0.00		$24,601.60		1,587	$4,761.00
13 Jun 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00		$22,720.96		1,599	$0.00
20 Jun 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00		$22,863.58		1,611	$0.00
27 Jun 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00		$23,006.19		1,623	$0.00
4 Jul 2022	9	5	1	2	1	$867.00	$1,156.25	$0.00	$900.00	$0.00		$24,835.83		1,632	$4,896.00
11 Jul 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00		$23,255.19		1,644	$0.00
18 Jul 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00		$23,397.81		1,656	$0.00
25 Jul 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00		$23,540.42		1,668	$0.00
1 Aug 2022	12	6	2	3	1	$867.00	$1,156.25	$0.00	$1,200.00	$0.00		$25,706.29		1,680	$5,040.00
8 Aug 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00		$23,825.65		1,692	$0.00
15 Aug 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00		$23,968.27		1,704	$0.00
22 Aug 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00		$24,110.88		1,716	$0.00
29 Aug 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00		$24,253.50		1,728	$0.00
5 Sep 2022	9	5	1	2	1	$867.00	$1,156.25	$0.00	$900.00	$0.00		$26,083.13		1,737	$5,211.00
12 Sep 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00		$24,502.50		1,749	$0.00
19 Sep 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00		$24,645.12		1,761	$0.00
26 Sep 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00		$24,787.73		1,773	$0.00
3 Oct 2022	12	6	2	3	1	$867.00	$1,156.25	$0.00	$1,200.00	$0.00		$26,953.60		1,785	$5,355.00
10 Oct 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00		$25,072.96		1,797	$0.00
17 Oct 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00		$25,215.58		1,809	$0.00

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Anticipated installations per week 12

	INSTALLATIONS					DIA, DARK FIBER & ETHERNET							
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	NoaNet 1 Gbps Ethernet	Island Hospital Dark Fiber	Other	Install Fees	Other	Total Revs	Total Customers	NOC Charges
24 Oct 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00	$25,358.19	1,821	$0.00
31 Oct 2022	12	6	2	3	1	$867.00	$1,156.25	$0.00	$1,200.00	$0.00	$27,524.06	1,833	$5,499.00
7 Nov 2022	9	5	1	2	1	$0.00	$0.00	$0.00	$900.00	$0.00	$25,307.19	1,842	$0.00
14 Nov 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00	$25,749.81	1,854	$0.00
21 Nov 2022	6	4	1	1	0	$0.00	$0.00	$0.00	$600.00	$0.00	$25,213.04	1,860	$0.00
28 Nov 2022	12	6	2	3	1	$0.00	$0.00	$0.00	$1,200.00	$0.00	$25,955.65	1,872	$0.00
5 Dec 2022	10	6	1	2	1	$867.00	$1,156.25	$0.00	$1,000.00	$0.00	$27,894.29	1,882	$5,646.00
12 Dec 2022	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$25,986.42	1,892	$0.00
19 Dec 2022	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$26,101.81	1,902	$0.00
26 Dec 2022	4	3	0	1	0	$0.00	$0.00	$0.00	$400.00	$0.00	$25,544.73	1,906	$0.00
	573					$10,404.00	$13,875.00	$0.00	$57,300.00	$0.00	$1,218,189.23		$57,888.00

REVENUE WORKSHEET

Access - Anacortes Fiber Internet

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Anticipated installations per week 10

	INSTALLATIONS					BUSINESS-CLASS REVENUES				RESIDENTIAL REVENUES			
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi
2 Jan 2023	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$9,024.00	$3,488.42	$8,049.12	$4,232.58
9 Jan 2023	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$9,060.00	$3,499.73	$8,080.96	$4,250.81
16 Jan 2023	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$9,096.00	$3,511.04	$8,112.81	$4,269.04
23 Jan 2023	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$9,132.00	$3,522.35	$8,144.65	$4,287.27
30 Jan 2023	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$9,168.00	$3,533.65	$8,176.50	$4,305.50
6 Feb 2023	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$9,204.00	$3,544.96	$8,208.35	$4,323.73
13 Feb 2023	5	4	0	1	0	$311.50	$24.75	$111.75	$0.00	$9,240.00	$3,544.96	$8,224.27	$4,323.73
20 Feb 2023	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$9,276.00	$3,556.27	$8,256.12	$4,341.96
27 Feb 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$9,330.00	$3,567.58	$8,287.96	$4,360.19
6 Mar 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$9,384.00	$3,578.88	$8,319.81	$4,378.42
13 Mar 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$9,438.00	$3,590.19	$8,351.65	$4,396.65
20 Mar 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$9,492.00	$3,601.50	$8,383.50	$4,414.88
27 Mar 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$9,546.00	$3,612.81	$8,415.35	$4,433.12
3 Apr 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$9,600.00	$3,624.12	$8,447.19	$4,451.35
10 Apr 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$9,654.00	$3,635.42	$8,479.04	$4,469.58
17 Apr 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$9,708.00	$3,646.73	$8,510.88	$4,487.81
24 Apr 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$9,762.00	$3,658.04	$8,542.73	$4,506.04
1 May 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$9,816.00	$3,669.35	$8,574.58	$4,524.27
8 May 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$9,870.00	$3,680.65	$8,606.42	$4,542.50
15 May 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$9,924.00	$3,691.96	$8,638.27	$4,560.73
22 May 2023	7	3	1	2	1	$311.50	$24.75	$111.75	$0.00	$9,951.00	$3,703.27	$8,670.12	$4,578.96

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Anticipated installations per week 10

	INSTALLATIONS					BUSINESS-CLASS REVENUES				RESIDENTIAL REVENUES			
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi
29 May 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$10,005.00	$3,714.58	$8,701.96	$4,597.19
5 Jun 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$10,059.00	$3,725.88	$8,733.81	$4,615.42
12 Jun 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$10,113.00	$3,737.19	$8,765.65	$4,633.65
19 Jun 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$10,167.00	$3,748.50	$8,797.50	$4,651.88
26 Jun 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$10,221.00	$3,759.81	$8,829.35	$4,670.12
3 Jul 2023	7	3	1	2	1	$311.50	$24.75	$111.75	$0.00	$10,248.00	$3,771.12	$8,861.19	$4,688.35
10 Jul 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$10,302.00	$3,782.42	$8,893.04	$4,706.58
17 Jul 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$10,356.00	$3,793.73	$8,924.88	$4,724.81
24 Jul 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$10,410.00	$3,805.04	$8,956.73	$4,743.04
31 Jul 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$10,464.00	$3,816.35	$8,988.58	$4,761.27
7 Aug 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$10,518.00	$3,827.65	$9,020.42	$4,779.50
14 Aug 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$10,572.00	$3,838.96	$9,052.27	$4,797.73
21 Aug 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$10,626.00	$3,850.27	$9,084.12	$4,815.96
28 Aug 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$10,680.00	$3,861.58	$9,115.96	$4,834.19
4 Sep 2023	7	3	1	2	1	$311.50	$24.75	$111.75	$0.00	$10,707.00	$3,872.88	$9,147.81	$4,852.42
11 Sep 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$10,761.00	$3,884.19	$9,179.65	$4,870.65
18 Sep 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$10,815.00	$3,895.50	$9,211.50	$4,888.88
25 Sep 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$10,869.00	$3,906.81	$9,243.35	$4,907.12
2 Oct 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$10,923.00	$3,918.12	$9,275.19	$4,925.35
9 Oct 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$10,977.00	$3,929.42	$9,307.04	$4,943.58
16 Oct 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$11,031.00	$3,940.73	$9,338.88	$4,961.81

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Anticipated installations per week 10

	INSTALLATIONS					BUSINESS-CLASS REVENUES					RESIDENTIAL REVENUES				
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi		GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi	
23 Oct 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00		$11,085.00	$3,952.04	$9,370.73	$4,980.04	
30 Oct 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00		$11,139.00	$3,963.35	$9,402.58	$4,998.27	
6 Nov 2023	7	3	1	2	1	$311.50	$24.75	$111.75	$0.00		$11,166.00	$3,974.65	$9,434.42	$5,016.50	
13 Nov 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00		$11,220.00	$3,985.96	$9,466.27	$5,034.73	
20 Nov 2023	4	3	0	1	0	$311.50	$24.75	$111.75	$0.00		$11,247.00	$3,985.96	$9,482.19	$5,034.73	
27 Nov 2023	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00		$11,301.00	$3,997.27	$9,514.04	$5,052.96	
4 Dec 2023	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00		$11,337.00	$4,008.58	$9,545.88	$5,071.19	
11 Dec 2023	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00		$11,373.00	$4,019.88	$9,577.73	$5,089.42	
18 Dec 2023	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00		$11,409.00	$4,031.19	$9,609.58	$5,107.65	
25 Dec 2023	0	0	0	0	0	$311.50	$24.75	$111.75	$0.00		$11,409.00	$4,031.19	$9,609.58	$5,107.65	
	467					$16,198.00	$1,287.00	$5,811.00	$0.00		$532,185.00	$195,792.69	$459,922.15	$243,301.77	

$23,296.00 $1,431,201.62

REVENUE WORKSHEET

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Anticipated installations per week 10

	INSTALLATIONS					DIA, DARK FIBER & ETHERNET							
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	NoaNet 1 Gbps Ethernet	Island Hospital Dark Fiber	Other	Install Fees	Other	Total Revs	Total Customers	NOC Charges
2 Jan 2023	8	4	1	2	1	$867.00	$1,156.25	$0.00	$800.00	$0.00	$28,065.37	1,914	$5,742.00
9 Jan 2023	8	4	1	2	1	$0.00	$0.00	$0.00	$800.00	$0.00	$26,139.50	1,922	$0.00
16 Jan 2023	8	4	1	2	1	$0.00	$0.00	$0.00	$800.00	$0.00	$26,236.88	1,930	$0.00
23 Jan 2023	8	4	1	2	1	$0.00	$0.00	$0.00	$800.00	$0.00	$26,334.27	1,938	$0.00
30 Jan 2023	8	4	1	2	1	$867.00	$1,156.25	$0.00	$800.00	$0.00	$28,454.90	1,946	$5,838.00
6 Feb 2023	8	4	1	2	1	$0.00	$0.00	$0.00	$800.00	$0.00	$26,529.04	1,954	$0.00
13 Feb 2023	5	4	0	1	0	$0.00	$0.00	$0.00	$500.00	$0.00	$26,280.96	1,959	$0.00
20 Feb 2023	8	4	1	2	1	$0.00	$0.00	$0.00	$800.00	$0.00	$26,678.35	1,967	$0.00
27 Feb 2023	10	6	1	2	1	$867.00	$1,156.25	$0.00	$1,000.00	$0.00	$29,016.98	1,977	$5,931.00
6 Mar 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$27,109.12	1,987	$0.00
13 Mar 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$27,224.50	1,997	$0.00
20 Mar 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$27,339.88	2,007	$0.00
27 Mar 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$27,455.27	2,017	$0.00
3 Apr 2023	10	6	1	2	1	$867.00	$1,156.25	$0.00	$1,000.00	$0.00	$29,593.90	2,027	$6,081.00
10 Apr 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$27,686.04	2,037	$0.00
17 Apr 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$27,801.42	2,047	$0.00
24 Apr 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$27,916.81	2,057	$0.00
1 May 2023	10	6	1	2	1	$867.00	$1,156.25	$0.00	$1,000.00	$0.00	$30,055.44	2,067	$6,201.00
8 May 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$28,147.58	2,077	$0.00
15 May 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$28,262.96	2,087	$0.00
22 May 2023	7	3	1	2	1	$0.00	$0.00	$0.00	$700.00	$0.00	$28,051.35	2,094	$0.00

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	INSTALLATIONS					DIA, DARK FIBER & ETHERNET							
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	NoaNet 1 Gbps Ethernet	Island Hospital Dark Fiber	Other	Install Fees	Other	Total Revs	Total Customers	NOC Charges
29 May 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$28,466.73	2,104	$0.00
5 Jun 2023	10	6	1	2	1	$867.00	$1,156.25	$0.00	$1,000.00	$0.00	$30,605.37	2,114	$6,342.00
12 Jun 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$28,697.50	2,124	$0.00
19 Jun 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$28,812.88	2,134	$0.00
26 Jun 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$28,928.27	2,144	$0.00
3 Jul 2023	7	3	1	2	1	$867.00	$1,156.25	$0.00	$700.00	$0.00	$30,739.90	2,151	$6,453.00
10 Jul 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$29,132.04	2,161	$0.00
17 Jul 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$29,247.42	2,171	$0.00
24 Jul 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$29,362.81	2,181	$0.00
31 Jul 2023	10	6	1	2	1	$867.00	$1,156.25	$0.00	$1,000.00	$0.00	$31,501.44	2,191	$6,573.00
7 Aug 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$29,593.58	2,201	$0.00
14 Aug 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$29,708.96	2,211	$0.00
21 Aug 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$29,824.35	2,221	$0.00
28 Aug 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$29,939.73	2,231	$0.00
4 Sep 2023	7	3	1	2	1	$867.00	$1,156.25	$0.00	$700.00	$0.00	$31,751.37	2,238	$6,714.00
11 Sep 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$30,143.50	2,248	$0.00
18 Sep 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$30,258.88	2,258	$0.00
25 Sep 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$30,374.27	2,268	$0.00
2 Oct 2023	10	6	1	2	1	$867.00	$1,156.25	$0.00	$1,000.00	$0.00	$32,512.90	2,278	$6,834.00
9 Oct 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$30,605.04	2,288	$0.00
16 Oct 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$30,720.42	2,298	$0.00

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	INSTALLATIONS					DIA, DARK FIBER & ETHERNET							
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	NoaNet 1 Gbps Ethernet	Island Hospital Dark Fiber	Other	Install Fees	Other	Total Revs	Total Customers	NOC Charges
23 Oct 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$30,835.81	2,308	$0.00
30 Oct 2023	10	6	1	2	1	$867.00	$1,156.25	$0.00	$1,000.00	$0.00	$32,974.44	2,318	$6,954.00
6 Nov 2023	7	3	1	2	1	$0.00	$0.00	$0.00	$700.00	$0.00	$30,739.58	2,325	$0.00
13 Nov 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$31,154.96	2,335	$0.00
20 Nov 2023	4	3	0	1	0	$0.00	$0.00	$0.00	$400.00	$0.00	$30,597.88	2,339	$0.00
27 Nov 2023	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$31,313.27	2,349	$0.00
4 Dec 2023	8	4	1	2	1	$867.00	$1,156.25	$0.00	$800.00	$0.00	$33,233.90	2,357	$7,071.00
11 Dec 2023	8	4	1	2	1	$0.00	$0.00	$0.00	$800.00	$0.00	$31,308.04	2,365	$0.00
18 Dec 2023	8	4	1	2	1	$0.00	$0.00	$0.00	$800.00	$0.00	$31,405.42	2,373	$0.00
25 Dec 2023	0	0	0	0	0	$0.00	$0.00	$0.00	$0.00	$0.00	$30,605.42	2,373	$0.00
	467					$10,404.00	$13,875.00	$0.00	$46,700.00	$0.00	$1,525,476.62		$76,734.00

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Anticipated installations per week 10

	INSTALLATIONS					BUSINESS-CLASS REVENUES					RESIDENTIAL REVENUES				
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi		GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi	
1 Jan 2024	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00		$11,445.00	$4,042.50	$9,641.42	$5,125.88	
8 Jan 2024	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00		$11,481.00	$4,053.81	$9,673.27	$5,144.12	
15 Jan 2024	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00		$11,517.00	$4,065.12	$9,705.12	$5,162.35	
22 Jan 2024	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00		$11,553.00	$4,076.42	$9,736.96	$5,180.58	
29 Jan 2024	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00		$11,589.00	$4,087.73	$9,768.81	$5,198.81	
5 Feb 2024	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00		$11,625.00	$4,099.04	$9,800.65	$5,217.04	
12 Feb 2024	5	4	0	1	0	$311.50	$24.75	$111.75	$0.00		$11,661.00	$4,099.04	$9,816.58	$5,217.04	
19 Feb 2024	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00		$11,697.00	$4,110.35	$9,848.42	$5,235.27	
26 Feb 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00		$11,751.00	$4,121.65	$9,880.27	$5,253.50	
4 Mar 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00		$11,805.00	$4,132.96	$9,912.12	$5,271.73	
11 Mar 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00		$11,859.00	$4,144.27	$9,943.96	$5,289.96	
18 Mar 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00		$11,913.00	$4,155.58	$9,975.81	$5,308.19	
25 Mar 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00		$11,967.00	$4,166.88	$10,007.65	$5,326.42	
1 Apr 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00		$12,021.00	$4,178.19	$10,039.50	$5,344.65	
8 Apr 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00		$12,075.00	$4,189.50	$10,071.35	$5,362.88	
15 Apr 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00		$12,129.00	$4,200.81	$10,103.19	$5,381.12	
22 Apr 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00		$12,183.00	$4,212.12	$10,135.04	$5,399.35	
29 Apr 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00		$12,237.00	$4,223.42	$10,166.88	$5,417.58	
6 May 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00		$12,291.00	$4,234.73	$10,198.73	$5,435.81	
13 May 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00		$12,345.00	$4,246.04	$10,230.58	$5,454.04	
20 May 2024	7	3	1	2	1	$311.50	$24.75	$111.75	$0.00		$12,372.00	$4,257.35	$10,262.42	$5,472.27	

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	INSTALLATIONS					BUSINESS-CLASS REVENUES				RESIDENTIAL REVENUES			
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi
27 May 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$12,426.00	$4,268.65	$10,294.27	$5,490.50
3 Jun 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$12,480.00	$4,279.96	$10,326.12	$5,508.73
10 Jun 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$12,534.00	$4,291.27	$10,357.96	$5,526.96
17 Jun 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$12,588.00	$4,302.58	$10,389.81	$5,545.19
24 Jun 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$12,642.00	$4,313.88	$10,421.65	$5,563.42
1 Jul 2024	7	3	1	2	1	$311.50	$24.75	$111.75	$0.00	$12,669.00	$4,325.19	$10,453.50	$5,581.65
8 Jul 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$12,723.00	$4,336.50	$10,485.35	$5,599.88
15 Jul 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$12,777.00	$4,347.81	$10,517.19	$5,618.12
22 Jul 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$12,831.00	$4,359.12	$10,549.04	$5,636.35
29 Jul 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$12,885.00	$4,370.42	$10,580.88	$5,654.58
5 Aug 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$12,939.00	$4,381.73	$10,612.73	$5,672.81
12 Aug 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$12,993.00	$4,393.04	$10,644.58	$5,691.04
19 Aug 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$13,047.00	$4,404.35	$10,676.42	$5,709.27
26 Aug 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$13,101.00	$4,415.65	$10,708.27	$5,727.50
2 Sep 2024	7	3	1	2	1	$311.50	$24.75	$111.75	$0.00	$13,128.00	$4,426.96	$10,740.12	$5,745.73
9 Sep 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$13,182.00	$4,438.27	$10,771.96	$5,763.96
16 Sep 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$13,236.00	$4,449.58	$10,803.81	$5,782.19
23 Sep 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$13,290.00	$4,460.88	$10,835.65	$5,800.42
30 Sep 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$13,344.00	$4,472.19	$10,867.50	$5,818.65
7 Oct 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$13,398.00	$4,483.50	$10,899.35	$5,836.88
14 Oct 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$13,452.00	$4,494.81	$10,931.19	$5,855.12

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	INSTALLATIONS					BUSINESS-CLASS REVENUES				RESIDENTIAL REVENUES			
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi
21 Oct 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$13,506.00	$4,506.12	$10,963.04	$5,873.35
28 Oct 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$13,560.00	$4,517.42	$10,994.88	$5,891.58
4 Nov 2024	7	3	1	2	1	$311.50	$24.75	$111.75	$0.00	$13,587.00	$4,528.73	$11,026.73	$5,909.81
11 Nov 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$13,641.00	$4,540.04	$11,058.58	$5,928.04
18 Nov 2024	4	3	0	1	0	$311.50	$24.75	$111.75	$0.00	$13,668.00	$4,540.04	$11,074.50	$5,928.04
25 Nov 2024	10	6	1	2	1	$311.50	$24.75	$111.75	$0.00	$13,722.00	$4,551.35	$11,106.35	$5,946.27
2 Dec 2024	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$13,758.00	$4,562.65	$11,138.19	$5,964.50
9 Dec 2024	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$13,794.00	$4,573.96	$11,170.04	$5,982.73
16 Dec 2024	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$13,830.00	$4,585.27	$11,201.88	$6,000.96
23 Dec 2024	0	0	0	0	0	$311.50	$24.75	$111.75	$0.00	$13,830.00	$4,585.27	$11,201.88	$6,000.96
	467					$16,198.00	$1,287.00	$5,811.00	$0.00	$658,077.00	$224,604.69	$542,722.15	$289,753.77
									$23,296.00				$1,715,157.62

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	INSTALLATIONS					DIA, DARK FIBER & ETHERNET									
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	NoaNet 1 Gbps Ethernet	Island Hospital Dark Fiber	Other	Install Fees	Other		Total Revs		Total Customers	NOC Charges
1 Jan 2024	8	4	1	2	1	$867.00	$1,156.25	$0.00	$800.00	$0.00		$33,526.06		2,381	$7,143.00
8 Jan 2024	8	4	1	2	1	$0.00	$0.00	$0.00	$800.00	$0.00		$31,600.19		2,389	$0.00
15 Jan 2024	8	4	1	2	1	$0.00	$0.00	$0.00	$800.00	$0.00		$31,697.58		2,397	$0.00
22 Jan 2024	8	4	1	2	1	$0.00	$0.00	$0.00	$800.00	$0.00		$31,794.96		2,405	$0.00
29 Jan 2024	8	4	1	2	1	$867.00	$1,156.25	$0.00	$800.00	$0.00		$33,915.60		2,413	$7,239.00
5 Feb 2024	8	4	1	2	1	$0.00	$0.00	$0.00	$800.00	$0.00		$31,989.73		2,421	$0.00
12 Feb 2024	5	4	0	1	0	$0.00	$0.00	$0.00	$500.00	$0.00		$31,741.65		2,426	$0.00
19 Feb 2024	8	4	1	2	1	$0.00	$0.00	$0.00	$800.00	$0.00		$32,139.04		2,434	$0.00
26 Feb 2024	10	6	1	2	1	$867.00	$1,156.25	$0.00	$1,000.00	$0.00		$34,477.67		2,444	$7,332.00
4 Mar 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$32,569.81		2,454	$0.00
11 Mar 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$32,685.19		2,464	$0.00
18 Mar 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$32,800.58		2,474	$0.00
25 Mar 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$32,915.96		2,484	$0.00
1 Apr 2024	10	6	1	2	1	$867.00	$1,156.25	$0.00	$1,000.00	$0.00		$35,054.60		2,494	$7,482.00
8 Apr 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$33,146.73		2,504	$0.00
15 Apr 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$33,262.12		2,514	$0.00
22 Apr 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$33,377.50		2,524	$0.00
29 Apr 2024	10	6	1	2	1	$867.00	$1,156.25	$0.00	$1,000.00	$0.00		$35,516.13		2,534	$7,602.00
6 May 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$33,608.27		2,544	$0.00
13 May 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$33,723.65		2,554	$0.00
20 May 2024	7	3	1	2	1	$0.00	$0.00	$0.00	$700.00	$0.00		$33,512.04		2,561	$0.00

REVENUE WORKSHEET
Access - Anacortes Fiber Internet
Fiscal Year 2024
Issue J - 16 October 2020

Anticipated installations per week 10

	INSTALLATIONS					DIA, DARK FIBER & ETHERNET									
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	NoaNet 1 Gbps Ethernet	Island Hospital Dark Fiber	Other	Install Fees	Other		Total Revs		Total Customers	NOC Charges
27 May 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$33,927.42		2,571	$0.00
3 Jun 2024	10	6	1	2	1	$867.00	$1,156.25	$0.00	$1,000.00	$0.00		$36,066.06		2,581	$7,743.00
10 Jun 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$34,158.19		2,591	$0.00
17 Jun 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$34,273.58		2,601	$0.00
24 Jun 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$34,388.96		2,611	$0.00
1 Jul 2024	7	3	1	2	1	$867.00	$1,156.25	$0.00	$700.00	$0.00		$36,200.60		2,618	$7,854.00
8 Jul 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$34,592.73		2,628	$0.00
15 Jul 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$34,708.12		2,638	$0.00
22 Jul 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$34,823.50		2,648	$0.00
29 Jul 2024	10	6	1	2	1	$867.00	$1,156.25	$0.00	$1,000.00	$0.00		$36,962.13		2,658	$7,974.00
5 Aug 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$35,054.27		2,668	$0.00
12 Aug 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$35,169.65		2,678	$0.00
19 Aug 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$35,285.04		2,688	$0.00
26 Aug 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$35,400.42		2,698	$0.00
2 Sep 2024	7	3	1	2	1	$867.00	$1,156.25	$0.00	$700.00	$0.00		$37,212.06		2,705	$8,115.00
9 Sep 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$35,604.19		2,715	$0.00
16 Sep 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$35,719.58		2,725	$0.00
23 Sep 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$35,834.96		2,735	$0.00
30 Sep 2024	10	6	1	2	1	$867.00	$1,156.25	$0.00	$1,000.00	$0.00		$37,973.60		2,745	$8,235.00
7 Oct 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$36,065.73		2,755	$0.00
14 Oct 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00		$36,181.12		2,765	$0.00

REVENUE WORKSHEET
Access - Anacortes Fiber Internet
Fiscal Year 2024
Issue J - 16 October 2020

Anticipated installations per week 10

	INSTALLATIONS					DIA, DARK FIBER & ETHERNET							
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	NoaNet 1 Gbps Ethernet	Island Hospital Dark Fiber	Other	Install Fees	Other	Total Revs	Total Customers	NOC Charges
21 Oct 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$36,296.50	2,775	$0.00
28 Oct 2024	10	6	1	2	1	$867.00	$1,156.25	$0.00	$1,000.00	$0.00	$38,435.13	2,785	$8,355.00
4 Nov 2024	7	3	1	2	1	$0.00	$0.00	$0.00	$700.00	$0.00	$36,200.27	2,792	$0.00
11 Nov 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$36,615.65	2,802	$0.00
18 Nov 2024	4	3	0	1	0	$0.00	$0.00	$0.00	$400.00	$0.00	$36,058.58	2,806	$0.00
25 Nov 2024	10	6	1	2	1	$0.00	$0.00	$0.00	$1,000.00	$0.00	$36,773.96	2,816	$0.00
2 Dec 2024	8	4	1	2	1	$867.00	$1,156.25	$0.00	$800.00	$0.00	$38,694.60	2,824	$8,472.00
9 Dec 2024	8	4	1	2	1	$0.00	$0.00	$0.00	$800.00	$0.00	$36,768.73	2,832	$0.00
16 Dec 2024	8	4	1	2	1	$0.00	$0.00	$0.00	$800.00	$0.00	$36,866.12	2,840	$0.00
23 Dec 2024	0	0	0	0	0	$0.00	$0.00	$0.00	$0.00	$0.00	$36,066.12	2,840	$0.00
	467					$10,404.00	$13,875.00	$0.00	$46,700.00	$0.00	$1,809,432.62		$93,546.00

REVENUE WORKSHEET
Access - Anacortes Fiber Internet
Fiscal Year 2025
Issue J - 16 October 2020

Anticipated installations per week 7.5

	INSTALLATIONS					BUSINESS-CLASS REVENUES				RESIDENTIAL REVENUES			
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi
6 Jan 2025	6	5	0	1	0	$311.50	$24.75	$111.75	$0.00	$13,870.50	$4,585.27	$11,217.81	$6,000.96
13 Jan 2025	6	5	0	1	0	$311.50	$24.75	$111.75	$0.00	$13,911.00	$4,585.27	$11,233.73	$6,000.96
20 Jan 2025	6	5	0	1	0	$311.50	$24.75	$111.75	$0.00	$13,951.50	$4,585.27	$11,249.65	$6,000.96
27 Jan 2025	6	5	0	1	0	$311.50	$24.75	$111.75	$0.00	$13,992.00	$4,585.27	$11,265.58	$6,000.96
3 Feb 2025	6	5	0	1	0	$311.50	$24.75	$111.75	$0.00	$14,032.50	$4,585.27	$11,281.50	$6,000.96
10 Feb 2025	6	5	0	1	0	$311.50	$24.75	$111.75	$0.00	$14,073.00	$4,585.27	$11,297.42	$6,000.96
17 Feb 2025	3	3	0	0	0	$311.50	$24.75	$111.75	$0.00	$14,095.50	$4,585.27	$11,297.42	$6,000.96
24 Feb 2025	6	5	0	1	0	$311.50	$24.75	$111.75	$0.00	$14,136.00	$4,585.27	$11,313.35	$6,000.96
3 Mar 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,167.50	$4,596.58	$11,345.19	$6,019.19
10 Mar 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,199.00	$4,607.88	$11,377.04	$6,037.42
17 Mar 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,230.50	$4,619.19	$11,408.88	$6,055.65
24 Mar 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,262.00	$4,630.50	$11,440.73	$6,073.88
31 Mar 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,293.50	$4,641.81	$11,472.58	$6,092.12
7 Apr 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,325.00	$4,653.12	$11,504.42	$6,110.35
14 Apr 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,356.50	$4,664.42	$11,536.27	$6,128.58
21 Apr 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,388.00	$4,675.73	$11,568.12	$6,146.81
28 Apr 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,419.50	$4,687.04	$11,599.96	$6,165.04
5 May 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,451.00	$4,698.35	$11,631.81	$6,183.27
12 May 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,482.50	$4,709.65	$11,663.65	$6,201.50
19 May 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,514.00	$4,720.96	$11,695.50	$6,219.73
26 May 2025	5	4	0	1	0	$311.50	$24.75	$111.75	$0.00	$14,545.50	$4,720.96	$11,711.42	$6,219.73

REVENUE WORKSHEET

Access - Anacortes Fiber Internet

Fiscal Year 2025

Issue J - 16 October 2020

Anticipated installations per week 7.5

	INSTALLATIONS					BUSINESS-CLASS REVENUES				RESIDENTIAL REVENUES			
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi
2 Jun 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,577.00	$4,732.27	$11,743.27	$6,237.96
9 Jun 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,608.50	$4,743.58	$11,775.12	$6,256.19
16 Jun 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,640.00	$4,754.88	$11,806.96	$6,274.42
23 Jun 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,671.50	$4,766.19	$11,838.81	$6,292.65
30 Jun 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,703.00	$4,777.50	$11,870.65	$6,310.88
7 Jul 2025	5	4	0	1	0	$311.50	$24.75	$111.75	$0.00	$14,734.50	$4,777.50	$11,886.58	$6,310.88
14 Jul 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,766.00	$4,788.81	$11,918.42	$6,329.12
21 Jul 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,797.50	$4,800.12	$11,950.27	$6,347.35
28 Jul 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,829.00	$4,811.42	$11,982.12	$6,365.58
4 Aug 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,860.50	$4,822.73	$12,013.96	$6,383.81
11 Aug 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,892.00	$4,834.04	$12,045.81	$6,402.04
18 Aug 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,923.50	$4,845.35	$12,077.65	$6,420.27
25 Aug 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,955.00	$4,856.65	$12,109.50	$6,438.50
1 Sep 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$14,986.50	$4,867.96	$12,141.35	$6,456.73
8 Sep 2025	5	4	0	1	0	$311.50	$24.75	$111.75	$0.00	$15,018.00	$4,867.96	$12,157.27	$6,456.73
15 Sep 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$15,049.50	$4,879.27	$12,189.12	$6,474.96
22 Sep 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$15,081.00	$4,890.58	$12,220.96	$6,493.19
29 Sep 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$15,112.50	$4,901.88	$12,252.81	$6,511.42
6 Oct 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$15,144.00	$4,913.19	$12,284.65	$6,529.65
13 Oct 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$15,175.50	$4,924.50	$12,316.50	$6,547.88
20 Oct 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00	$15,207.00	$4,935.81	$12,348.35	$6,566.12

REVENUE WORKSHEET
Access - Anacortes Fiber Internet
Fiscal Year 2025
Issue J - 16 October 2020

Anticipated installations per week 7.5

	INSTALLATIONS					BUSINESS-CLASS REVENUES					RESIDENTIAL REVENUES				
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi		GPON 100 Mbps No WiFi	GPON 100 Mbps w/ WiFi	GPON 1 Gbps No WiFi	GPON 1 Gbps w/ WiFi	
27 Oct 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00		$15,238.50	$4,947.12	$12,380.19	$6,584.35	
3 Nov 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00		$15,270.00	$4,958.42	$12,412.04	$6,602.58	
10 Nov 2025	5	4	0	1	0	$311.50	$24.75	$111.75	$0.00		$15,301.50	$4,958.42	$12,427.96	$6,602.58	
17 Nov 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00		$15,333.00	$4,969.73	$12,459.81	$6,620.81	
24 Nov 2025	6	5	0	1	0	$311.50	$24.75	$111.75	$0.00		$15,373.50	$4,969.73	$12,475.73	$6,620.81	
1 Dec 2025	8	4	1	2	1	$311.50	$24.75	$111.75	$0.00		$15,405.00	$4,981.04	$12,507.58	$6,639.04	
8 Dec 2025	6	5	0	1	0	$311.50	$24.75	$111.75	$0.00		$15,445.50	$4,981.04	$12,523.50	$6,639.04	
15 Dec 2025	6	5	0	1	0	$311.50	$24.75	$111.75	$0.00		$15,486.00	$4,981.04	$12,539.42	$6,639.04	
22 Dec 2025	6	5	0	1	0	$311.50	$24.75	$111.75	$0.00		$15,526.50	$4,981.04	$12,555.35	$6,639.04	
29 Dec 2025	0	0	0	0	0	$311.50	$24.75	$111.75	$0.00		$15,526.50	$4,981.04	$12,555.35	$6,639.04	
	344					$16,198.00	$1,287.00	$5,811.00	$0.00		$765,334.50	$248,509.15	$617,879.08	$328,293.62	
									$23,296.00					$1,960,016.35	

REVENUE WORKSHEET
Access - Anacortes Fiber Internet
Fiscal Year 2025
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Anticipated installations per week 7.5

	INSTALLATIONS					DIA, DARK FIBER & ETHERNET									
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	NoaNet 1 Gbps Ethernet	Island Hospital Dark Fiber	Other	Install Fees	Other		Total Revs		Total Customers	NOC Charges
6 Jan 2025	6	5	0	1	0	$867.00	$1,156.25	$0.00	$550.00	$0.00		$38,695.79		2,846	$8,536.50
13 Jan 2025	6	5	0	1	0	$0.00	$0.00	$0.00	$550.00	$0.00		$36,728.96		2,851	$0.00
20 Jan 2025	6	5	0	1	0	$0.00	$0.00	$0.00	$550.00	$0.00		$36,785.38		2,857	$0.00
27 Jan 2025	6	5	0	1	0	$0.00	$0.00	$0.00	$550.00	$0.00		$36,841.81		2,862	$0.00
3 Feb 2025	6	5	0	1	0	$867.00	$1,156.25	$0.00	$550.00	$0.00		$38,921.48		2,868	$8,602.50
10 Feb 2025	6	5	0	1	0	$0.00	$0.00	$0.00	$550.00	$0.00		$36,954.65		2,873	$0.00
17 Feb 2025	3	3	0	0	0	$0.00	$0.00	$0.00	$250.00	$0.00		$36,677.15		2,876	$0.00
24 Feb 2025	6	5	0	1	0	$0.00	$0.00	$0.00	$550.00	$0.00		$37,033.58		2,881	$0.00
3 Mar 2025	8	4	1	2	1	$867.00	$1,156.25	$0.00	$750.00	$0.00		$39,349.71		2,889	$8,665.50
10 Mar 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00		$37,419.35		2,896	$0.00
17 Mar 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00		$37,512.23		2,904	$0.00
24 Mar 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00		$37,605.12		2,911	$0.00
31 Mar 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00		$37,698.00		2,919	$0.00
7 Apr 2025	8	4	1	2	1	$867.00	$1,156.25	$0.00	$750.00	$0.00		$39,814.13		2,926	$8,778.00
14 Apr 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00		$37,883.77		2,934	$0.00
21 Apr 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00		$37,976.65		2,941	$0.00
28 Apr 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00		$38,069.54		2,949	$0.00
5 May 2025	8	4	1	2	1	$867.00	$1,156.25	$0.00	$750.00	$0.00		$40,185.67		2,956	$8,868.00
12 May 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00		$38,255.31		2,964	$0.00
19 May 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00		$38,348.19		2,971	$0.00
26 May 2025	5	4	0	1	0	$0.00	$0.00	$0.00	$450.00	$0.00		$38,095.62		2,976	$0.00

REVENUE WORKSHEET
Access - Anacortes Fiber Internet
Fiscal Year 2025
Issue J - 16 October 2020

Anticipated installations per week 7.5

	INSTALLATIONS					DIA, DARK FIBER & ETHERNET							
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	NoaNet 1 Gbps Ethernet	Island Hospital Dark Fiber	Other	Install Fees	Other	Total Revs	Total Customers	NOC Charges
2 Jun 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00	$38,488.50	2,983	$0.00
9 Jun 2025	8	4	1	2	1	$867.00	$1,156.25	$0.00	$750.00	$0.00	$40,604.63	2,991	$8,971.50
16 Jun 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00	$38,674.27	2,998	$0.00
23 Jun 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00	$38,767.15	3,006	$0.00
30 Jun 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00	$38,860.04	3,013	$0.00
7 Jul 2025	5	4	0	1	0	$867.00	$1,156.25	$0.00	$450.00	$0.00	$40,630.71	3,018	$9,052.50
14 Jul 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00	$39,000.35	3,025	$0.00
21 Jul 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00	$39,093.23	3,033	$0.00
28 Jul 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00	$39,186.12	3,040	$0.00
4 Aug 2025	8	4	1	2	1	$867.00	$1,156.25	$0.00	$750.00	$0.00	$41,302.25	3,048	$9,142.50
11 Aug 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00	$39,371.88	3,055	$0.00
18 Aug 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00	$39,464.77	3,063	$0.00
25 Aug 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00	$39,557.65	3,070	$0.00
1 Sep 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00	$39,650.54	3,078	$0.00
8 Sep 2025	5	4	0	1	0	$867.00	$1,156.25	$0.00	$450.00	$0.00	$41,421.21	3,082	$9,246.00
15 Sep 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00	$39,790.85	3,090	$0.00
22 Sep 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00	$39,883.73	3,097	$0.00
29 Sep 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00	$39,976.62	3,105	$0.00
6 Oct 2025	8	4	1	2	1	$867.00	$1,156.25	$0.00	$750.00	$0.00	$42,092.75	3,112	$9,336.00
13 Oct 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00	$40,162.38	3,120	$0.00
20 Oct 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00	$40,255.27	3,127	$0.00

REVENUE WORKSHEET
Access - Anacortes Fiber Internet
Fiscal Year 2025
Issue J - 16 October 2020

Anticipated installations per week 7.5

	INSTALLATIONS					DIA, DARK FIBER & ETHERNET									
Week Starting	Total GPON Installs	GPON 100 Mbps No WiFi (38%)	GPON 100 Mbps w/ WiFi (18%)	GPON 1 Gbps No WiFi (29%)	GPON 1 Gbps w/ WiFi (15%)	NoaNet 1 Gbps Ethernet	Island Hospital Dark Fiber	Other	Install Fees	Other		Total Revs		Total Customers	NOC Charges
27 Oct 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00		$40,348.15		3,135	$0.00
3 Nov 2025	8	4	1	2	1	$867.00	$1,156.25	$0.00	$750.00	$0.00		$42,464.29		3,142	$9,426.00
10 Nov 2025	5	4	0	1	0	$0.00	$0.00	$0.00	$450.00	$0.00		$40,188.46		3,147	$0.00
17 Nov 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00		$40,581.35		3,154	$0.00
24 Nov 2025	6	5	0	1	0	$0.00	$0.00	$0.00	$550.00	$0.00		$40,437.77		3,160	$0.00
1 Dec 2025	8	4	1	2	1	$0.00	$0.00	$0.00	$750.00	$0.00		$40,730.65		3,167	$0.00
8 Dec 2025	6	5	0	1	0	$867.00	$1,156.25	$0.00	$550.00	$0.00		$42,610.33		3,173	$9,517.50
15 Dec 2025	6	5	0	1	0	$0.00	$0.00	$0.00	$550.00	$0.00		$40,643.50		3,178	$0.00
22 Dec 2025	6	5	0	1	0	$0.00	$0.00	$0.00	$550.00	$0.00		$40,699.92		3,184	$0.00
29 Dec 2025	0	0	0	0	0	$0.00	$0.00	$0.00	$0.00	$0.00		$40,149.92		3,184	$0.00
	344					$10,404.00	$13,875.00	$0.00	$34,350.00	$0.00		$2,041,941.35			##########

November 2020

1

GPON CUSTOMER COUNT & REVENUE

Month	In Service	Static IPv4 Address	Internet Service Revenue	Static IPv4 Revenue	GPON Revenue	Other Revenue
Mar-20	9	1	$1,171	$20	**$1,191**	$0
Apr-20	30	3	$3,180	$49	**$3,229**	$0
May-20	138	6	$9,102	$109	**$9,211**	$0
Jun-20	209	10	$13,451	$145	**$13,596**	$0
Jul-20	246	15	$15,884	$190	**$16,074**	$0
Aug-20	284	19	$18,456	$248	**$18,704**	$0
Sep-20	314	24	$20,646	$326	**$20,972**	$867
Oct-20	341	26	$22,489	$344	**$22,833**	$867
Nov-20	363	27	$23,827	$353	**$24,180**	$ 2,023.25

2

IN HOME INSTALLATIONS

30 Guidelines
Training & Supervision
Social Distancing
PPE
Sanitation & Cleanliness
Employee Health
Job Site Tracking

3

CUSTOMER ORDERS

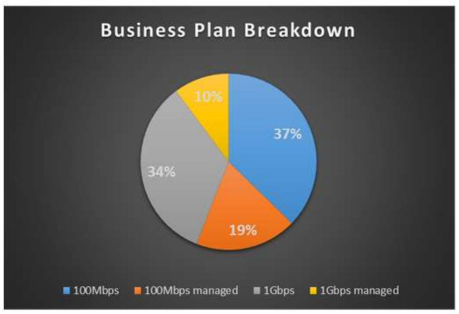
Residential	Count	Monthly Revenue	Commercial	Count	Monthly Revenue	Other Customers
100Mbps	101	$ 3,939.00	100Mbps	31	$ 2,759.00	$867.00
100Mbps managed	91	$ 4,459.00	100Mbps managed	15	$ 1,485.00	$1,156.25
1Gbps	56	$ 3,864.00	1Gbps	21	$ 3,129.00	
1Gbps managed	43	$ 3,397.00	1Gbps managed	5	$ 795.00	
One Static IP	3	$ 27.00	One Static IP	14	$ 126.00	
Five Static IPs	1	$ 20.00	Five Static IPs	9	$ 180.00	
Total:	**291**	**$ 15,706.00**	**Total:**	**72**	**$ 8,474.00**	
Grand Total	**$ 26,203.25**					

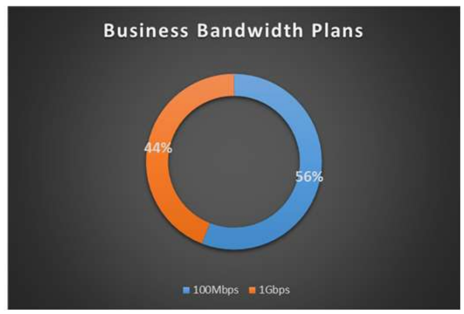
	CBD	Old Town	M Ave	Aerial Areas 2, 3, 4, 6	Aerial Areas 1, 5	Remainder of City	Total
Potential Customers	255	562	160	566	730	5345	**7618**
Sign-ups	115	224	63	127	124	953	**1606**
Take-Rate	45.1%	39.9%	39.4%	22.4%	17.0%	17.8%	**21.1%**
Partial Installs	0	7	1	0	24	0	**32**
In-Service	99	202	48	7	1	6	**363**
Percentage of Orders in Service	**86.1%**	**90.2%**	**76.2%**	**5.5%**	**0.8%**	**0.6%**	

41.1% market penetration in the three pilot areas.

4

CUSTOMER PLAN SELECTION





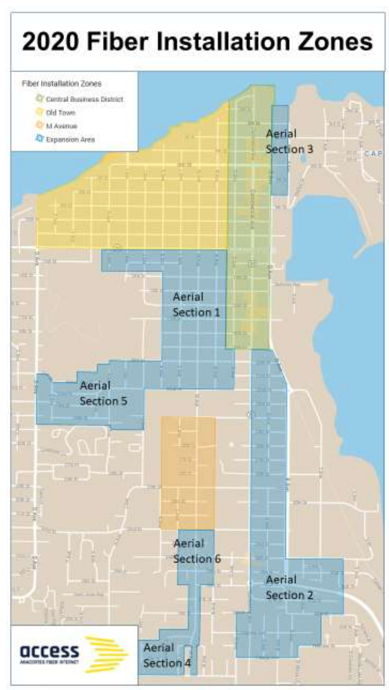
5

2020 CONSTRUCTION

Passes 1296 premises
251 orders received to date (19.4% market penetration)

Section	Underground Boring	Aerial Make Ready	Aerial Construction	Splicing
1	Complete	Complete	Underway	Starts 11/23
2	Underway	Complete	After u/g	
3		Complete		
4	Complete	Complete		
5	Complete	Complete	Complete	Starts 11/24
6		Complete		

Contractors redeployed to address power outages due to multiple windstorms delaying fiber deployment.



6

SPECIAL PROJECTS

SAMISH INDIAN NATION

Ad Hoc installations

Facility	Status
Cannery Building	In Service
Longhouse	Underground Boring 11/16
Summit Park Rd	In service
Administration Building	Design complete

<u>IN SERVICE</u>

NOANET K-20 Contract
2 Gbps point-to-point Ethernet circuit (3 year contract)

Samish Indian Nation
Business-class Internet

Chandler's Square Retirement Center
Business-class Internet

Island Hospital
Dark Fiber Lease

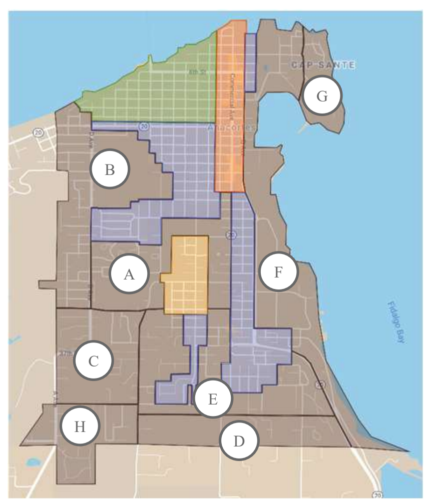
2021 BUDGET & EXPANSION

BUDGET

- Forecasted revenue & projected construction costs
- Public Works & Economic Adjustment Assistance Grant application submitted
- Line of Credit- Savi Bank approved, City Council approval required following bond counsel analysis

2021 NETWORK EXPANSION

- A Avenue east to City limits (passing 1815 additional premises)
- Design underway
- Placing material orders
- By end of 2021 will have passed 4088 premises (of 7600)



1815 PARCELS PASSED

A	310	E	447
B	429	F	144
C	118	G	46
D	129	H	192

OUTREACH

Steady growth in new orders for service

- ✓ A Town is Our Town
- ✓ Utility bill envelopes
- ✓ Sanitation vehicle billboards
- ✓ Facebook
- ✓ Door Hangers
- ✓ Word of mouth referrals

9

9

COMING ACTIVITY

INSTALLATIONS

- ➢ ***Outside installations underway***
- ➢ ***Full installation following splicing***

DARK FIBER LEASE POLICY

- ➢ ***11/23 City Council meeting***

10

> Faster Speeds
> Lower Prices
> More Reliable
> Locally Run

Residential Plans
Month to Month

100 Mbps	**$39/month**
1 Gbps	**$69/month**
Managed WiFi	**$10/month**
Install Fee	**$100**

Business Plans
12 Month Contract

100 Mbps	**$89/month**
1 Gbps	**$149/month**
Managed WiFi	**$10/month**
Install Fee	**$100**

access
ANACORTES FIBER INTERNET

CITY OF ANACORTES 1891

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11

Anacortes City Council

Proposed Agenda Items for the Next Eight Weeks Beginning November 23, 2020

Subjects listed below have been tentatively suggested for consideration by the Anacortes City Council on the dates indicated. Items may be added to, removed from or rearranged on this list. Routine business such as approval of minutes and vouchers are not included. The complete Preliminary Agenda for each meeting is published at 3:00 on the Wednesday prior to the meeting. Published Agendas are subject to change and may be updated following the posting period. For additional information on agenda topics, please contact the City Clerk's office at 360-299-1960 to be directed to the sponsoring staff member.

November 23, 2020

•Resolution 3007: Making a Declaration of Substantial Need for Setting the Property Tax Levy for 2021 (Action)
•Resolution 3008: Setting the City's Year 2021 Property Tax Regular Levy Increase (Action)
•Ordinance 3080: 2021-2026 Capital Facilities Plan Update (Discussion)
•First Amendment to Schedule 139 Voluntary Long-Term Renewable Energy Service Agreement (Discussion/Possible Action)
•Ordinance 3079: Adding Section 13.56.050 to the AMC regarding Dark Fiber Leases (Discussion/Possible Action)
•Contract Award: Anacortes Parks Foundation #20-215-PRK-001 (Discussion/Possible Action)

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December 7, 2020

•Public Hearing: Ordinance 3080: 2021-2026 Capital Facilities Plan Update (Discussion/Possible Action)
•Ordinance 3078: Adopting the 2021 Budget (Discussion/Possible Action)

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December 14, 2020

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December 21, 2020

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December 28, 2020

****

January 4, 2021

****

January 11, 2021

****

January 19, 2021

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Upcoming City Council Committee Meetings

The public is welcome to attend City Council Committee Meetings.

•Public Works, Monday, Nov 16, 2020, 5:00 PM, Teleconference
•Traffic Safety, Tuesday, Nov 17, 2020, 9:00 AM, Teleconference
•Fiber, Thursday, Nov 19, 2020, 2:30 PM, Teleconference
•Parks and Recreation, Thursday, Nov 19, 2020, 6:00 PM, Teleconference
•Planning, Monday, Nov 23, 2020, 5:00 PM, Teleconference
•Museum, Thursday, Nov 26, 2020, 12:30 PM, Teleconference
•Port/City Liaison, Tuesday, Dec 1, 2020, 8:30 AM, Teleconference
•Public Safety, Tuesday, Dec 1, 2020, 10:00 AM, Teleconference
•Fiber, Thursday, Dec 3, 2020, 2:30 PM, Teleconference
•Public Works, Monday, Dec 7, 2020, 5:00 PM, Teleconference

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